

Johnston County

+ 16.8%

Change in
New Listings

+ 13.8%

Change in
Closed Sales

+ 5.5%

Change in
Median Sales Price

	February			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	411	480	+ 16.8%	891	1,007	+ 13.0%
Closed Sales	305	347	+ 13.8%	549	650	+ 18.4%
Median Sales Price*	\$235,000	\$248,000	+ 5.5%	\$230,000	\$240,377	+ 4.5%
Average Sales Price*	\$244,931	\$254,335	+ 3.8%	\$243,465	\$248,280	+ 2.0%
Total Dollar Volume (in millions)*	\$74.7	\$88.3	+ 18.1%	\$133.7	\$161.4	+ 20.7%
Percent of Original List Price Received*	97.6%	98.5%	+ 0.9%	98.0%	98.3%	+ 0.3%
Percent of List Price Received*	98.6%	99.3%	+ 0.7%	98.8%	99.2%	+ 0.4%
Days on Market Until Sale**	41	36	- 12.2%	37	33	- 10.8%
Inventory of Homes for Sale	993	850	- 14.4%	--	--	--
Months Supply of Inventory	2.5	1.9	- 24.0%	--	--	--

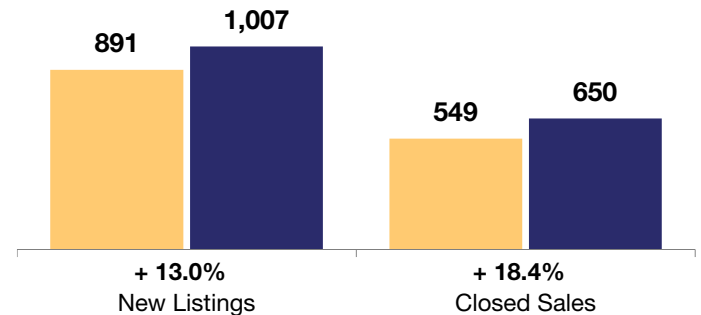
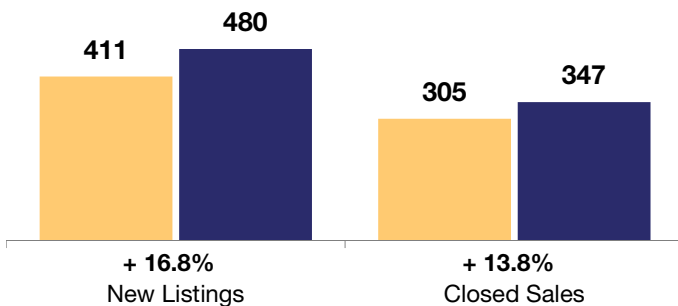
* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

February

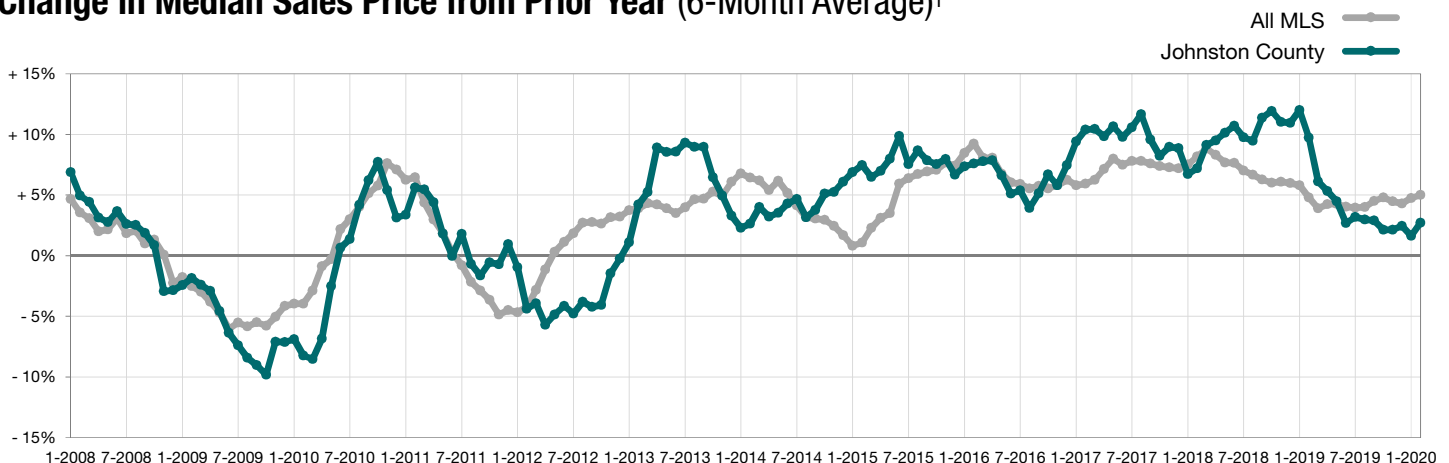
2019 2020

Year to Date

2019 2020



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period