Local Market Update

A RESEARCH TOOL PROVIDED BY **TRIANGLE MLS**

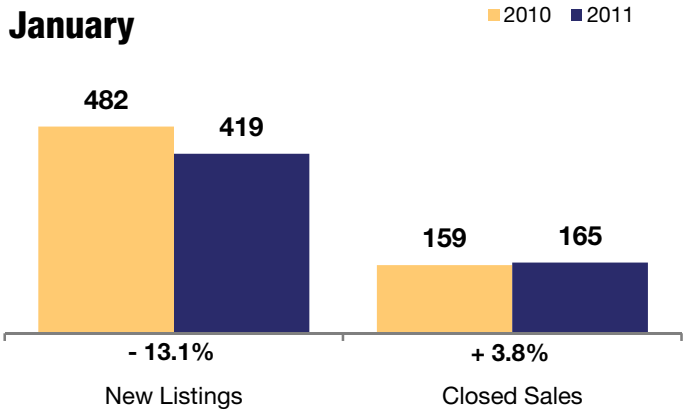
TRIANGLE MLS™
MULTIPLE LISTING SERVICES

Durham County

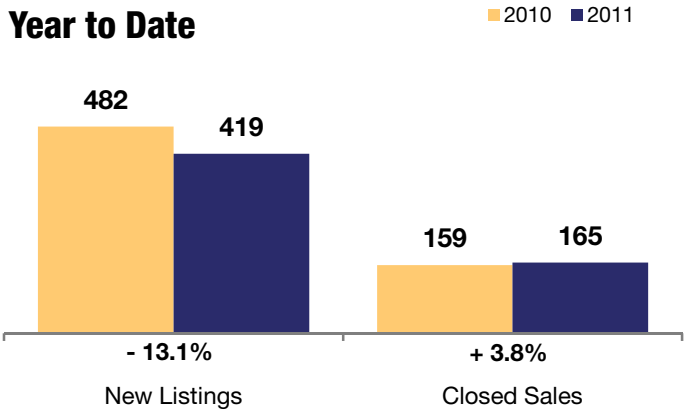
- 13.1%	+ 3.8%	+ 6.1%
Change in **New Listings**	Change in **Closed Sales**	Change in **Median Sales Price**

	January			Year to Date		
	2010	2011	+ / –	2010	2011	+ / –
New Listings	482	**419**	- 13.1%	482	**419**	- 13.1%
Closed Sales	159	**165**	+ 3.8%	159	**165**	+ 3.8%
Median Sales Price*	$155,465	**$165,000**	+ 6.1%	$155,465	**$165,000**	+ 6.1%
Average Sales Price*	$182,482	**$191,147**	+ 4.7%	$182,482	**$191,147**	+ 4.7%
Total Dollar Volume (in millions)*	$29.0	**$31.5**	+ 8.7%	$29.0	**$31.5**	+ 8.7%
Percent of Original List Price Received*	96.4%	**95.4%**	- 1.0%	96.4%	**95.4%**	- 1.0%
Days on Market Until Sale	80	**128**	+ 59.7%	80	**128**	+ 59.7%
Inventory of Homes for Sale	1,919	**2,024**	+ 5.5%	--	--	--
Months Supply of Inventory	7.0	**8.1**	+ 15.5%	--	--	--

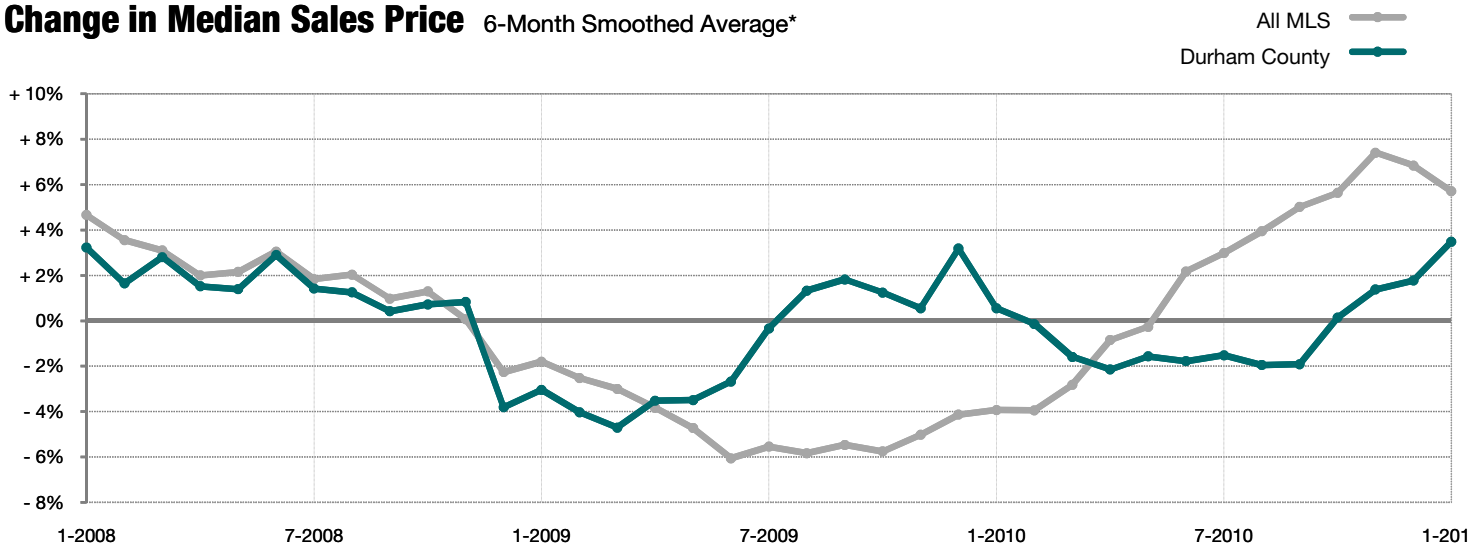
January



Year to Date



Change in Median Sales Price 6-Month Smoothed Average*



* Does not account for seller concessions. ** This chart uses a rolling six months of average change in Median Sales Price to account for small sample size. | Some figures are for one month worth of activity and can look extreme due to small sample size. | All data provided by Triangle Multiple Listing Service, Inc. Powered by 10K Research and Marketing.