

## Johnston County

**+ 5.9%**

Change in  
New Listings

**- 1.3%**

Change in  
Closed Sales

**+ 19.1%**

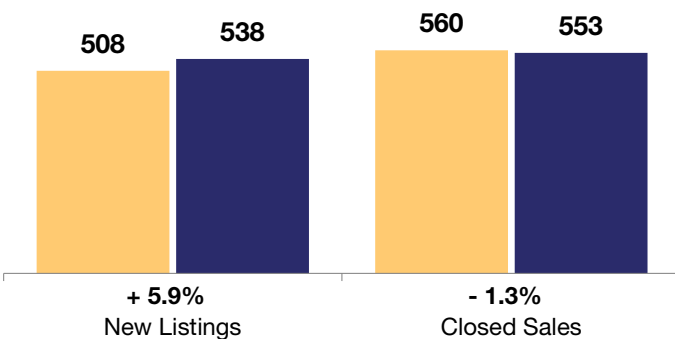
Change in  
Median Sales Price

	June			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	508	538	+ 5.9%	3,091	3,002	- 2.9%
Closed Sales	560	553	- 1.3%	2,573	2,912	+ 13.2%
Median Sales Price*	\$247,945	<b>\$295,300</b>	+ 19.1%	\$247,900	<b>\$275,345</b>	+ 11.1%
Average Sales Price*	\$255,015	<b>\$307,229</b>	+ 20.5%	\$254,318	<b>\$288,285</b>	+ 13.4%
Total Dollar Volume (in millions)*	\$142.8	<b>\$169.9</b>	+ 19.0%	\$654.4	<b>\$839.5</b>	+ 28.3%
Percent of Original List Price Received*	98.8%	<b>103.8%</b>	+ 5.1%	98.7%	<b>101.8%</b>	+ 3.1%
Percent of List Price Received*	99.5%	<b>103.3%</b>	+ 3.8%	99.4%	<b>101.5%</b>	+ 2.1%
Days on Market Until Sale**	27	<b>7</b>	- 74.1%	30	<b>12</b>	- 60.0%
Inventory of Homes for Sale	721	<b>269</b>	- 62.7%	--	--	--
Months Supply of Inventory	1.6	<b>0.5</b>	- 68.8%	--	--	--

\* Does not account for seller concessions. | \*\* Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

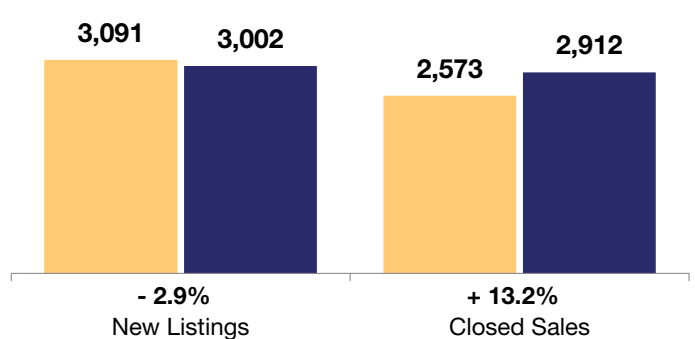
### June

2020 2021

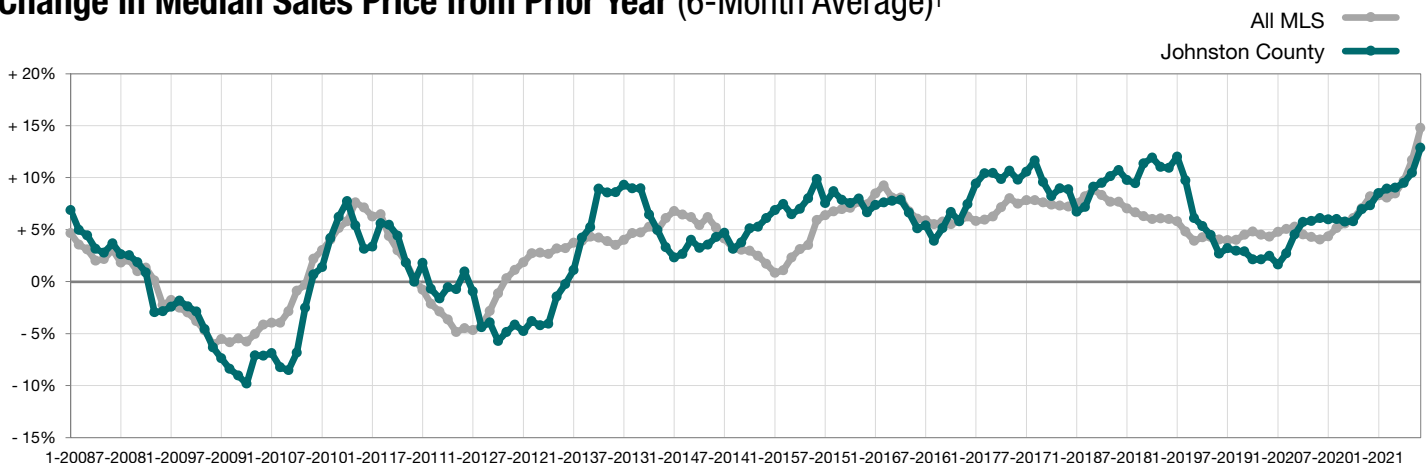


### Year to Date

2020 2021



### Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period