

Entire Triangle Region

- 1.7%

Change in
New Listings

+ 5.0%

Change in
Closed Sales

+ 9.1%

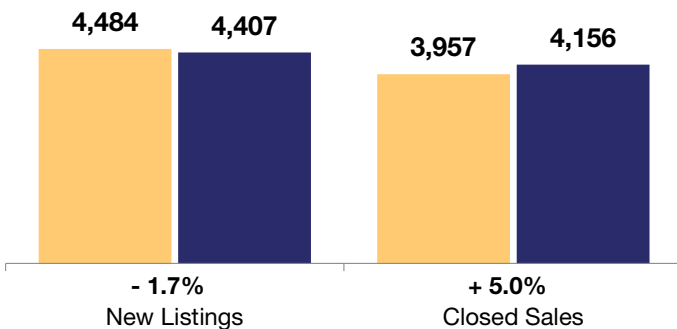
Change in
Median Sales Price

	August			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	4,484	4,407	- 1.7%	36,075	34,765	- 3.6%
Closed Sales	3,957	4,156	+ 5.0%	28,353	29,232	+ 3.1%
Median Sales Price*	\$279,000	\$304,500	+ 9.1%	\$277,000	\$290,000	+ 4.7%
Average Sales Price*	\$320,029	\$351,081	+ 9.7%	\$316,824	\$332,230	+ 4.9%
Total Dollar Volume (in millions)*	\$1,265.7	\$1,458.7	+ 15.3%	\$8,980.1	\$9,709.8	+ 8.1%
Percent of Original List Price Received*	97.9%	99.1%	+ 1.2%	98.1%	98.5%	+ 0.4%
Percent of List Price Received*	99.0%	99.7%	+ 0.7%	99.1%	99.3%	+ 0.2%
Days on Market Until Sale**	30	24	- 20.0%	31	30	- 3.2%
Inventory of Homes for Sale	9,226	5,106	- 44.7%	--	--	--
Months Supply of Inventory	2.7	1.3	- 51.9%	--	--	--

* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

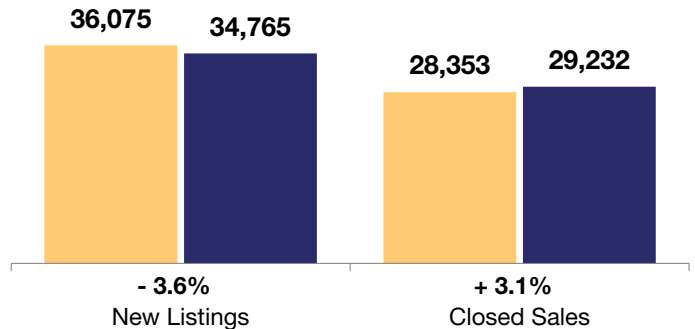
August

■ 2019 ■ 2020

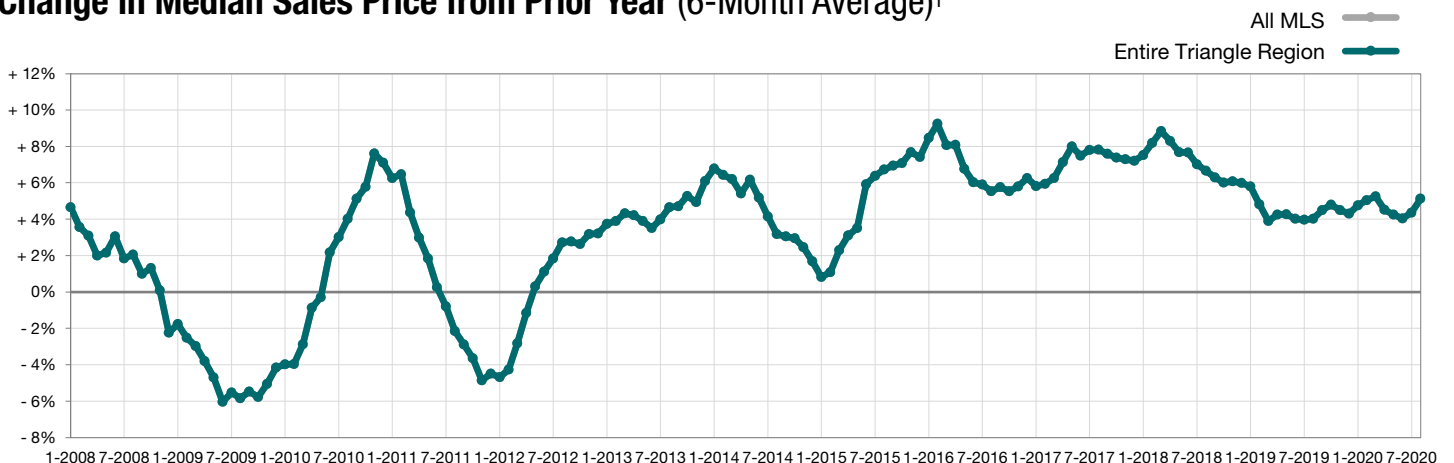


Year to Date

■ 2019 ■ 2020



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period