

Entire Triangle Region

+ 6.7%

Change in
New Listings

+ 6.0%

Change in
Closed Sales

+ 21.0%

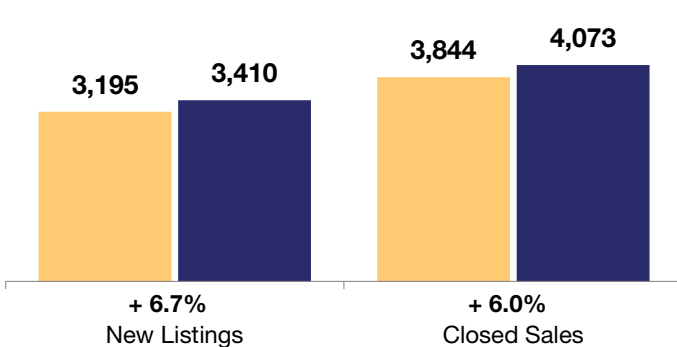
Change in
Median Sales Price

	November			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	3,195	3,410	+ 6.7%	46,913	47,591	+ 1.4%
Closed Sales	3,844	4,073	+ 6.0%	41,652	43,658	+ 4.8%
Median Sales Price*	\$305,000	\$369,000	+ 21.0%	\$294,500	\$342,645	+ 16.3%
Average Sales Price*	\$350,621	\$415,320	+ 18.5%	\$337,162	\$394,991	+ 17.2%
Total Dollar Volume (in millions)*	\$1,347.4	\$1,690.8	+ 25.5%	\$14,040.4	\$17,240.6	+ 22.8%
Percent of Original List Price Received*	99.8%	102.5%	+ 2.7%	98.8%	102.9%	+ 4.1%
Percent of List Price Received*	100.1%	102.7%	+ 2.6%	99.5%	103.0%	+ 3.5%
Days on Market Until Sale**	19	11	- 42.1%	27	13	- 51.9%
Inventory of Homes for Sale	4,620	2,776	- 39.9%	--	--	--
Months Supply of Inventory	1.2	0.7	- 41.7%	--	--	--

* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

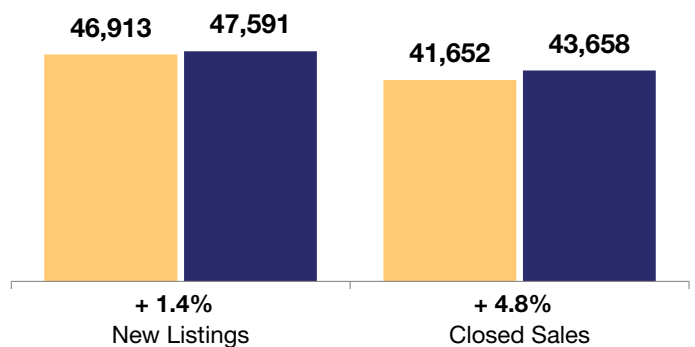
November

2020 2021

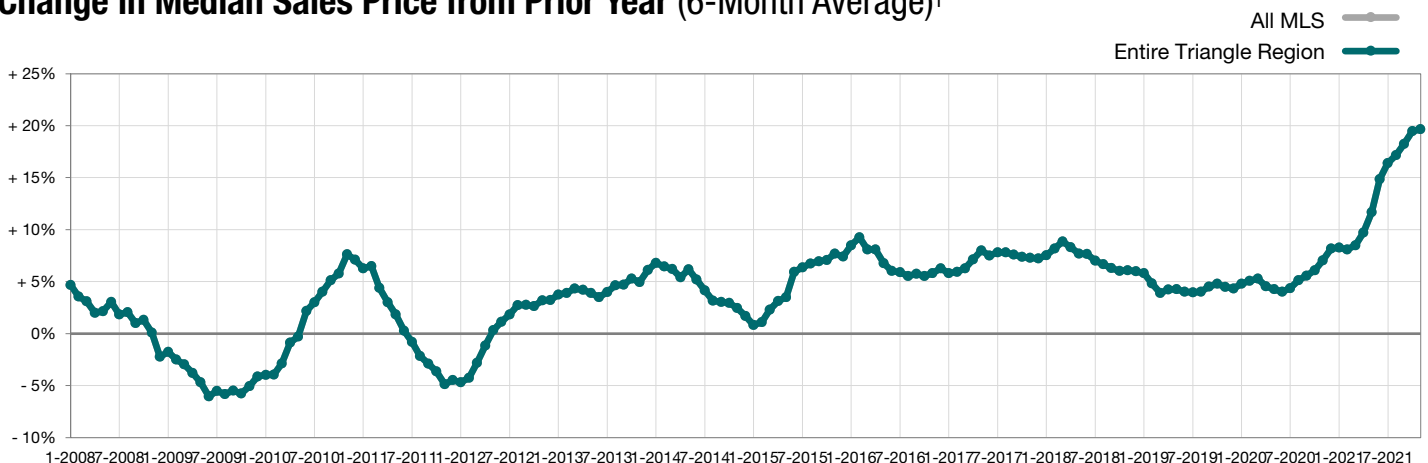


Year to Date

2020 2021



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period