

Entire Triangle Region

+ 11.1%

Change in
New Listings

+ 10.3%

Change in
Closed Sales

+ 7.7%

Change in
Median Sales Price

	October			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	3,700	4,111	+ 11.1%	42,763	44,002	+ 2.9%
Closed Sales	3,128	3,449	+ 10.3%	33,626	35,058	+ 4.3%
Median Sales Price*	\$260,000	\$280,000	+ 7.7%	\$265,407	\$277,545	+ 4.6%
Average Sales Price*	\$299,094	\$321,543	+ 7.5%	\$302,536	\$316,662	+ 4.7%
Total Dollar Volume (in millions)*	\$935.3	\$1,109.0	+ 18.6%	\$10,168.2	\$11,098.4	+ 9.1%
Percent of Original List Price Received*	97.8%	97.7%	- 0.1%	98.5%	98.1%	- 0.4%
Percent of List Price Received*	98.9%	98.9%	0.0%	99.4%	99.1%	- 0.3%
Days on Market Until Sale**	32	32	0.0%	30	31	+ 3.3%
Inventory of Homes for Sale	9,215	8,616	- 6.5%	--	--	--
Months Supply of Inventory	2.8	2.5	- 10.7%	--	--	--

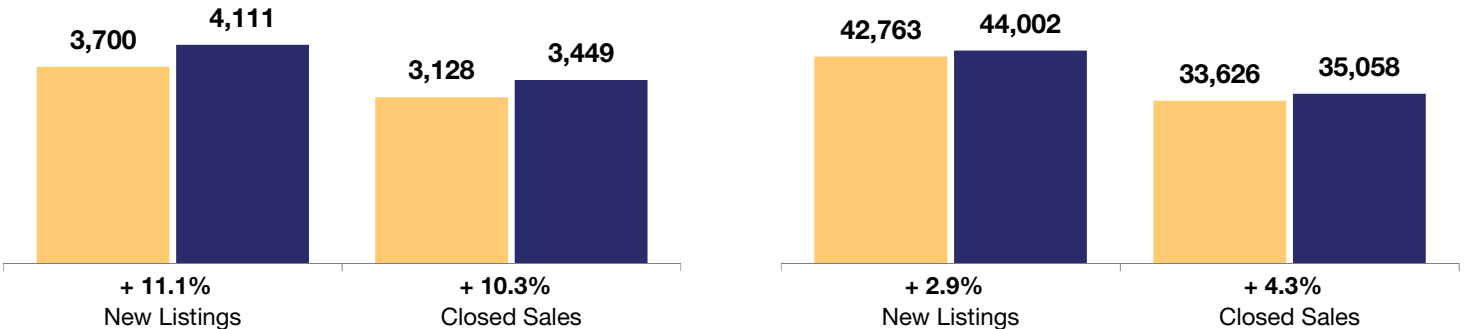
* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

October

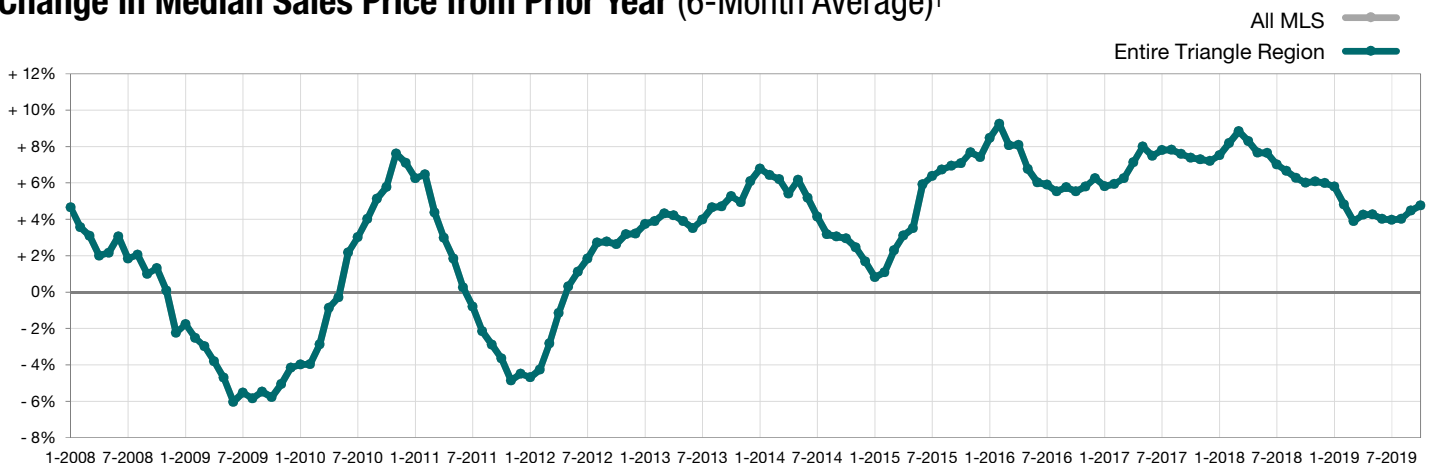
2018 2019

Year to Date

2018 2019



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period