

Orange County

+ 1.2%

Change in
New Listings

+ 42.6%

Change in
Closed Sales

- 4.8%

Change in
Median Sales Price

| | October | | | Year to Date | | |
|--|-----------|-----------|---------|--------------|-----------|--------|
| | 2018 | 2019 | + / - | 2018 | 2019 | + / - |
| New Listings | 172 | 174 | + 1.2% | 2,162 | 2,099 | - 2.9% |
| Closed Sales | 108 | 154 | + 42.6% | 1,629 | 1,642 | + 0.8% |
| Median Sales Price* | \$317,250 | \$302,000 | - 4.8% | \$317,000 | \$316,000 | - 0.3% |
| Average Sales Price* | \$389,675 | \$367,199 | - 5.8% | \$379,039 | \$385,057 | + 1.6% |
| Total Dollar Volume (in millions)* | \$42.1 | \$56.5 | + 34.4% | \$616.7 | \$631.9 | + 2.5% |
| Percent of Original List Price Received* | 95.2% | 97.4% | + 2.3% | 98.2% | 97.5% | - 0.7% |
| Percent of List Price Received* | 97.9% | 98.6% | + 0.7% | 99.2% | 98.8% | - 0.4% |
| Days on Market Until Sale** | 43 | 33 | - 23.3% | 34 | 36 | + 5.9% |
| Inventory of Homes for Sale | 480 | 420 | - 12.5% | -- | -- | -- |
| Months Supply of Inventory | 3.1 | 2.6 | - 16.1% | -- | -- | -- |

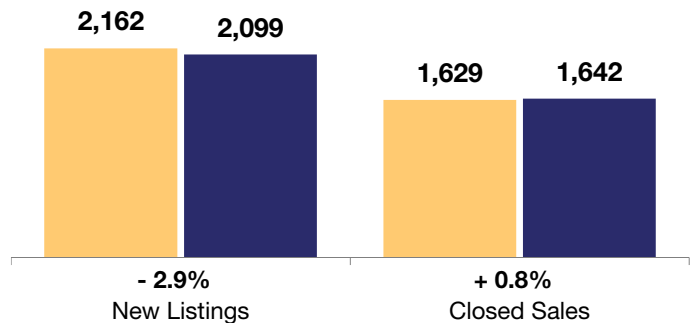
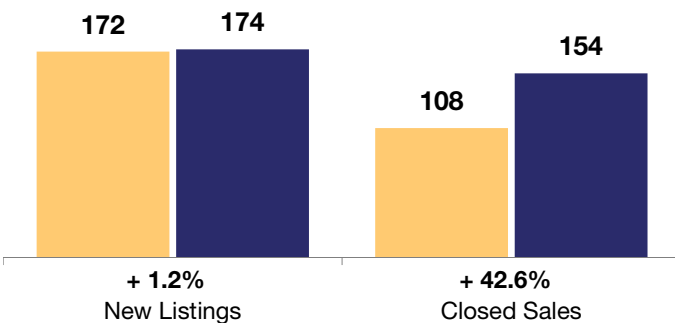
* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

October

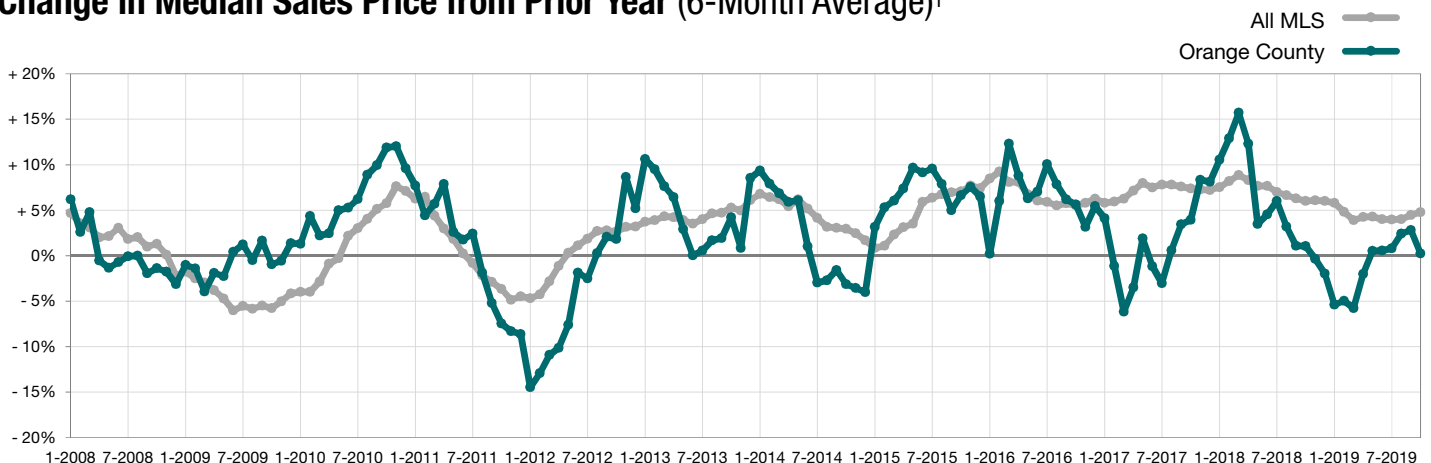
2018 2019

Year to Date

2018 2019



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period