

Johnston County

+ 9.3%

Change in
New Listings

+ 12.8%

Change in
Closed Sales

+ 26.9%

Change in
Median Sales Price

	September			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	540	590	+ 9.3%	4,894	4,709	- 3.8%
Closed Sales	509	574	+ 12.8%	4,174	4,499	+ 7.8%
Median Sales Price*	\$260,000	\$330,000	+ 26.9%	\$249,900	\$289,900	+ 16.0%
Average Sales Price*	\$271,624	\$331,293	+ 22.0%	\$258,421	\$301,935	+ 16.8%
Total Dollar Volume (in millions)*	\$138.3	\$190.2	+ 37.5%	\$1,078.6	\$1,358.4	+ 25.9%
Percent of Original List Price Received*	99.4%	102.7%	+ 3.3%	98.9%	102.4%	+ 3.5%
Percent of List Price Received*	99.8%	102.2%	+ 2.4%	99.5%	102.0%	+ 2.5%
Days on Market Until Sale**	18	11	- 38.9%	27	10	- 63.0%
Inventory of Homes for Sale	651	403	- 38.1%	--	--	--
Months Supply of Inventory	1.4	0.8	- 42.9%	--	--	--

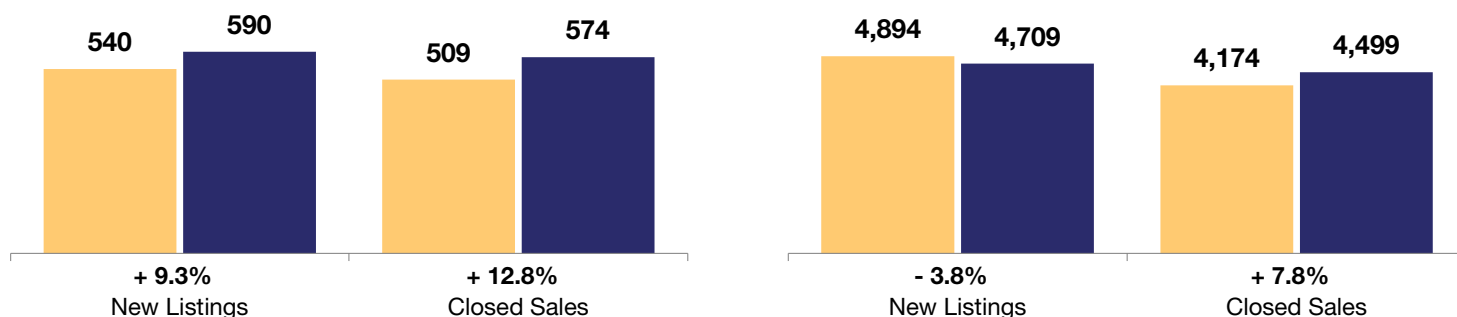
* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

September

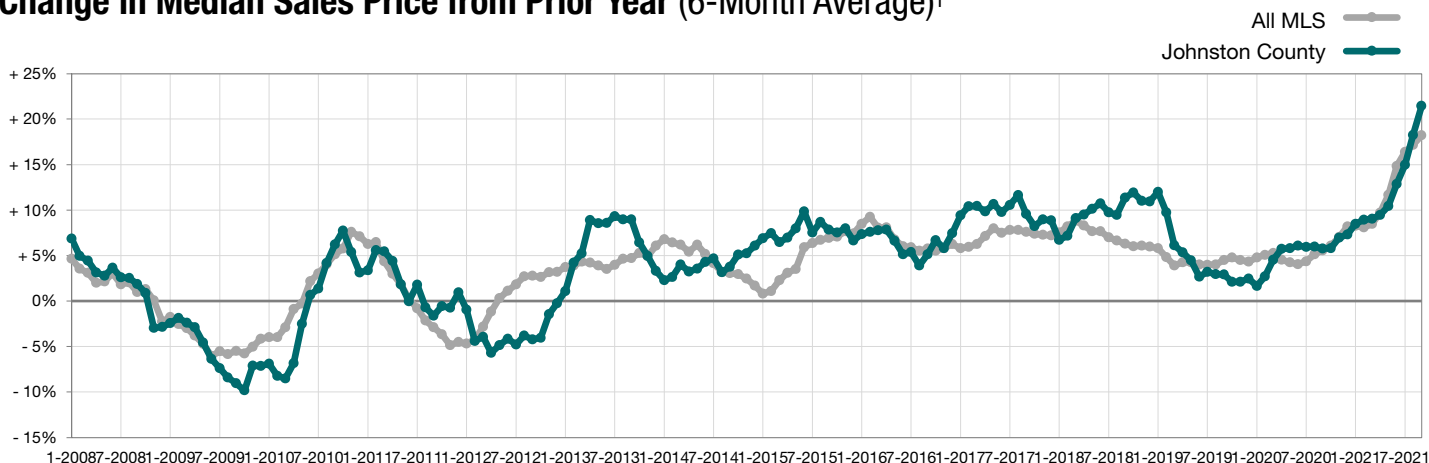
2020 2021

Year to Date

2020 2021



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period