

Entire Triangle Region

+ 0.3%

Change in
New Listings

+ 6.2%

Change in
Closed Sales

+ 6.3%

Change in
Median Sales Price

| | March | | | Year to Date | | |
|--|-----------|------------------|---------|--------------|------------------|---------|
| | 2019 | 2020 | + / - | 2019 | 2020 | + / - |
| New Listings | 4,781 | 4,793 | + 0.3% | 12,306 | 12,831 | + 4.3% |
| Closed Sales | 3,435 | 3,648 | + 6.2% | 8,089 | 9,113 | + 12.7% |
| Median Sales Price* | \$270,000 | \$287,000 | + 6.3% | \$266,500 | \$282,000 | + 5.8% |
| Average Sales Price* | \$309,072 | \$325,029 | + 5.2% | \$303,925 | \$320,954 | + 5.6% |
| Total Dollar Volume (in millions)* | \$1,061.4 | \$1,185.7 | + 11.7% | \$2,457.5 | \$2,924.5 | + 19.0% |
| Percent of Original List Price Received* | 98.2% | 98.3% | + 0.1% | 97.7% | 97.8% | + 0.1% |
| Percent of List Price Received* | 99.1% | 99.2% | + 0.1% | 98.8% | 98.9% | + 0.1% |
| Days on Market Until Sale** | 37 | 34 | - 8.1% | 40 | 38 | - 5.0% |
| Inventory of Homes for Sale | 8,262 | 7,245 | - 12.3% | -- | -- | -- |
| Months Supply of Inventory | 2.5 | 2.0 | - 20.0% | -- | -- | -- |

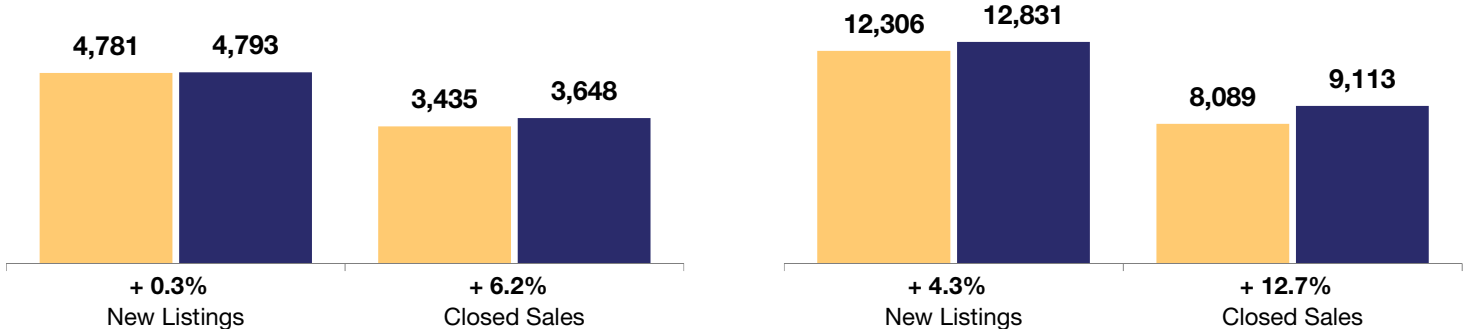
* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

March

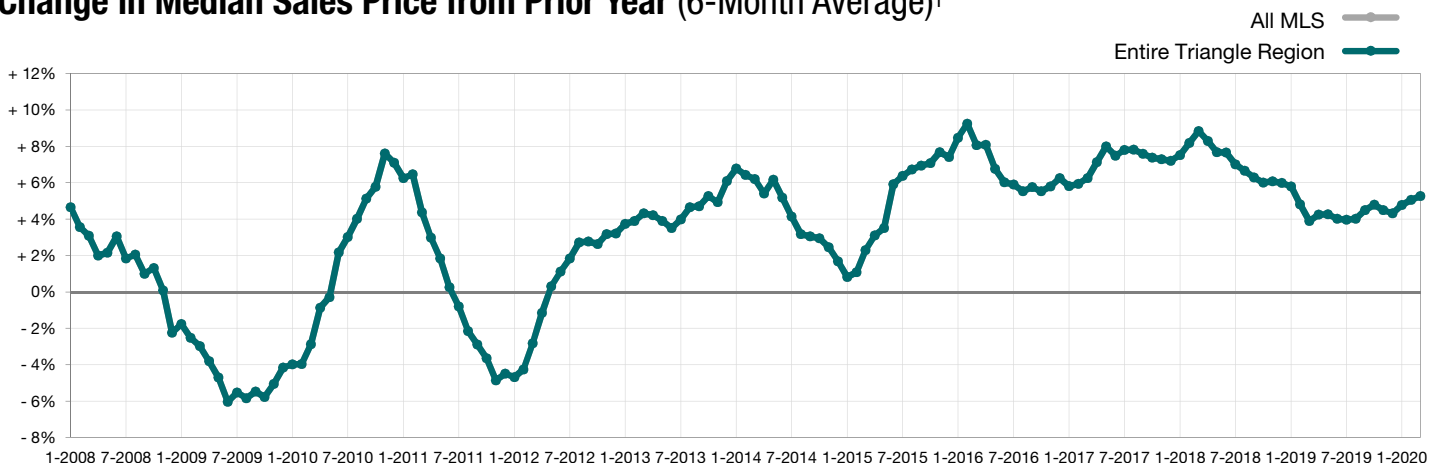
2019 2020

Year to Date

2019 2020



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period