

Orange County

+ 3.1%

Change in
New Listings

+ 43.2%

Change in
Closed Sales

+ 19.3%

Change in
Median Sales Price

	September			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	163	168	+ 3.1%	1,925	1,646	- 14.5%
Closed Sales	132	189	+ 43.2%	1,488	1,398	- 6.0%
Median Sales Price*	\$285,000	\$340,000	+ 19.3%	\$317,000	\$325,000	+ 2.5%
Average Sales Price*	\$358,058	\$442,958	+ 23.7%	\$386,846	\$402,949	+ 4.2%
Total Dollar Volume (in millions)*	\$47.3	\$83.7	+ 77.1%	\$575.2	\$562.5	- 2.2%
Percent of Original List Price Received*	97.0%	98.2%	+ 1.2%	97.5%	98.4%	+ 0.9%
Percent of List Price Received*	98.2%	99.5%	+ 1.3%	98.8%	99.3%	+ 0.5%
Days on Market Until Sale**	37	35	- 5.4%	36	37	+ 2.8%
Inventory of Homes for Sale	446	227	- 49.1%	--	--	--
Months Supply of Inventory	2.8	1.5	- 46.4%	--	--	--

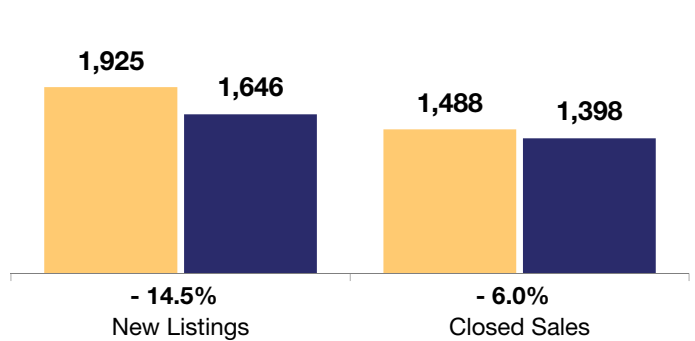
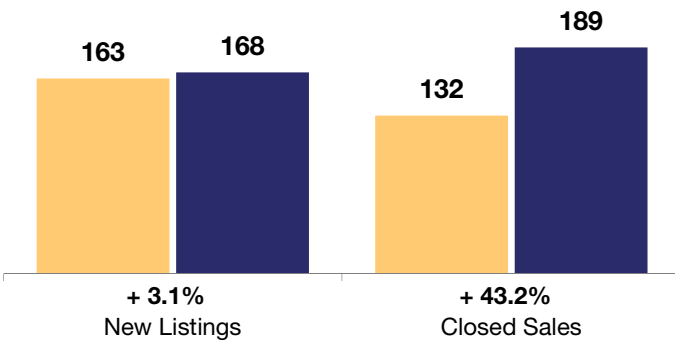
* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

September

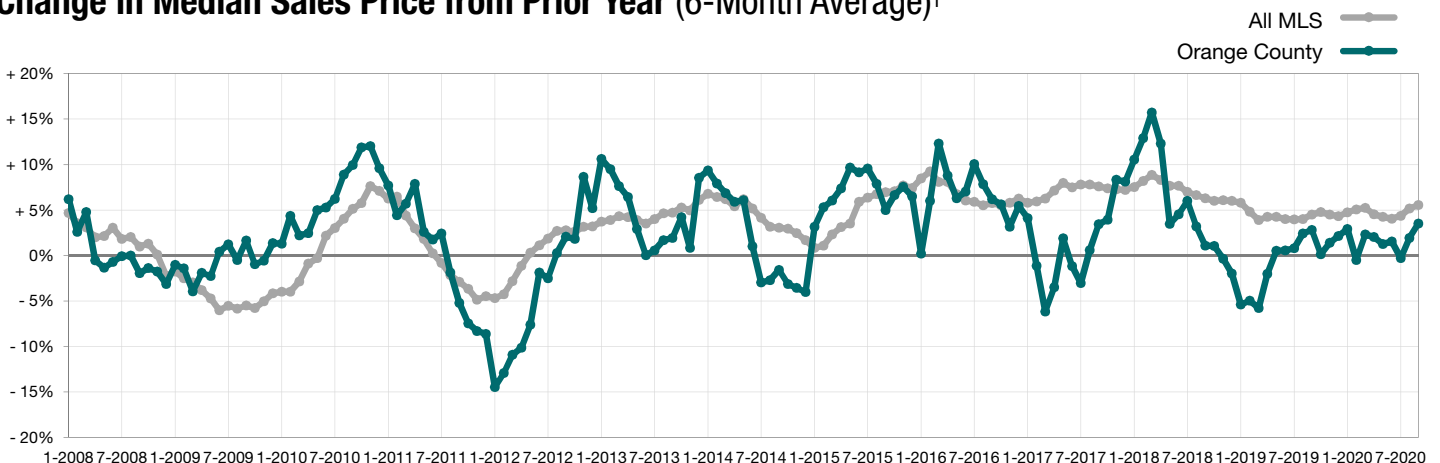
2019 2020

Year to Date

2019 2020



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period