

Johnston County

- 7.3%

Change in
New Listings

+ 8.4%

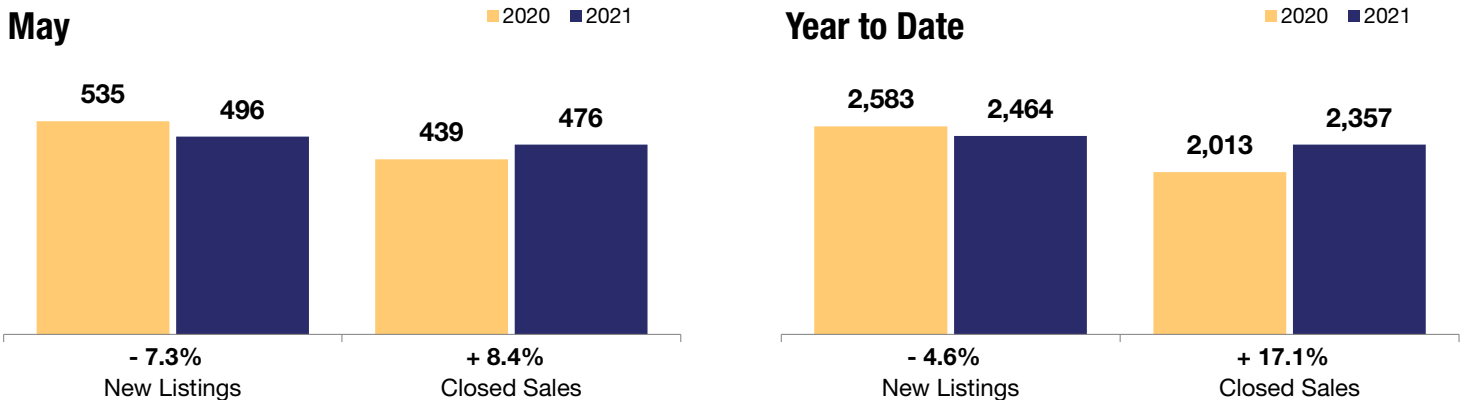
Change in
Closed Sales

+ 17.7%

Change in
Median Sales Price

	May			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	535	496	- 7.3%	2,583	2,464	- 4.6%
Closed Sales	439	476	+ 8.4%	2,013	2,357	+ 17.1%
Median Sales Price*	\$245,000	\$288,250	+ 17.7%	\$247,900	\$272,000	+ 9.7%
Average Sales Price*	\$252,929	\$295,665	+ 16.9%	\$254,124	\$283,813	+ 11.7%
Total Dollar Volume (in millions)*	\$111.0	\$140.7	+ 26.7%	\$511.6	\$668.9	+ 30.8%
Percent of Original List Price Received*	98.5%	102.2%	+ 3.8%	98.7%	101.3%	+ 2.6%
Percent of List Price Received*	99.3%	102.1%	+ 2.8%	99.4%	101.0%	+ 1.6%
Days on Market Until Sale**	28	11	- 60.7%	30	13	- 56.7%
Inventory of Homes for Sale	862	232	- 73.1%	--	--	--
Months Supply of Inventory	2.0	0.4	- 80.0%	--	--	--

* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)†

