

## Orange County

**- 6.7%**

Change in  
New Listings

**- 4.9%**

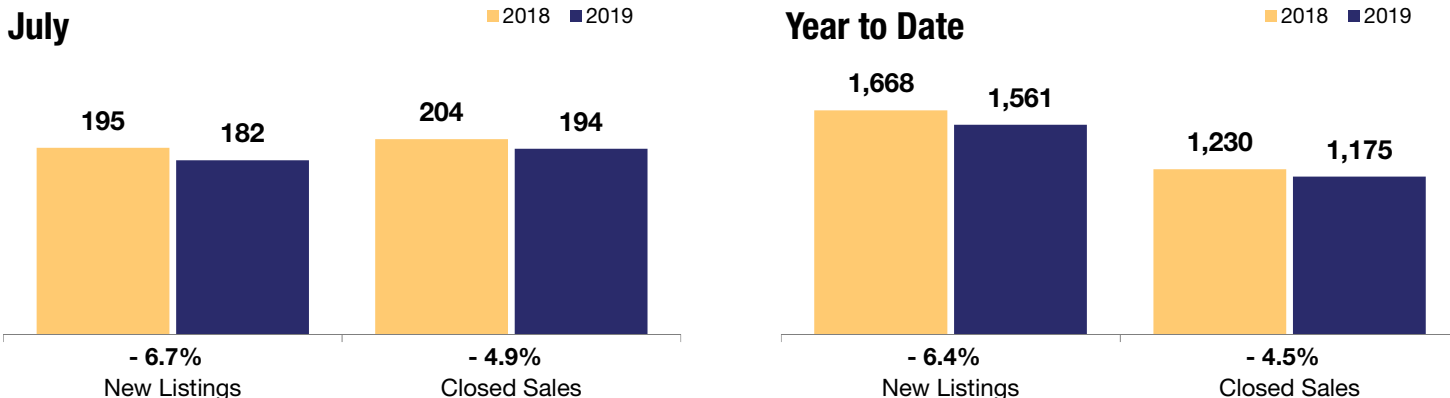
Change in  
Closed Sales

**+ 0.7%**

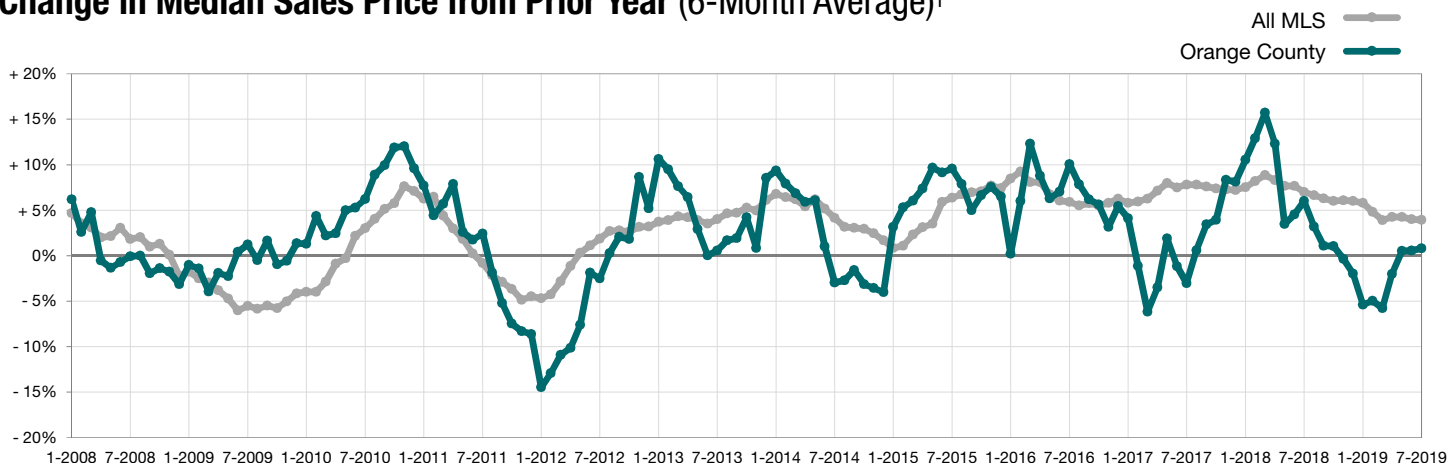
Change in  
Median Sales Price

|  | July      |           |         | Year to Date |           |        |
|--|-----------|-----------|---------|--------------|-----------|--------|
|  | 2018      | 2019      | + / -   | 2018         | 2019      | + / -  |
| New Listings                             | 195       | 182       | - 6.7%  | 1,668        | 1,561     | - 6.4% |
| Closed Sales                             | 204       | 194       | - 4.9%  | 1,230        | 1,175     | - 4.5% |
| Median Sales Price*                      | \$340,250 | \$342,650 | + 0.7%  | \$320,000    | \$315,000 | - 1.6% |
| Average Sales Price*                     | \$393,439 | \$376,336 | - 4.3%  | \$378,564    | \$385,698 | + 1.9% |
| Total Dollar Volume (in millions)*       | \$80.3    | \$73.0    | - 9.0%  | \$465.3      | \$452.8   | - 2.7% |
| Percent of Original List Price Received* | 98.0%     | 96.9%     | - 1.1%  | 98.5%        | 97.6%     | - 0.9% |
| Percent of List Price Received*          | 98.7%     | 98.5%     | - 0.2%  | 99.3%        | 98.9%     | - 0.4% |
| Days on Market Until Sale**              | 33        | 40        | + 21.2% | 34           | 35        | + 2.9% |
| Inventory of Homes for Sale              | 469       | 435       | - 7.2%  | --           | --        | --     |
| Months Supply of Inventory               | 3.0       | 2.9       | - 3.3%  | --           | --        | --     |

\* Does not account for seller concessions. | \*\* Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.



### Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period