

## Entire Triangle Region

**- 1.1%**

Change in  
New Listings

**+ 3.3%**

Change in  
Closed Sales

**+ 3.7%**

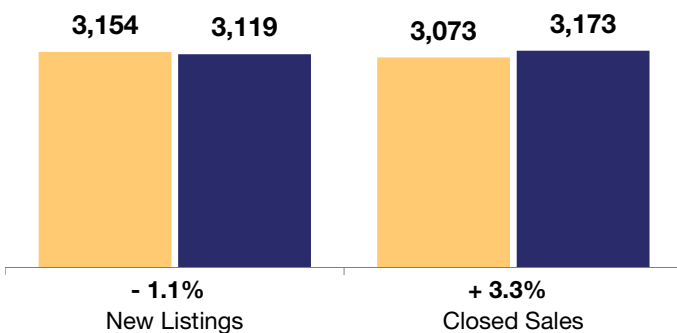
Change in  
Median Sales Price

	November			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	3,154	<b>3,119</b>	- 1.1%	45,920	<b>47,141</b>	+ 2.7%
Closed Sales	3,073	<b>3,173</b>	+ 3.3%	36,699	<b>38,277</b>	+ 4.3%
Median Sales Price*	\$269,900	<b>\$279,900</b>	+ 3.7%	\$266,000	<b>\$277,954</b>	+ 4.5%
Average Sales Price*	\$308,971	<b>\$321,142</b>	+ 3.9%	\$303,075	<b>\$317,038</b>	+ 4.6%
Total Dollar Volume (in millions)*	\$949.2	<b>\$1,018.7</b>	+ 7.3%	\$11,117.4	<b>\$12,131.8</b>	+ 9.1%
Percent of Original List Price Received*	97.9%	<b>97.6%</b>	- 0.3%	98.5%	<b>98.0%</b>	- 0.5%
Percent of List Price Received*	98.9%	<b>98.9%</b>	0.0%	99.3%	<b>99.1%</b>	- 0.2%
Days on Market Until Sale**	33	<b>32</b>	- 3.0%	30	<b>31</b>	+ 3.3%
Inventory of Homes for Sale	8,940	<b>7,999</b>	- 10.5%	--	--	--
Months Supply of Inventory	2.7	<b>2.3</b>	- 14.8%	--	--	--

\* Does not account for seller concessions. | \*\* Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

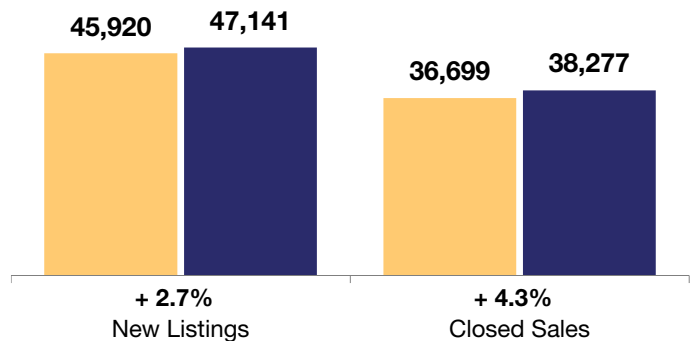
### November

2018 2019

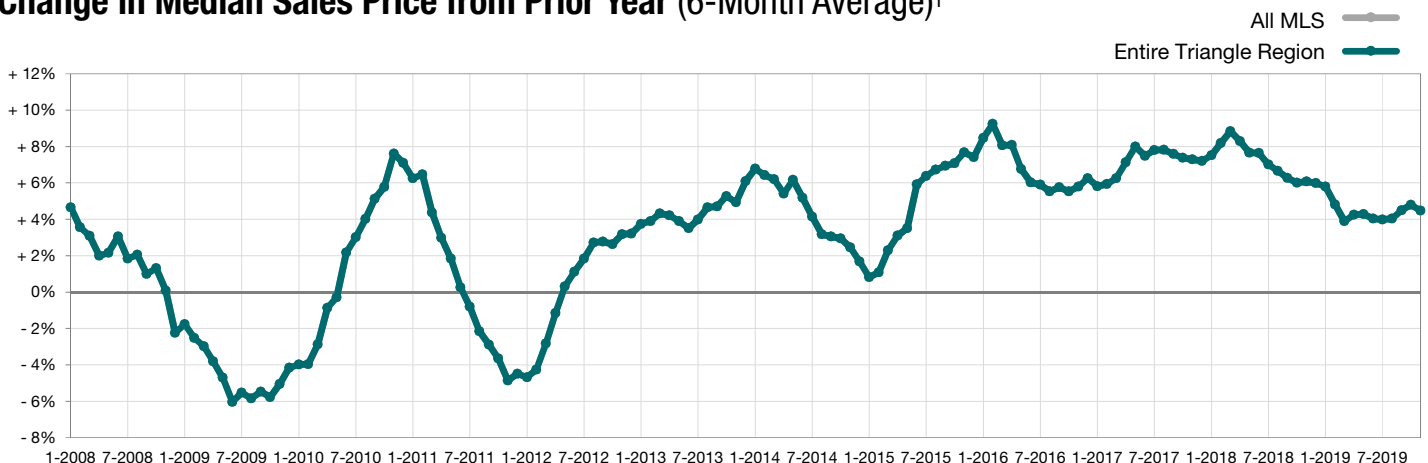


### Year to Date

2018 2019



### Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period