

## Entire Triangle Region

**+ 4.9%**

Change in  
New Listings

**+ 24.8%**

Change in  
Closed Sales

**+ 2.2%**

Change in  
Median Sales Price

	December			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	2,214	<b>2,323</b>	+ 4.9%	48,139	<b>49,532</b>	+ 2.9%
Closed Sales	2,932	<b>3,659</b>	+ 24.8%	39,631	<b>41,985</b>	+ 5.9%
Median Sales Price*	\$270,000	<b>\$276,000</b>	+ 2.2%	\$266,100	<b>\$277,727</b>	+ 4.4%
Average Sales Price*	\$311,214	<b>\$318,634</b>	+ 2.4%	\$303,677	<b>\$317,244</b>	+ 4.5%
Total Dollar Volume (in millions)*	\$912.5	<b>\$1,164.6</b>	+ 27.6%	\$12,029.9	<b>\$13,314.7</b>	+ 10.7%
Percent of Original List Price Received*	97.6%	<b>97.1%</b>	- 0.5%	98.4%	<b>98.0%</b>	- 0.4%
Percent of List Price Received*	98.9%	<b>98.5%</b>	- 0.4%	99.3%	<b>99.0%</b>	- 0.3%
Days on Market Until Sale**	34	<b>39</b>	+ 14.7%	30	<b>32</b>	+ 6.7%
Inventory of Homes for Sale	8,286	<b>7,198</b>	- 13.1%	--	--	--
Months Supply of Inventory	2.5	<b>2.0</b>	- 20.0%	--	--	--

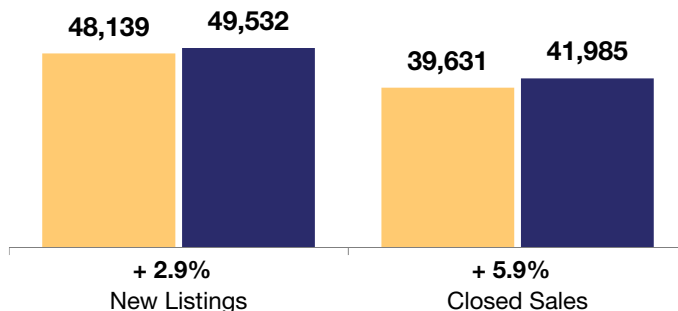
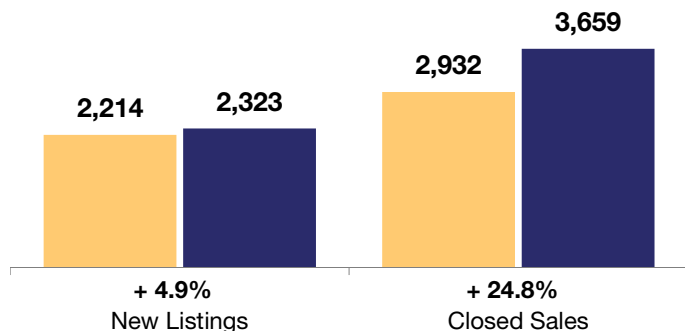
\* Does not account for seller concessions. | \*\* Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

### December

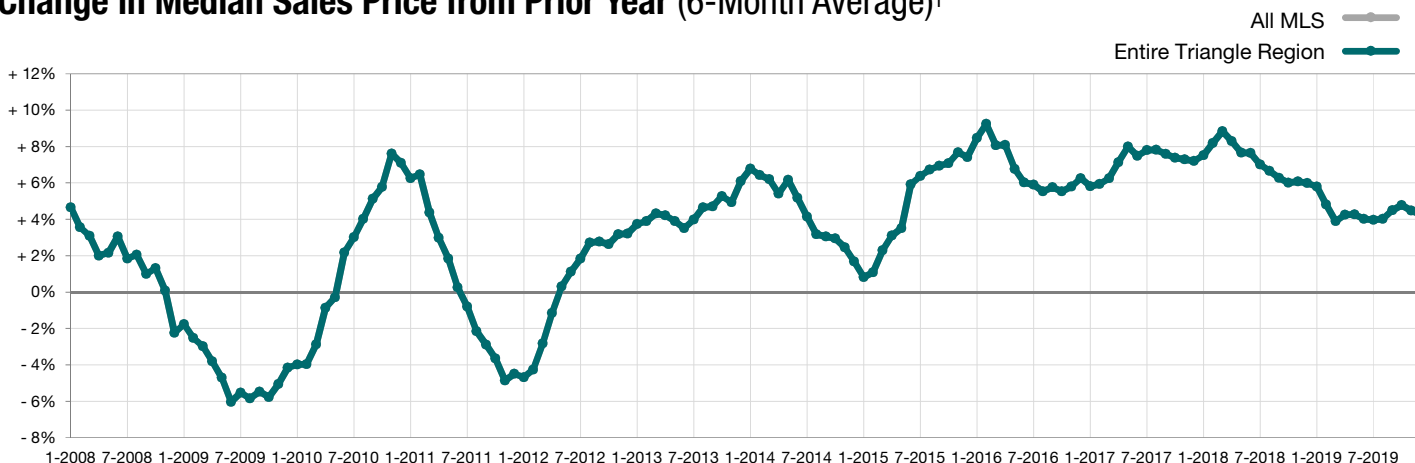
2018 2019

### Year to Date

2018 2019



### Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period