

Johnston County

+ 25.7%

Change in
New Listings

+ 37.5%

Change in
Closed Sales

+ 8.3%

Change in
Median Sales Price

	September			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	420	528	+ 25.7%	4,489	4,865	+ 8.4%
Closed Sales	368	506	+ 37.5%	3,814	4,169	+ 9.3%
Median Sales Price*	\$240,000	\$260,000	+ 8.3%	\$235,000	\$249,900	+ 6.3%
Average Sales Price*	\$247,317	\$270,950	+ 9.6%	\$243,279	\$258,207	+ 6.1%
Total Dollar Volume (in millions)*	\$91.0	\$137.1	+ 50.6%	\$927.4	\$1,076.5	+ 16.1%
Percent of Original List Price Received*	98.2%	99.4%	+ 1.2%	98.6%	98.9%	+ 0.3%
Percent of List Price Received*	99.4%	99.8%	+ 0.4%	99.3%	99.5%	+ 0.2%
Days on Market Until Sale**	28	18	- 35.7%	29	27	- 6.9%
Inventory of Homes for Sale	911	554	- 39.2%	--	--	--
Months Supply of Inventory	2.1	1.1	- 47.6%	--	--	--

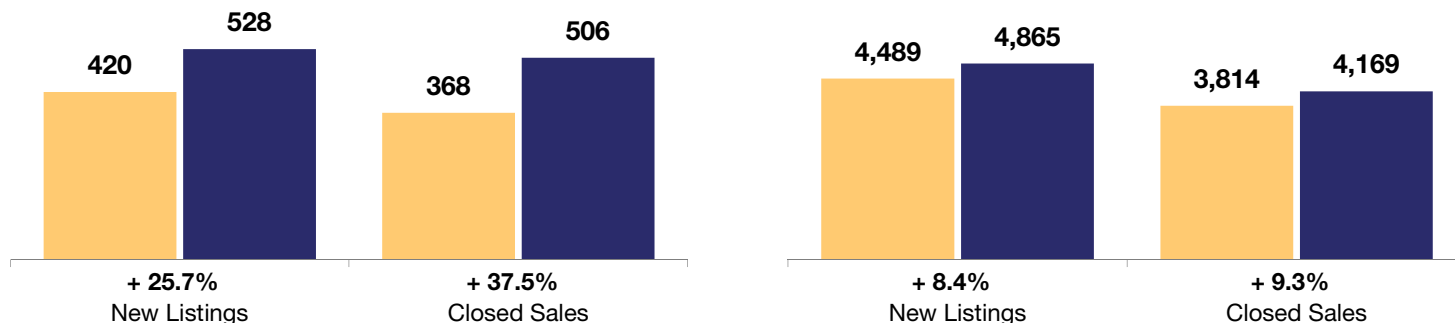
* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

September

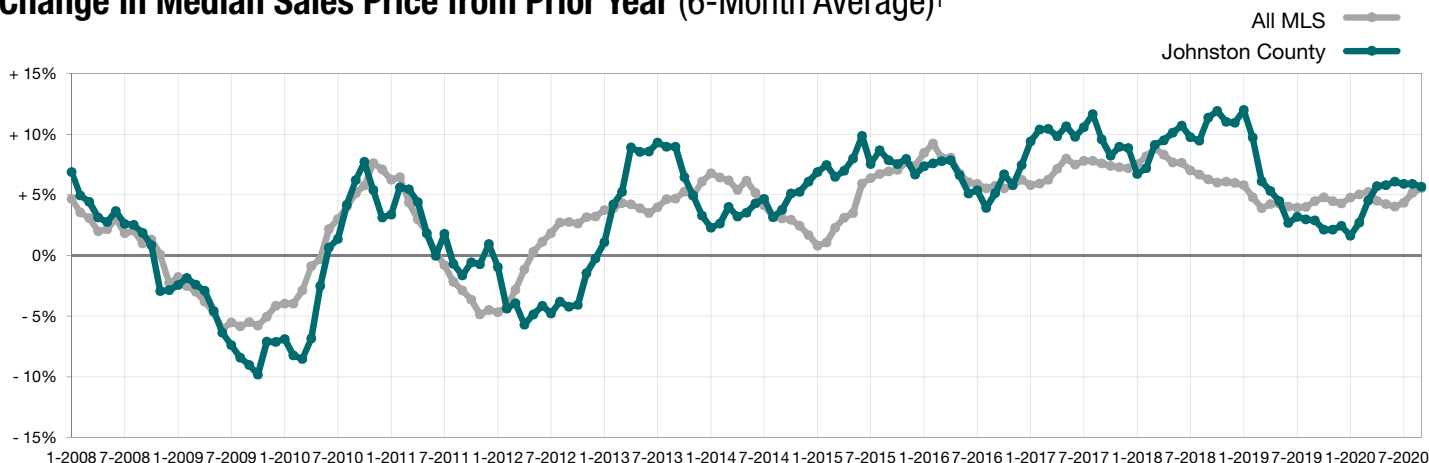
2019 2020

Year to Date

2019 2020



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period