

Orange County

- 16.0%

Change in
New Listings

- 13.5%

Change in
Closed Sales

+ 6.4%

Change in
Median Sales Price

	January			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	175	147	- 16.0%	175	147	- 16.0%
Closed Sales	96	83	- 13.5%	96	83	- 13.5%
Median Sales Price*	\$295,000	\$314,000	+ 6.4%	\$295,000	\$314,000	+ 6.4%
Average Sales Price*	\$367,249	\$394,864	+ 7.5%	\$367,249	\$394,864	+ 7.5%
Total Dollar Volume (in millions)*	\$35.3	\$32.8	- 7.0%	\$35.3	\$32.8	- 7.0%
Percent of Original List Price Received*	96.4%	95.5%	- 0.9%	96.4%	95.5%	- 0.9%
Percent of List Price Received*	98.2%	97.9%	- 0.3%	98.2%	97.9%	- 0.3%
Days on Market Until Sale**	65	69	+ 6.2%	65	69	+ 6.2%
Inventory of Homes for Sale	357	290	- 18.8%	--	--	--
Months Supply of Inventory	2.3	1.8	- 21.7%	--	--	--

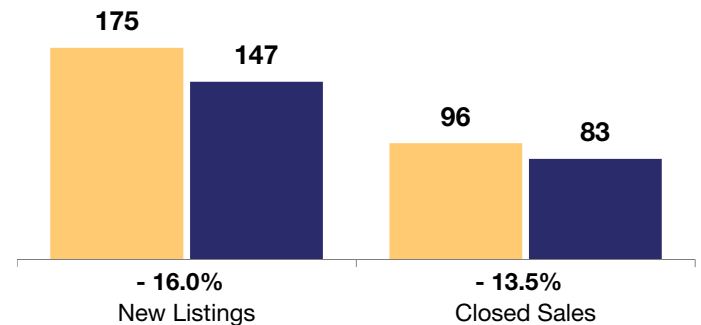
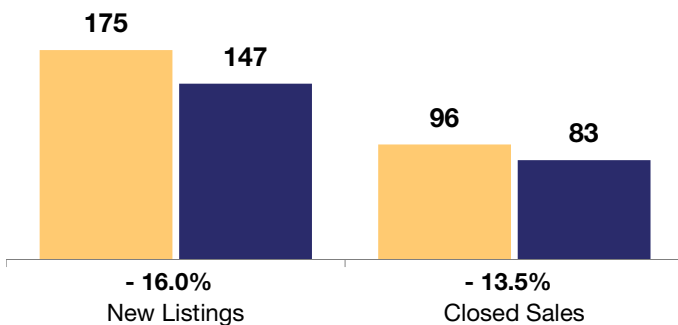
* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

January

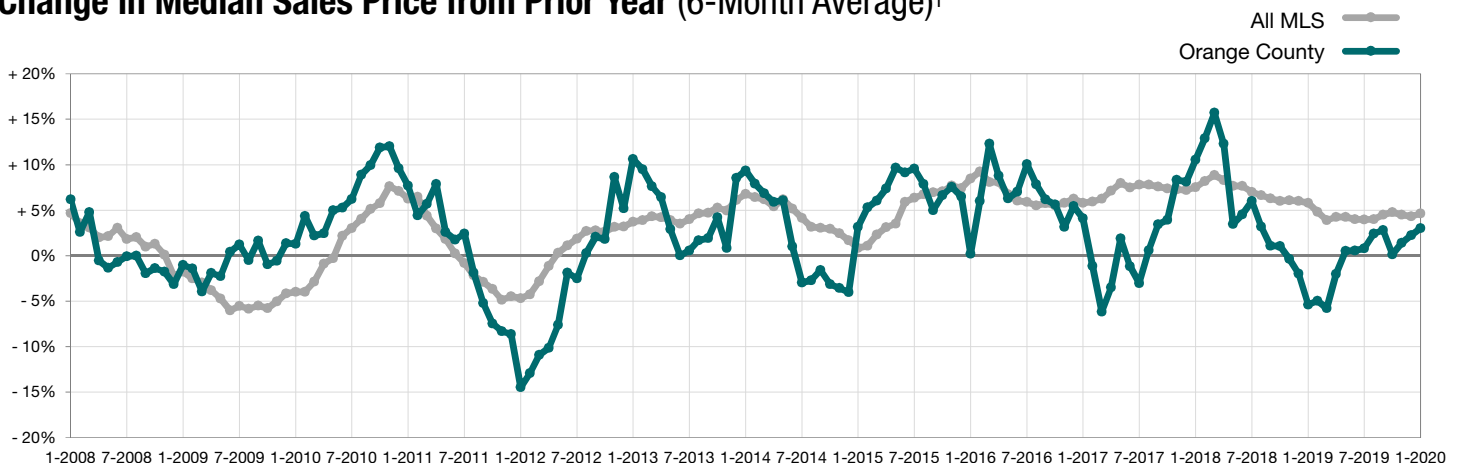
2019 2020

Year to Date

2019 2020



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period