

Johnston County

+ 24.6%

Change in
New Listings

+ 18.5%

Change in
Closed Sales

+ 7.1%

Change in
Median Sales Price

	October			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	448	558	+ 24.6%	4,937	5,427	+ 9.9%
Closed Sales	439	520	+ 18.5%	4,253	4,691	+ 10.3%
Median Sales Price*	\$235,000	\$251,750	+ 7.1%	\$235,000	\$249,900	+ 6.3%
Average Sales Price*	\$242,563	\$267,303	+ 10.2%	\$243,205	\$259,258	+ 6.6%
Total Dollar Volume (in millions)*	\$106.5	\$139.0	+ 30.5%	\$1,033.9	\$1,216.2	+ 17.6%
Percent of Original List Price Received*	98.6%	100.4%	+ 1.8%	98.6%	99.1%	+ 0.5%
Percent of List Price Received*	99.3%	100.2%	+ 0.9%	99.3%	99.6%	+ 0.3%
Days on Market Until Sale**	28	14	- 50.0%	29	25	- 13.8%
Inventory of Homes for Sale	946	523	- 44.7%	--	--	--
Months Supply of Inventory	2.2	1.0	- 54.5%	--	--	--

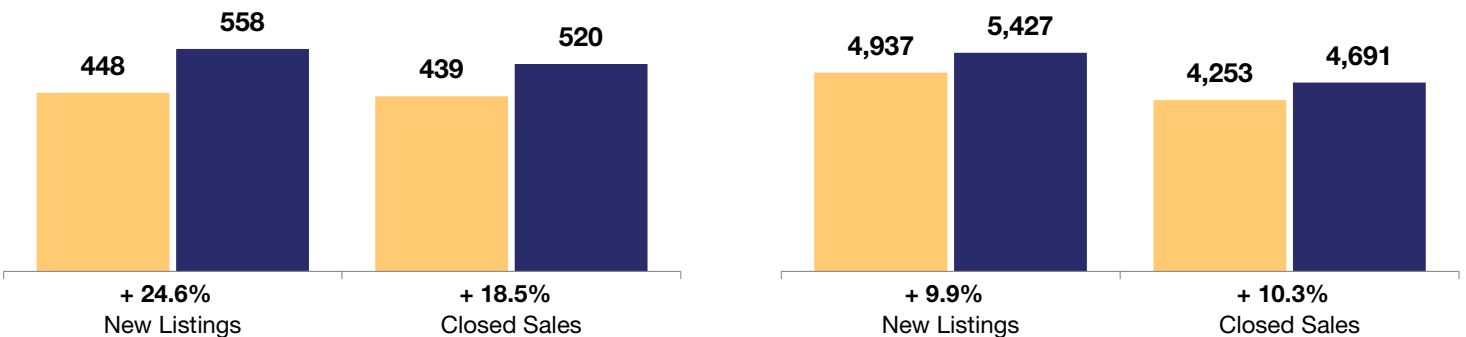
* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

October

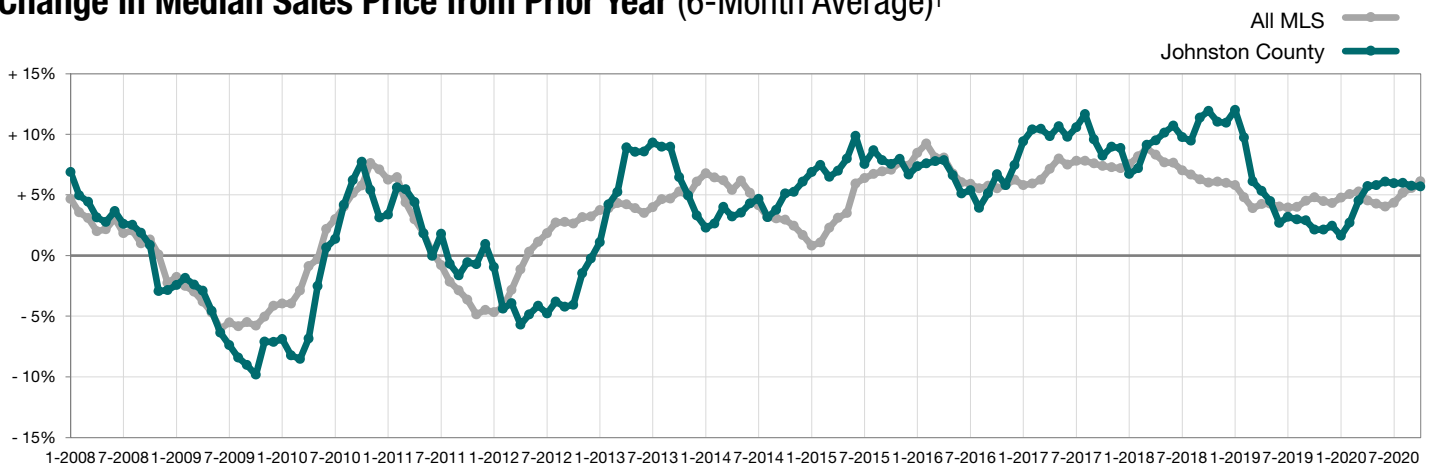
2019 2020

Year to Date

2019 2020



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period