

Johnston County

+ 0.4%

Change in
New Listings

- 10.2%

Change in
Closed Sales

+ 28.6%

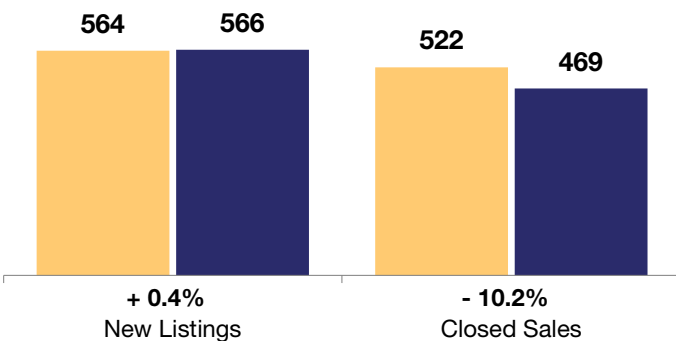
Change in
Median Sales Price

	October			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	564	566	+ 0.4%	5,458	5,278	- 3.3%
Closed Sales	522	469	- 10.2%	4,696	4,971	+ 5.9%
Median Sales Price*	\$252,662	\$324,900	+ 28.6%	\$250,000	\$292,812	+ 17.1%
Average Sales Price*	\$267,505	\$334,915	+ 25.2%	\$259,430	\$305,193	+ 17.6%
Total Dollar Volume (in millions)*	\$139.6	\$157.1	+ 12.5%	\$1,218.3	\$1,517.1	+ 24.5%
Percent of Original List Price Received*	100.4%	102.8%	+ 2.4%	99.1%	102.4%	+ 3.3%
Percent of List Price Received*	100.2%	102.3%	+ 2.1%	99.6%	102.1%	+ 2.5%
Days on Market Until Sale**	14	8	- 42.9%	25	10	- 60.0%
Inventory of Homes for Sale	608	373	- 38.7%	--	--	--
Months Supply of Inventory	1.2	0.7	- 41.7%	--	--	--

* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

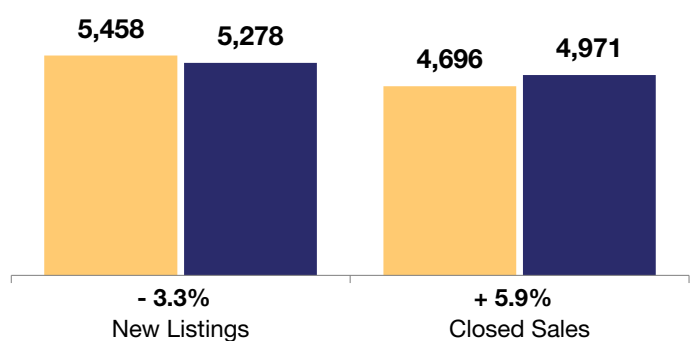
October

2020 2021

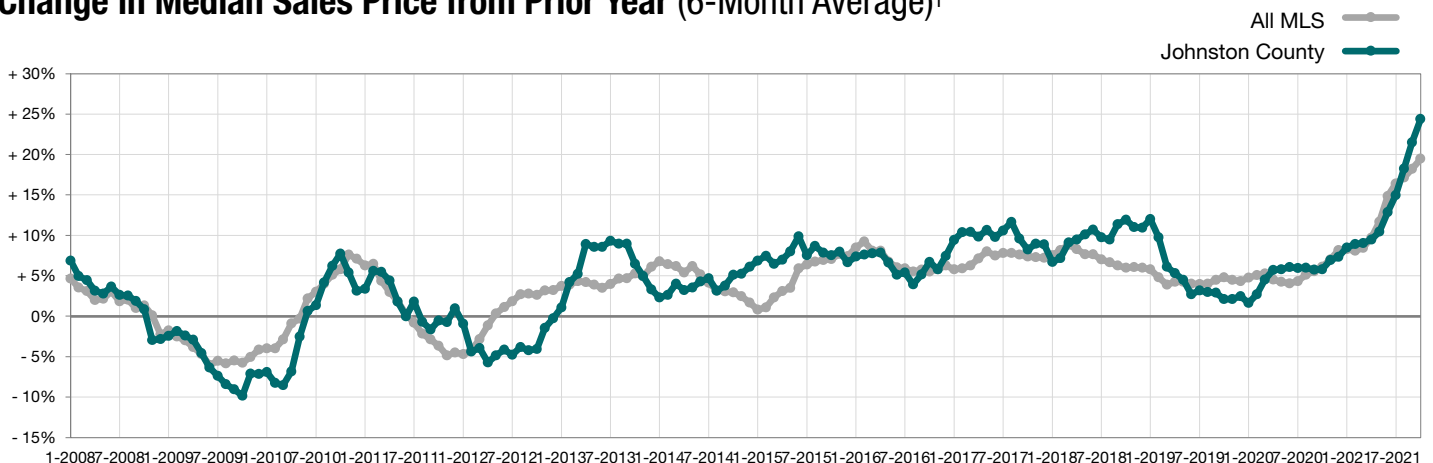


Year to Date

2020 2021



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period