

## Johnston County

**+ 0.5%**

Change in  
New Listings

**+ 27.4%**

Change in  
Closed Sales

**+ 12.0%**

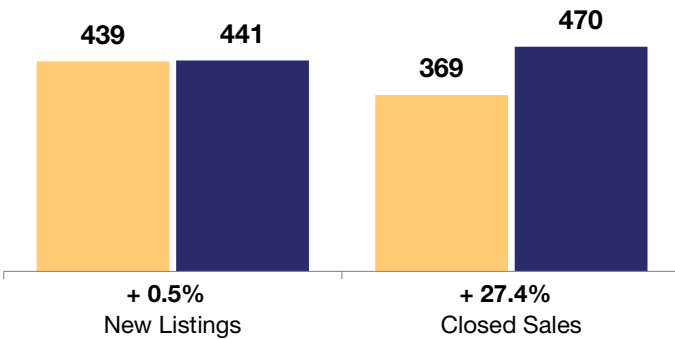
Change in  
Median Sales Price

	November			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	439	441	+ 0.5%	5,376	5,869	+ 9.2%
Closed Sales	369	470	+ 27.4%	4,622	5,162	+ 11.7%
Median Sales Price*	\$230,500	\$258,204	+ 12.0%	\$235,000	\$250,000	+ 6.4%
Average Sales Price*	\$238,841	\$277,128	+ 16.0%	\$242,856	\$260,892	+ 7.4%
Total Dollar Volume (in millions)*	\$88.1	\$130.3	+ 47.8%	\$1,122.0	\$1,346.7	+ 20.0%
Percent of Original List Price Received*	98.2%	100.3%	+ 2.1%	98.5%	99.2%	+ 0.7%
Percent of List Price Received*	99.0%	100.1%	+ 1.1%	99.3%	99.6%	+ 0.3%
Days on Market Until Sale**	26	13	- 50.0%	29	24	- 17.2%
Inventory of Homes for Sale	997	487	- 51.2%	--	--	--
Months Supply of Inventory	2.4	0.9	- 62.5%	--	--	--

\* Does not account for seller concessions. | \*\* Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

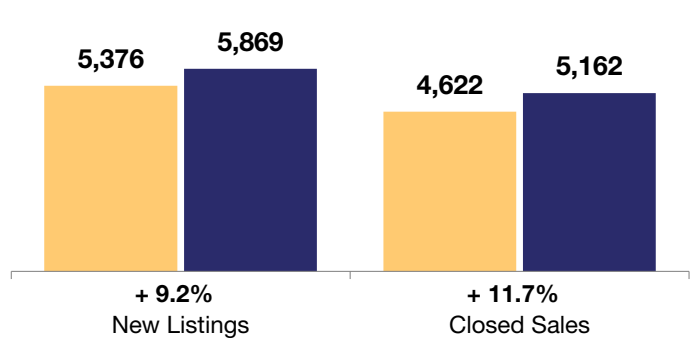
### November

2019 2020

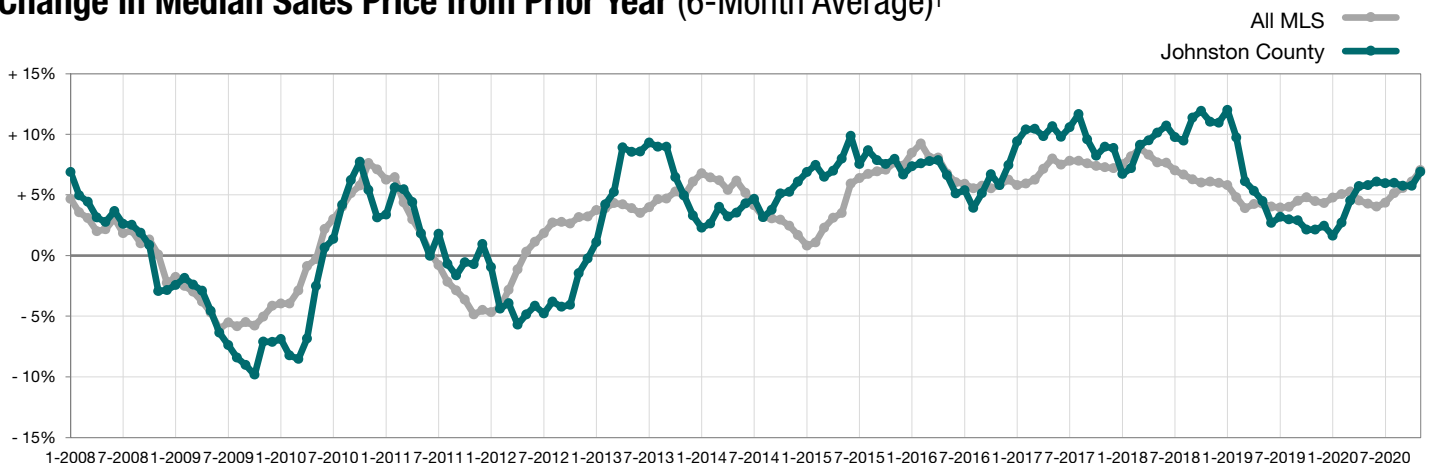


### Year to Date

2019 2020



### Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period