

## Johnston County

**+ 28.0%**

Change in  
New Listings

**+ 7.1%**

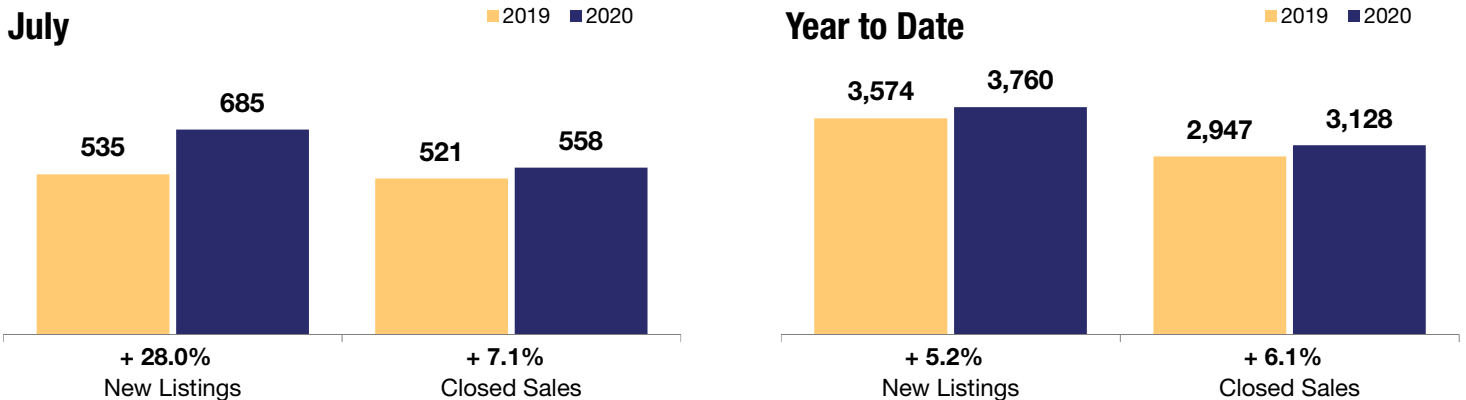
Change in  
Closed Sales

**+ 3.7%**

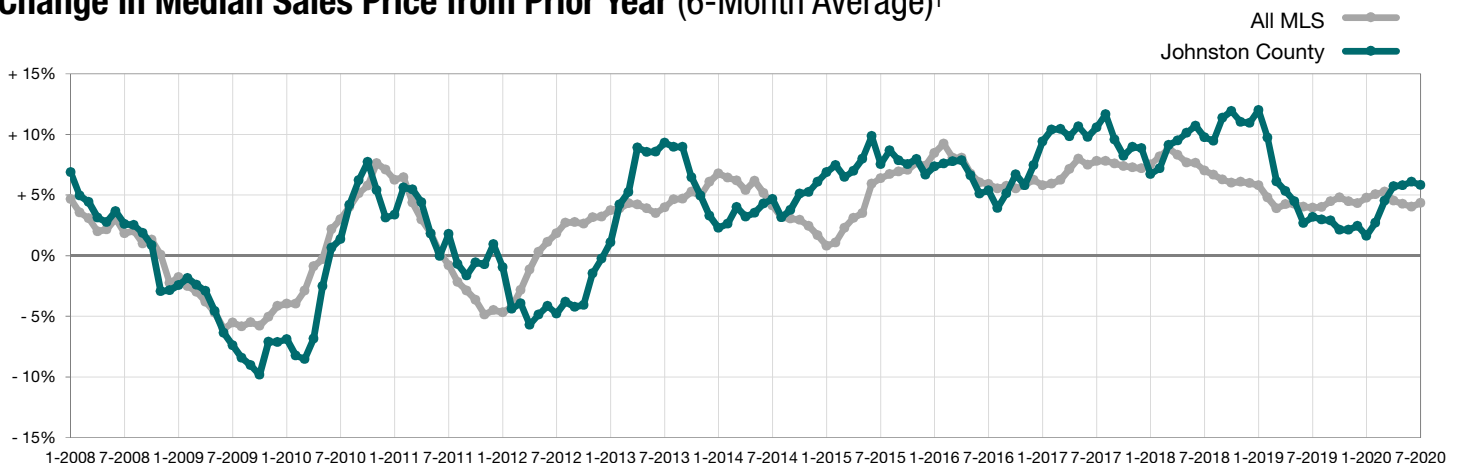
Change in  
Median Sales Price

	July			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	535	<b>685</b>	+ 28.0%	3,574	<b>3,760</b>	+ 5.2%
Closed Sales	521	<b>558</b>	+ 7.1%	2,947	<b>3,128</b>	+ 6.1%
Median Sales Price*	\$241,000	<b>\$250,000</b>	+ 3.7%	\$234,700	<b>\$248,445</b>	+ 5.9%
Average Sales Price*	\$247,550	<b>\$263,683</b>	+ 6.5%	\$242,818	<b>\$255,969</b>	+ 5.4%
Total Dollar Volume (in millions)*	\$129.0	<b>\$147.1</b>	+ 14.1%	\$715.1	<b>\$800.7</b>	+ 12.0%
Percent of Original List Price Received*	98.7%	<b>99.2%</b>	+ 0.5%	98.6%	<b>98.8%</b>	+ 0.2%
Percent of List Price Received*	99.5%	<b>99.6%</b>	+ 0.1%	99.2%	<b>99.4%</b>	+ 0.2%
Days on Market Until Sale**	26	<b>25</b>	- 3.8%	30	<b>29</b>	- 3.3%
Inventory of Homes for Sale	926	<b>661</b>	- 28.6%	--	--	--
Months Supply of Inventory	2.2	<b>1.4</b>	- 36.4%	--	--	--

\* Does not account for seller concessions. | \*\* Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.



### Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period