

## Johnston County

**+ 10.9%**

Change in  
New Listings

**+ 16.5%**

Change in  
Closed Sales

**+ 10.0%**

Change in  
Median Sales Price

	April			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	468	519	+ 10.9%	2,048	1,962	- 4.2%
Closed Sales	423	493	+ 16.5%	1,574	1,878	+ 19.3%
Median Sales Price*	\$249,900	\$275,000	+ 10.0%	\$248,000	\$268,867	+ 8.4%
Average Sales Price*	\$263,337	\$291,183	+ 10.6%	\$254,457	\$280,816	+ 10.4%
Total Dollar Volume (in millions)*	\$111.4	\$143.6	+ 28.9%	\$400.5	\$527.4	+ 31.7%
Percent of Original List Price Received*	99.3%	101.9%	+ 2.6%	98.7%	101.1%	+ 2.4%
Percent of List Price Received*	99.6%	101.4%	+ 1.8%	99.4%	100.8%	+ 1.4%
Days on Market Until Sale**	28	10	- 64.3%	31	14	- 54.8%
Inventory of Homes for Sale	971	290	- 70.1%	--	--	--
Months Supply of Inventory	2.3	0.5	- 78.3%	--	--	--

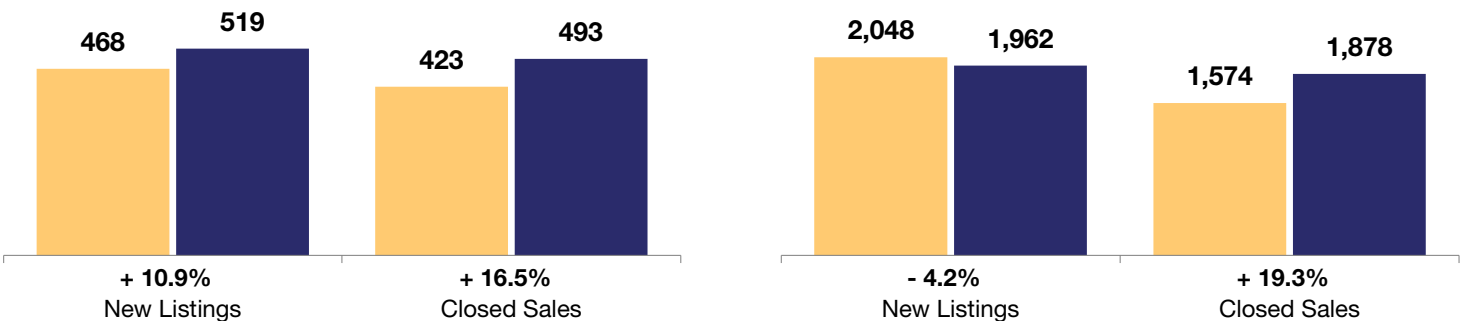
\* Does not account for seller concessions. | \*\* Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

### April

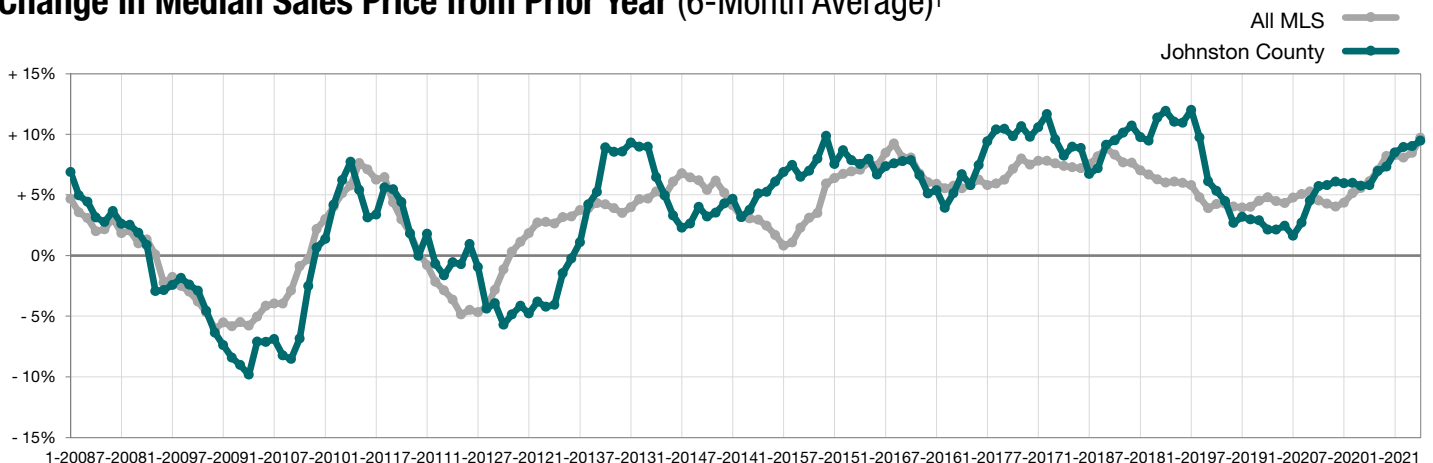
2020 2021

### Year to Date

2020 2021



### Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period