

Johnston County

- 14.7%

Change in
New Listings

- 16.3%

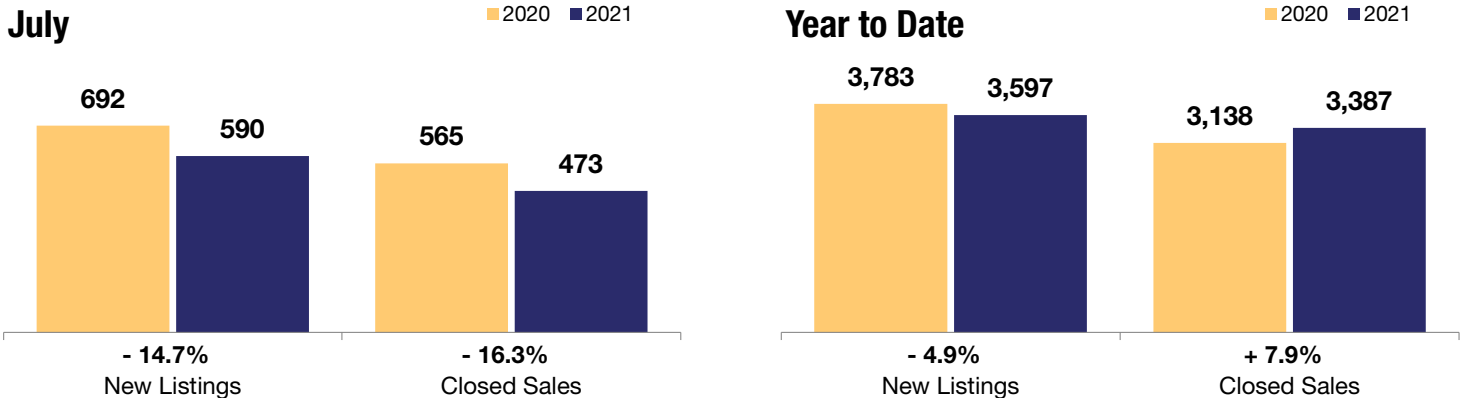
Change in
Closed Sales

+ 24.4%

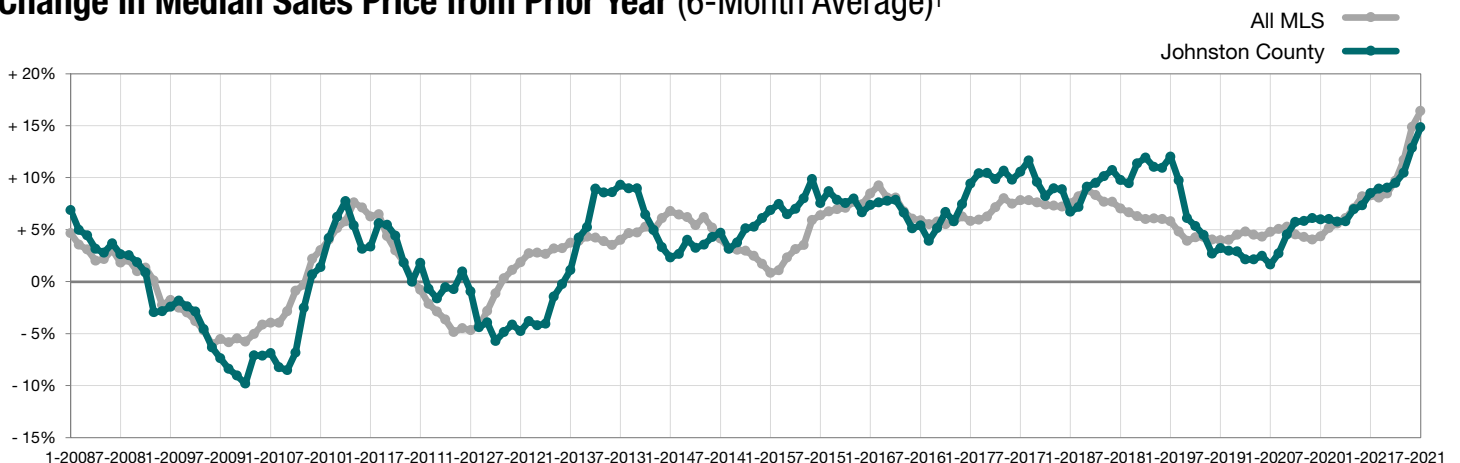
Change in
Median Sales Price

	July			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	692	590	- 14.7%	3,783	3,597	- 4.9%
Closed Sales	565	473	- 16.3%	3,138	3,387	+ 7.9%
Median Sales Price*	\$251,585	\$313,000	+ 24.4%	\$248,945	\$280,000	+ 12.5%
Average Sales Price*	\$264,025	\$321,993	+ 22.0%	\$256,066	\$292,979	+ 14.4%
Total Dollar Volume (in millions)*	\$149.2	\$152.3	+ 2.1%	\$803.5	\$992.3	+ 23.5%
Percent of Original List Price Received*	99.3%	104.2%	+ 4.9%	98.8%	102.1%	+ 3.3%
Percent of List Price Received*	99.6%	103.9%	+ 4.3%	99.4%	101.8%	+ 2.4%
Days on Market Until Sale**	25	7	- 72.0%	29	11	- 62.1%
Inventory of Homes for Sale	767	331	- 56.8%	--	--	--
Months Supply of Inventory	1.7	0.6	- 64.7%	--	--	--

* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period