

Johnston County

- 0.7%

Change in
New Listings

+ 5.6%

Change in
Closed Sales

+ 1.3%

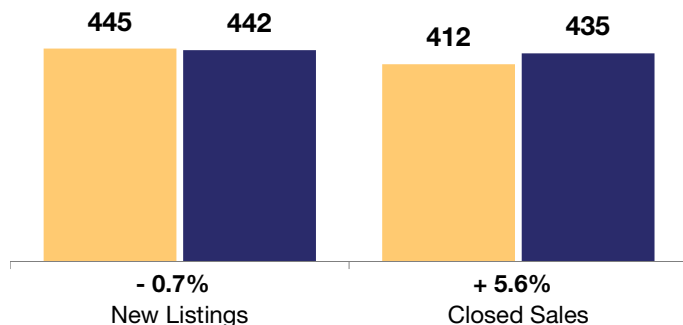
Change in
Median Sales Price

	October			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	445	442	- 0.7%	4,875	4,914	+ 0.8%
Closed Sales	412	435	+ 5.6%	3,760	4,238	+ 12.7%
Median Sales Price*	\$232,000	\$234,900	+ 1.3%	\$229,000	\$235,000	+ 2.6%
Average Sales Price*	\$240,573	\$242,053	+ 0.6%	\$234,465	\$242,276	+ 3.3%
Total Dollar Volume (in millions)*	\$99.1	\$105.3	+ 6.2%	\$881.6	\$1,026.3	+ 16.4%
Percent of Original List Price Received*	98.1%	98.5%	+ 0.4%	98.6%	98.5%	- 0.1%
Percent of List Price Received*	99.2%	99.2%	0.0%	99.4%	99.3%	- 0.1%
Days on Market Until Sale**	29	28	- 3.4%	30	29	- 3.3%
Inventory of Homes for Sale	1,151	859	- 25.4%	--	--	--
Months Supply of Inventory	3.0	2.0	- 33.3%	--	--	--

* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

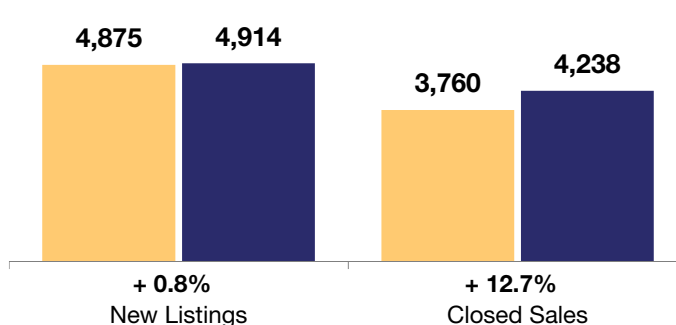
October

2018 2019

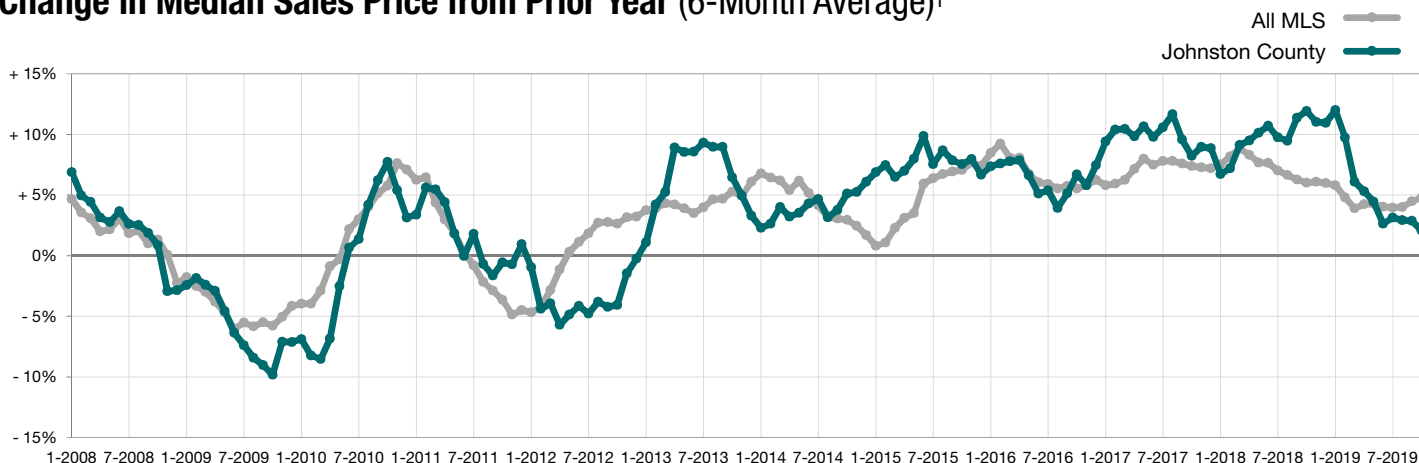


Year to Date

2018 2019



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period