

## Johnston County

**- 4.4%**

Change in  
New Listings

**+ 2.8%**

Change in  
Closed Sales

**+ 0.6%**

Change in  
Median Sales Price

	September			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	431	412	- 4.4%	4,430	4,470	+ 0.9%
Closed Sales	351	361	+ 2.8%	3,348	3,800	+ 13.5%
Median Sales Price*	\$238,500	\$240,000	+ 0.6%	\$228,128	\$235,000	+ 3.0%
Average Sales Price*	\$239,047	\$243,718	+ 2.0%	\$233,713	\$242,334	+ 3.7%
Total Dollar Volume (in millions)*	\$83.9	\$88.0	+ 4.9%	\$782.5	\$920.4	+ 17.6%
Percent of Original List Price Received*	98.1%	98.2%	+ 0.1%	98.7%	98.6%	- 0.1%
Percent of List Price Received*	99.1%	99.4%	+ 0.3%	99.4%	99.3%	- 0.1%
Days on Market Until Sale**	27	28	+ 3.7%	30	29	- 3.3%
Inventory of Homes for Sale	1,164	830	- 28.7%	--	--	--
Months Supply of Inventory	3.1	1.9	- 38.7%	--	--	--

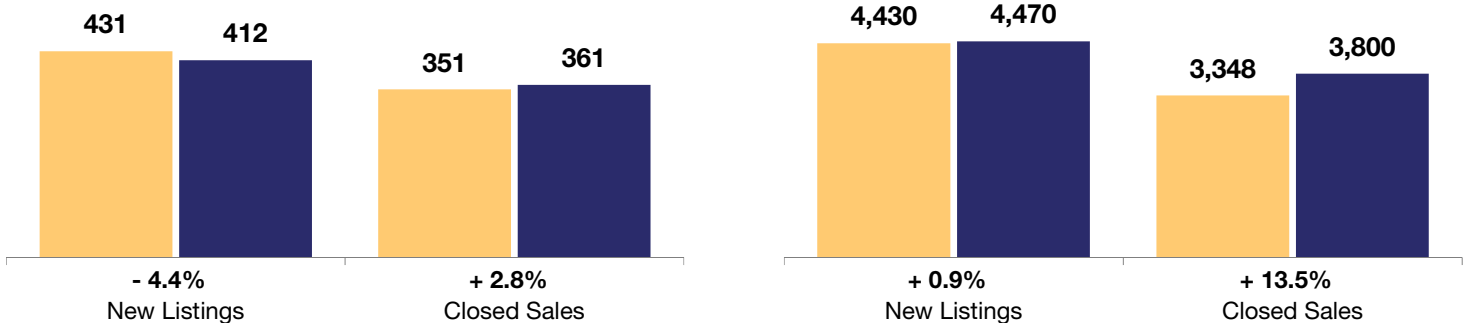
\* Does not account for seller concessions. | \*\* Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

### September

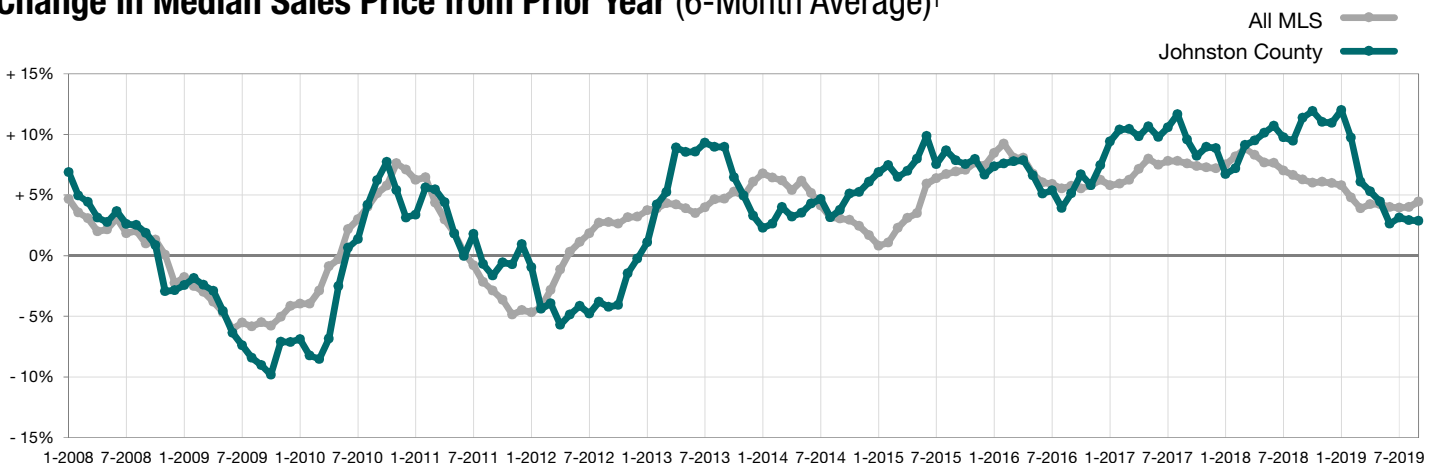
2018 2019

### Year to Date

2018 2019



### Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period