

Johnston County

- 9.1%

Change in
New Listings

+ 16.2%

Change in
Closed Sales

+ 1.1%

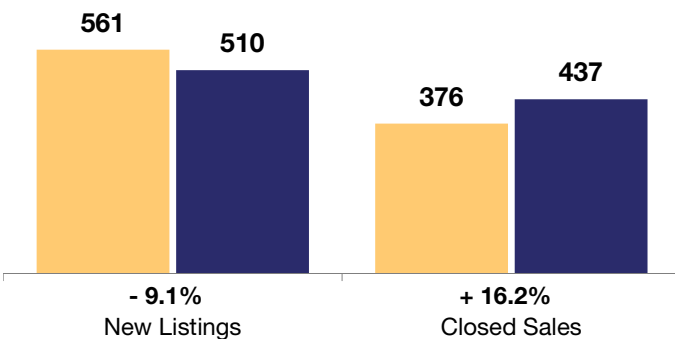
Change in
Median Sales Price

	March			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	561	510	- 9.1%	1,401	1,389	- 0.9%
Closed Sales	376	437	+ 16.2%	857	985	+ 14.9%
Median Sales Price*	\$224,450	\$227,000	+ 1.1%	\$222,500	\$229,900	+ 3.3%
Average Sales Price*	\$229,651	\$232,105	+ 1.1%	\$228,479	\$238,485	+ 4.4%
Total Dollar Volume (in millions)*	\$86.3	\$101.2	+ 17.2%	\$195.8	\$234.7	+ 19.8%
Percent of Original List Price Received*	98.7%	98.8%	+ 0.1%	98.4%	98.4%	0.0%
Percent of List Price Received*	99.2%	99.5%	+ 0.3%	99.2%	99.1%	- 0.1%
Days on Market Until Sale**	34	35	+ 2.9%	37	37	0.0%
Inventory of Homes for Sale	974	864	- 11.3%	--	--	--
Months Supply of Inventory	2.7	2.1	- 22.2%	--	--	--

* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

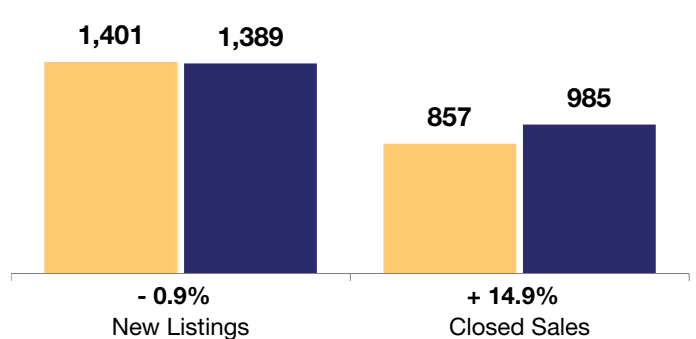
March

2018 2019

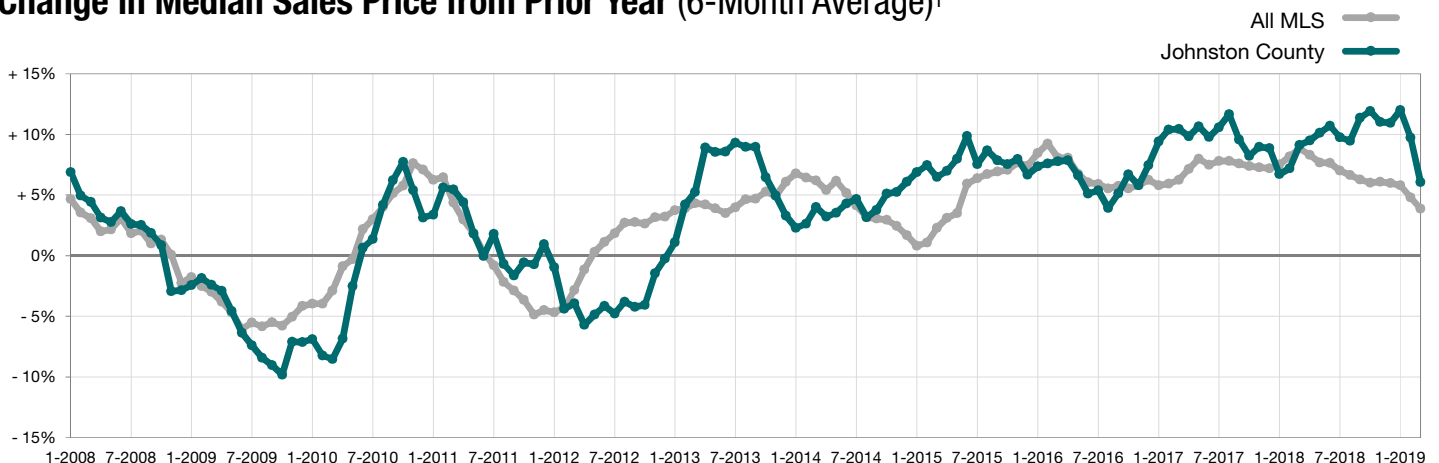


Year to Date

2018 2019



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period