

## Johnston County

**- 9.8%**

Change in  
New Listings

**+ 1.5%**

Change in  
Closed Sales

**+ 28.2%**

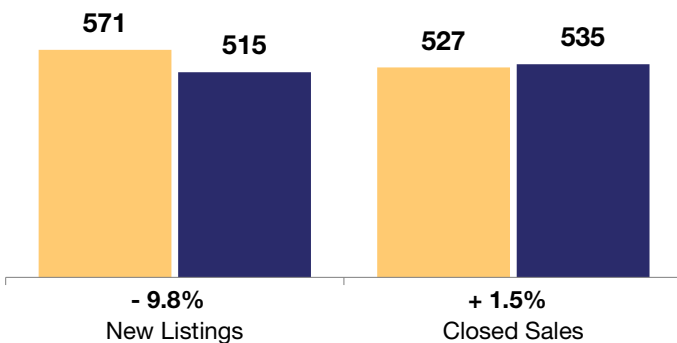
Change in  
Median Sales Price

	August			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	571	515	- 9.8%	4,354	4,113	- 5.5%
Closed Sales	527	535	+ 1.5%	3,665	3,924	+ 7.1%
Median Sales Price*	\$250,900	\$321,700	+ 28.2%	\$249,706	\$285,000	+ 14.1%
Average Sales Price*	\$259,691	\$326,825	+ 25.9%	\$256,587	\$297,623	+ 16.0%
Total Dollar Volume (in millions)*	\$136.9	\$174.9	+ 27.8%	\$940.4	\$1,167.9	+ 24.2%
Percent of Original List Price Received*	99.1%	103.4%	+ 4.3%	98.8%	102.3%	+ 3.5%
Percent of List Price Received*	99.6%	103.2%	+ 3.6%	99.5%	102.0%	+ 2.5%
Days on Market Until Sale**	23	8	- 65.2%	28	10	- 64.3%
Inventory of Homes for Sale	682	318	- 53.4%	--	--	--
Months Supply of Inventory	1.5	0.6	- 60.0%	--	--	--

\* Does not account for seller concessions. | \*\* Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

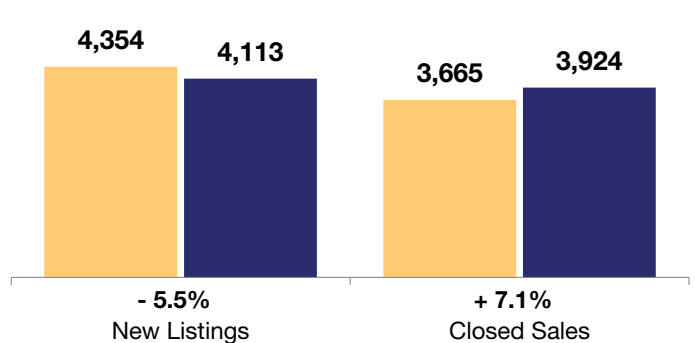
### August

2020 2021

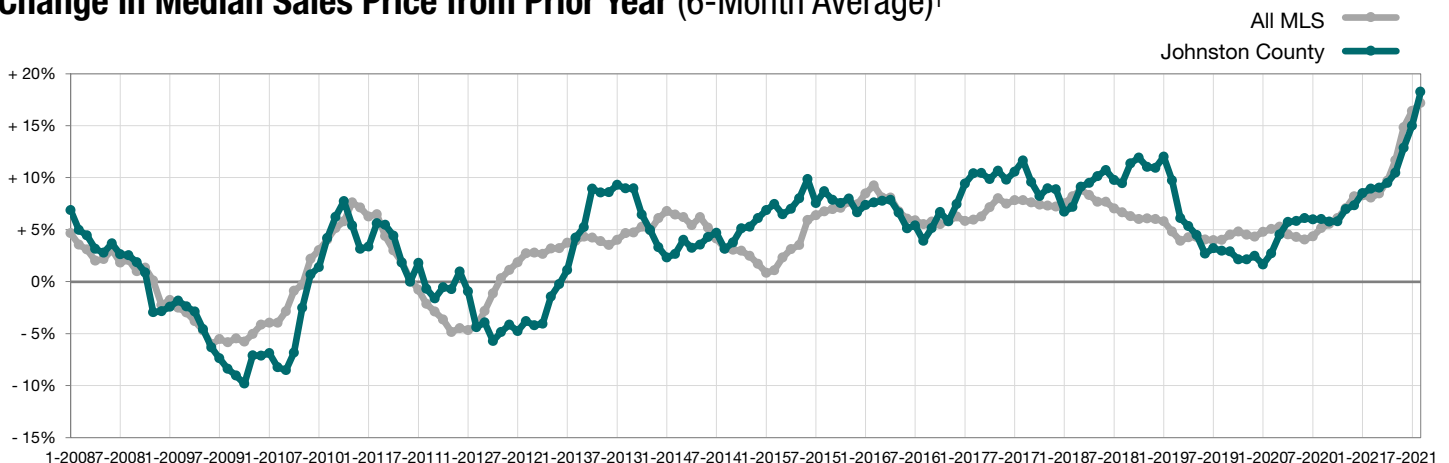


### Year to Date

2020 2021



### Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period