

Entire Triangle Region

- 4.6%

Change in
New Listings

+ 1.4%

Change in
Closed Sales

+ 1.8%

Change in
Median Sales Price

	March			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	4,957	4,731	- 4.6%	12,381	12,214	- 1.3%
Closed Sales	3,367	3,414	+ 1.4%	7,823	8,062	+ 3.1%
Median Sales Price*	\$265,000	\$269,900	+ 1.8%	\$260,000	\$266,000	+ 2.3%
Average Sales Price*	\$299,043	\$308,671	+ 3.2%	\$292,492	\$303,619	+ 3.8%
Total Dollar Volume (in millions)*	\$1,006.6	\$1,053.5	+ 4.7%	\$2,287.0	\$2,446.9	+ 7.0%
Percent of Original List Price Received*	98.5%	98.2%	- 0.3%	98.0%	97.7%	- 0.3%
Percent of List Price Received*	99.3%	99.1%	- 0.2%	99.0%	98.8%	- 0.2%
Days on Market Until Sale**	37	37	0.0%	39	40	+ 2.6%
Inventory of Homes for Sale	8,016	7,595	- 5.3%	--	--	--
Months Supply of Inventory	2.4	2.3	- 4.2%	--	--	--

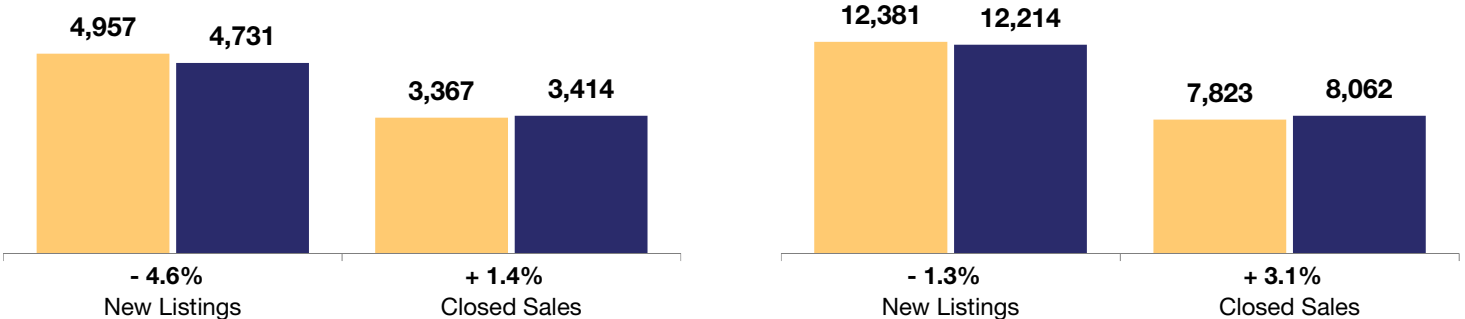
* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

March

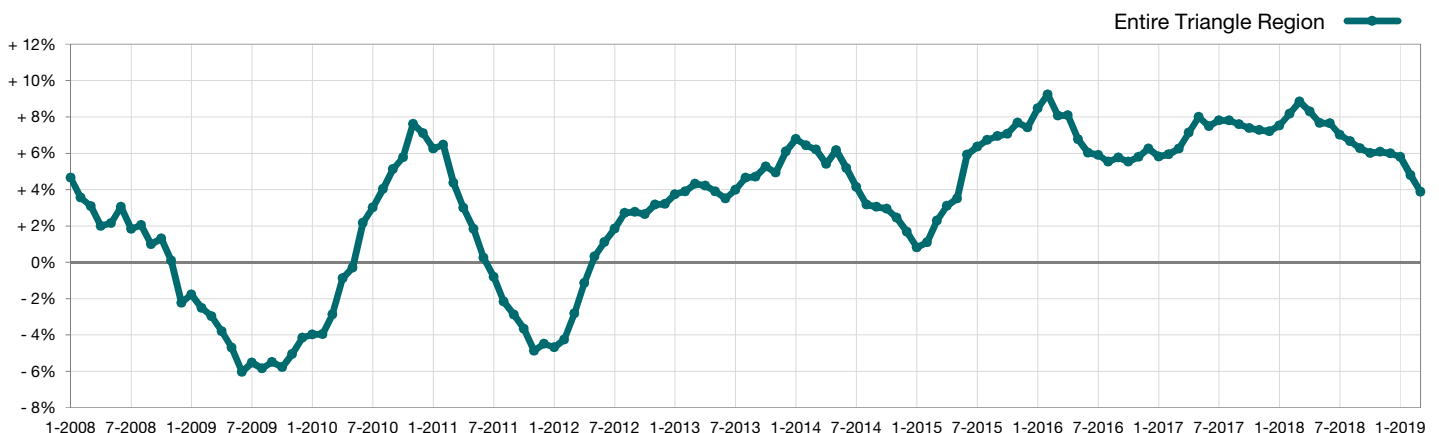
■ 2018 ■ 2019

Year to Date

■ 2018 ■ 2019



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period