

Johnston County

+ 12.3%

Change in
New Listings

+ 5.0%

Change in
Closed Sales

+ 5.8%

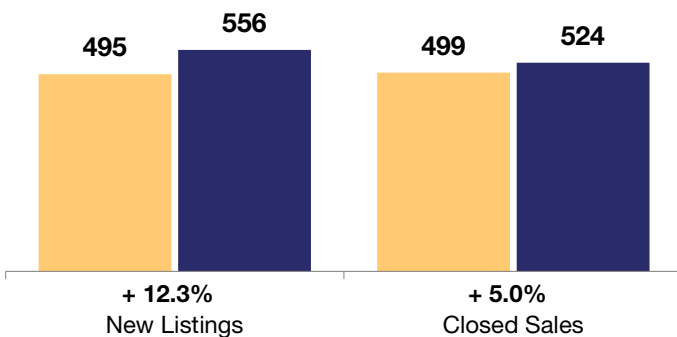
Change in
Median Sales Price

	August			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	495	556	+ 12.3%	4,069	4,323	+ 6.2%
Closed Sales	499	524	+ 5.0%	3,446	3,659	+ 6.2%
Median Sales Price*	\$237,000	\$250,665	+ 5.8%	\$234,900	\$249,550	+ 6.2%
Average Sales Price*	\$243,022	\$258,764	+ 6.5%	\$242,847	\$256,450	+ 5.6%
Total Dollar Volume (in millions)*	\$121.3	\$135.6	+ 11.8%	\$836.4	\$938.4	+ 12.2%
Percent of Original List Price Received*	98.8%	99.1%	+ 0.3%	98.6%	98.8%	+ 0.2%
Percent of List Price Received*	99.5%	99.6%	+ 0.1%	99.3%	99.5%	+ 0.2%
Days on Market Until Sale**	21	23	+ 9.5%	29	28	- 3.4%
Inventory of Homes for Sale	917	569	- 37.9%	--	--	--
Months Supply of Inventory	2.2	1.2	- 45.5%	--	--	--

* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

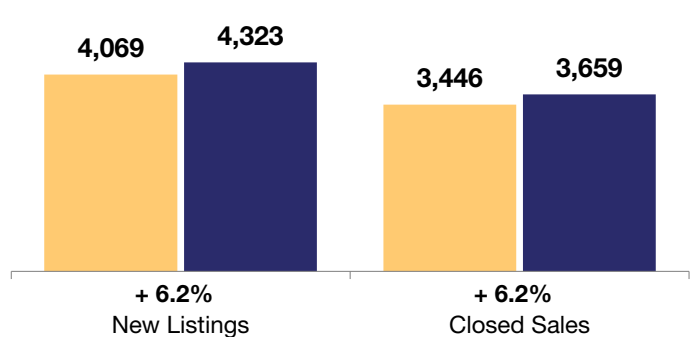
August

2019 2020

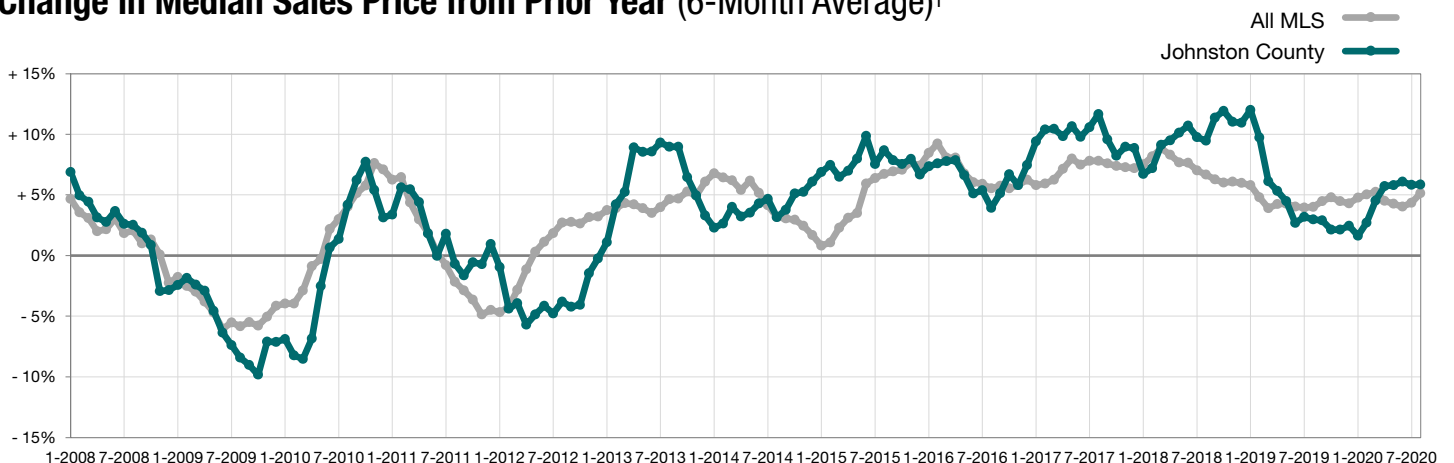


Year to Date

2019 2020



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period