

Entire Triangle Region

+ 2.0%

Change in
New Listings

- 0.5%

Change in
Closed Sales

+ 3.4%

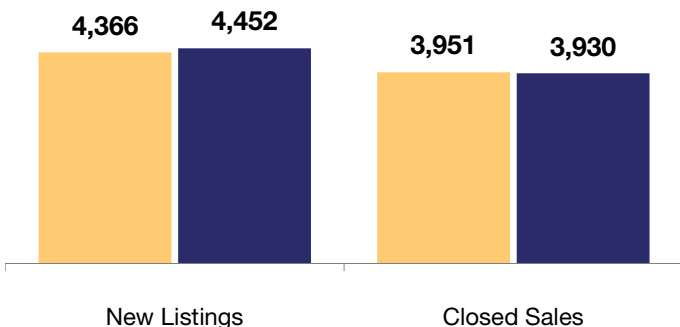
Change in
Median Sales Price

	August			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	4,366	4,452	+ 2.0%	35,783	35,905	+ 0.3%
Closed Sales	3,951	3,930	- 0.5%	27,599	28,303	+ 2.6%
Median Sales Price*	\$269,760	\$279,048	+ 3.4%	\$267,000	\$277,000	+ 3.7%
Average Sales Price*	\$303,180	\$319,960	+ 5.5%	\$303,742	\$316,711	+ 4.3%
Total Dollar Volume (in millions)*	\$1,197.3	\$1,256.8	+ 5.0%	\$8,378.7	\$8,961.0	+ 6.9%
Percent of Original List Price Received*	98.5%	97.9%	- 0.6%	98.6%	98.1%	- 0.5%
Percent of List Price Received*	99.4%	99.0%	- 0.4%	99.4%	99.1%	- 0.3%
Days on Market Until Sale**	27	30	+ 11.1%	30	31	+ 3.3%
Inventory of Homes for Sale	9,234	8,542	- 7.5%	--	--	--
Months Supply of Inventory	2.8	2.5	- 10.7%	--	--	--

* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

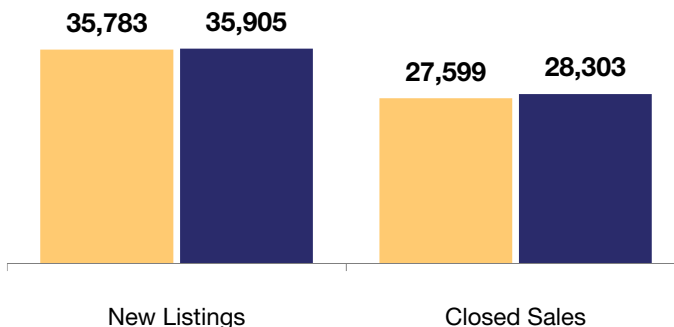
August

■ 2018 ■ 2019

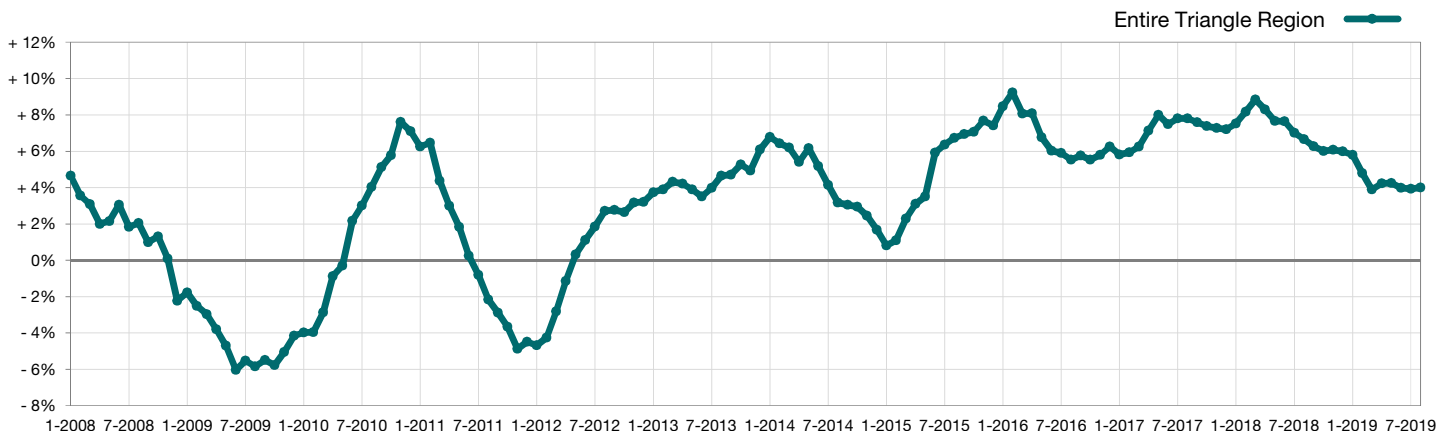


Year to Date

■ 2018 ■ 2019



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period