

Entire Triangle Region

+ 18.2%

Change in
New Listings

+ 12.5%

Change in
Closed Sales

+ 5.1%

Change in
Median Sales Price

	September			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	3,278	3,876	+ 18.2%	39,062	39,842	+ 2.0%
Closed Sales	2,899	3,260	+ 12.5%	30,498	31,588	+ 3.6%
Median Sales Price*	\$262,618	\$276,000	+ 5.1%	\$266,298	\$277,000	+ 4.0%
Average Sales Price*	\$294,766	\$310,734	+ 5.4%	\$302,889	\$316,120	+ 4.4%
Total Dollar Volume (in millions)*	\$854.2	\$1,012.7	+ 18.5%	\$9,233.0	\$9,982.4	+ 8.1%
Percent of Original List Price Received*	98.2%	97.9%	- 0.3%	98.6%	98.1%	- 0.5%
Percent of List Price Received*	99.2%	98.9%	- 0.3%	99.4%	99.1%	- 0.3%
Days on Market Until Sale**	29	30	+ 3.4%	30	31	+ 3.3%
Inventory of Homes for Sale	9,363	8,626	- 7.9%	--	--	--
Months Supply of Inventory	2.8	2.5	- 10.7%	--	--	--

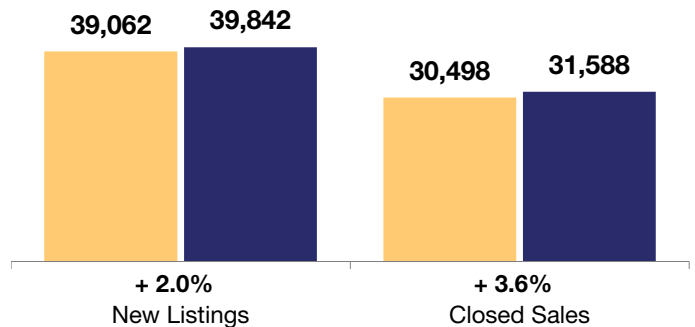
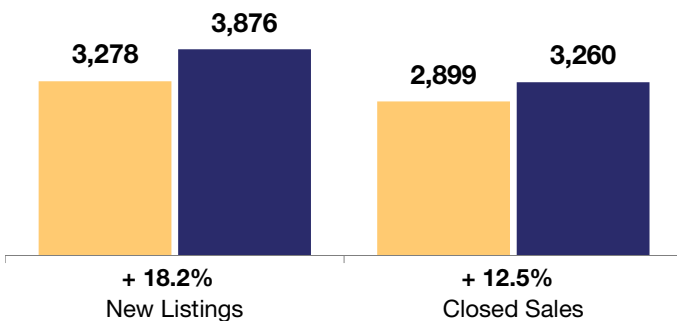
* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

September

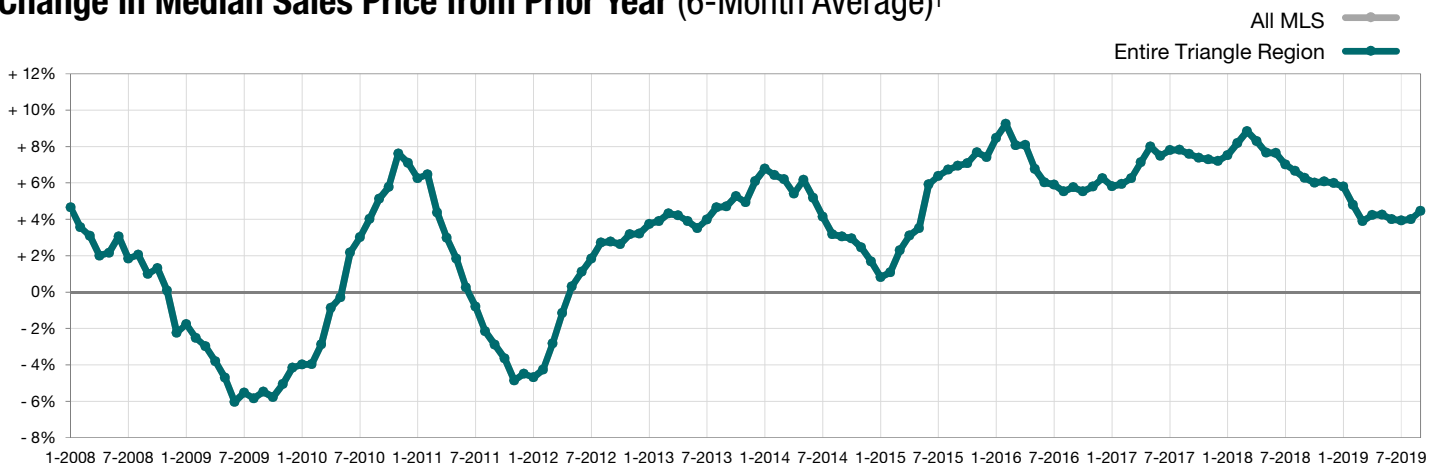
■ 2018 ■ 2019

Year to Date

■ 2018 ■ 2019



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period