

Entire Triangle Region

+ 0.6%

Change in
New Listings

+ 18.8%

Change in
Closed Sales

+ 9.0%

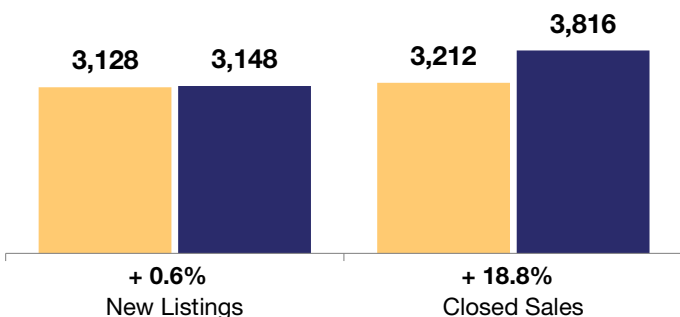
Change in
Median Sales Price

	November			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	3,128	3,148	+ 0.6%	47,284	46,673	- 1.3%
Closed Sales	3,212	3,816	+ 18.8%	38,342	41,597	+ 8.5%
Median Sales Price*	\$279,900	\$305,000	+ 9.0%	\$278,000	\$294,513	+ 5.9%
Average Sales Price*	\$321,343	\$350,761	+ 9.2%	\$317,164	\$337,163	+ 6.3%
Total Dollar Volume (in millions)*	\$1,031.8	\$1,338.2	+ 29.7%	\$12,157.2	\$14,022.0	+ 15.3%
Percent of Original List Price Received*	97.6%	99.8%	+ 2.3%	98.0%	98.8%	+ 0.8%
Percent of List Price Received*	98.9%	100.0%	+ 1.1%	99.1%	99.5%	+ 0.4%
Days on Market Until Sale**	32	19	- 40.6%	31	27	- 12.9%
Inventory of Homes for Sale	8,584	4,123	- 52.0%	--	--	--
Months Supply of Inventory	2.4	1.0	- 58.3%	--	--	--

* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

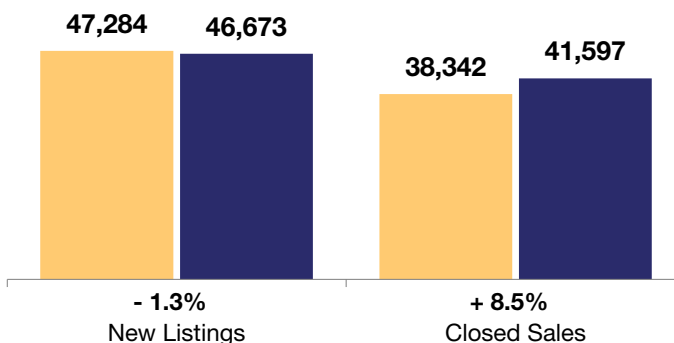
November

2019 2020

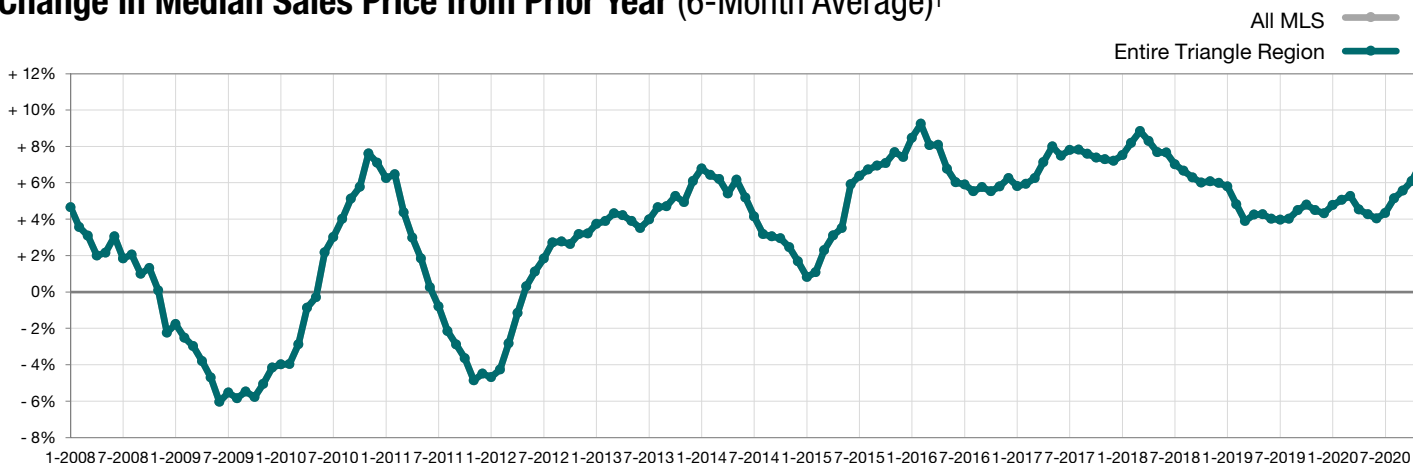


Year to Date

2019 2020



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period