

Johnston County

- 5.5%

Change in
New Listings

+ 21.9%

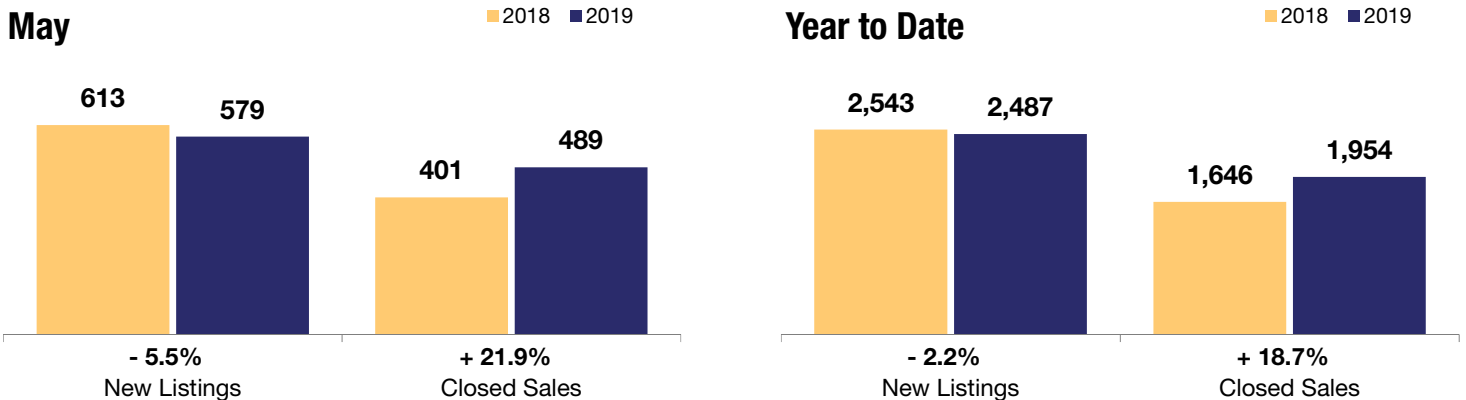
Change in
Closed Sales

+ 3.0%

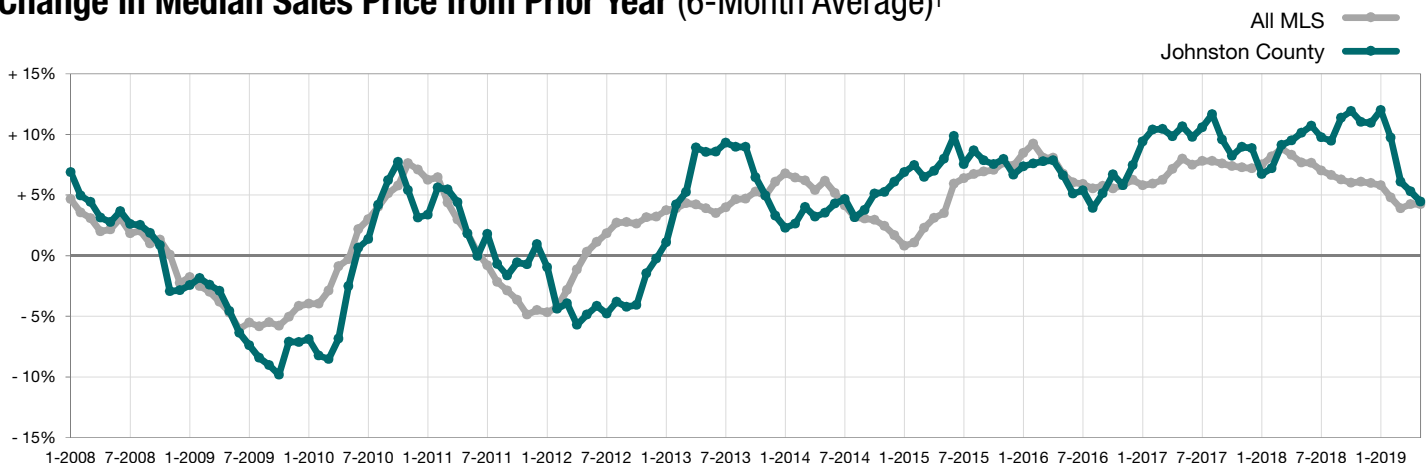
Change in
Median Sales Price

	May			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	613	579	- 5.5%	2,543	2,487	- 2.2%
Closed Sales	401	489	+ 21.9%	1,646	1,954	+ 18.7%
Median Sales Price*	\$228,045	\$235,000	+ 3.0%	\$222,750	\$230,740	+ 3.6%
Average Sales Price*	\$233,178	\$241,684	+ 3.6%	\$230,637	\$240,150	+ 4.1%
Total Dollar Volume (in millions)*	\$93.5	\$117.9	+ 26.1%	\$379.6	\$468.8	+ 23.5%
Percent of Original List Price Received*	98.9%	98.8%	- 0.1%	98.6%	98.6%	0.0%
Percent of List Price Received*	99.6%	99.5%	- 0.1%	99.4%	99.2%	- 0.2%
Days on Market Until Sale**	32	25	- 21.9%	34	33	- 2.9%
Inventory of Homes for Sale	1,072	856	- 20.1%	--	--	--
Months Supply of Inventory	2.9	2.1	- 27.6%	--	--	--

* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period