

Entire Triangle Region

+ 10.3%

Change in
New Listings

- 7.3%

Change in
Closed Sales

+ 3.9%

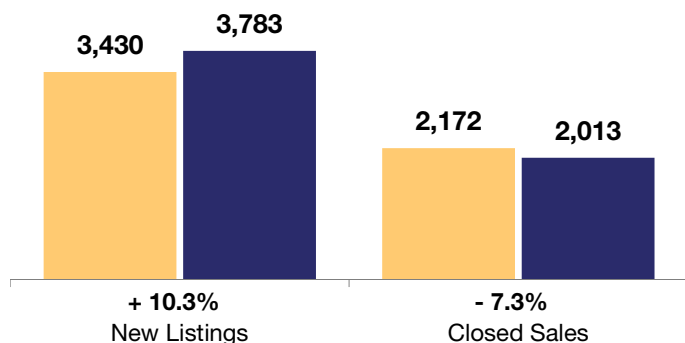
Change in
Median Sales Price

	January			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	3,430	3,783	+ 10.3%	3,430	3,783	+ 10.3%
Closed Sales	2,172	2,013	- 7.3%	2,172	2,013	- 7.3%
Median Sales Price*	\$250,000	\$259,800	+ 3.9%	\$250,000	\$259,800	+ 3.9%
Average Sales Price*	\$284,544	\$299,721	+ 5.3%	\$284,544	\$299,721	+ 5.3%
Total Dollar Volume (in millions)*	\$618.0	\$603.0	- 2.4%	\$618.0	\$603.0	- 2.4%
Percent of Original List Price Received*	97.4%	97.2%	- 0.2%	97.4%	97.2%	- 0.2%
Percent of List Price Received*	98.6%	98.4%	- 0.2%	98.6%	98.4%	- 0.2%
Days on Market Until Sale**	40	40	0.0%	40	40	0.0%
Inventory of Homes for Sale	7,345	7,631	+ 3.9%	--	--	--
Months Supply of Inventory	2.2	2.3	+ 4.5%	--	--	--

* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

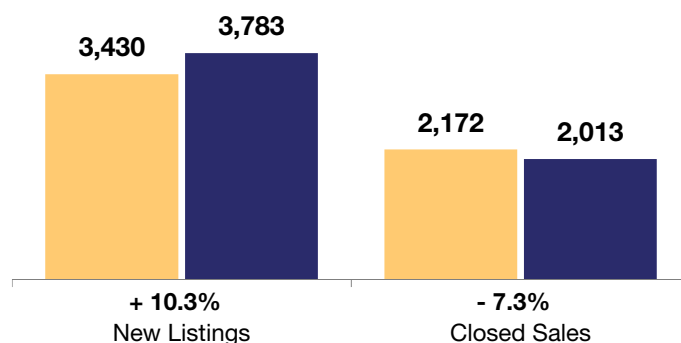
January

■ 2018 ■ 2019

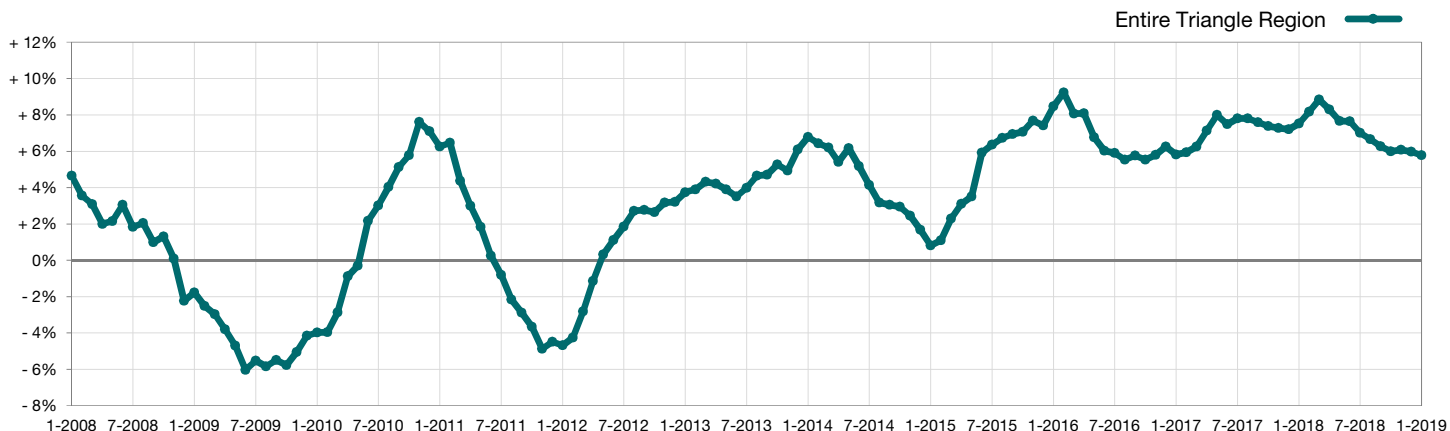


Year to Date

■ 2018 ■ 2019



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period