

Orange County

+ 1.3%

Change in
New Listings

+ 22.4%

Change in
Closed Sales

- 0.7%

Change in
Median Sales Price

	December			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	76	77	+ 1.3%	2,334	2,289	- 1.9%
Closed Sales	116	142	+ 22.4%	1,869	1,912	+ 2.3%
Median Sales Price*	\$295,500	\$293,500	- 0.7%	\$315,000	\$315,000	0.0%
Average Sales Price*	\$393,824	\$356,921	- 9.4%	\$377,884	\$381,445	+ 0.9%
Total Dollar Volume (in millions)*	\$45.7	\$50.7	+ 10.9%	\$705.5	\$728.9	+ 3.3%
Percent of Original List Price Received*	95.4%	97.1%	+ 1.8%	97.8%	97.5%	- 0.3%
Percent of List Price Received*	97.4%	98.7%	+ 1.3%	99.0%	98.8%	- 0.2%
Days on Market Until Sale**	46	43	- 6.5%	35	37	+ 5.7%
Inventory of Homes for Sale	373	286	- 23.3%	--	--	--
Months Supply of Inventory	2.4	1.8	- 25.0%	--	--	--

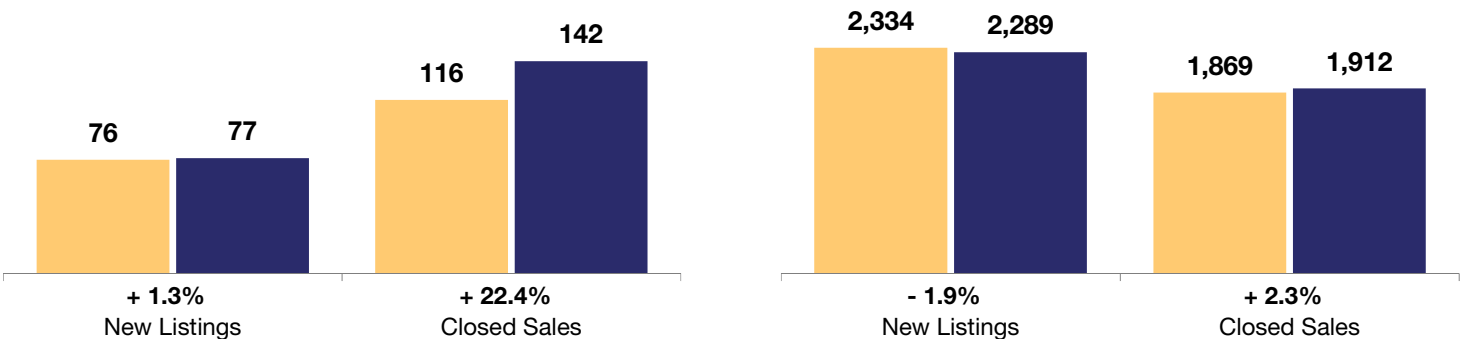
* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

December

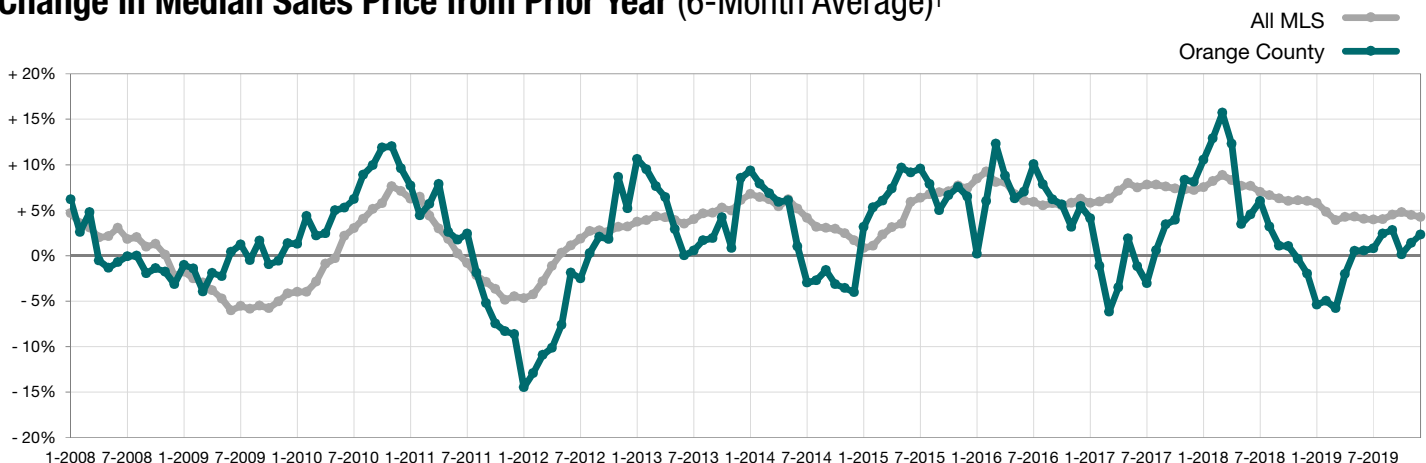
2018 2019

Year to Date

2018 2019



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period