

Johnston County

- 4.5%

Change in
New Listings

+ 22.4%

Change in
Closed Sales

+ 5.2%

Change in
Median Sales Price

	April			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	529	505	- 4.5%	1,930	1,899	- 1.6%
Closed Sales	388	475	+ 22.4%	1,245	1,462	+ 17.4%
Median Sales Price*	\$218,850	\$230,227	+ 5.2%	\$220,000	\$229,990	+ 4.5%
Average Sales Price*	\$232,777	\$241,776	+ 3.9%	\$229,818	\$239,527	+ 4.2%
Total Dollar Volume (in millions)*	\$90.3	\$114.8	+ 27.2%	\$286.1	\$349.9	+ 22.3%
Percent of Original List Price Received*	98.9%	98.7%	- 0.2%	98.5%	98.5%	0.0%
Percent of List Price Received*	99.5%	99.2%	- 0.3%	99.3%	99.1%	- 0.2%
Days on Market Until Sale**	29	32	+ 10.3%	34	35	+ 2.9%
Inventory of Homes for Sale	975	862	- 11.6%	--	--	--
Months Supply of Inventory	2.7	2.1	- 22.2%	--	--	--

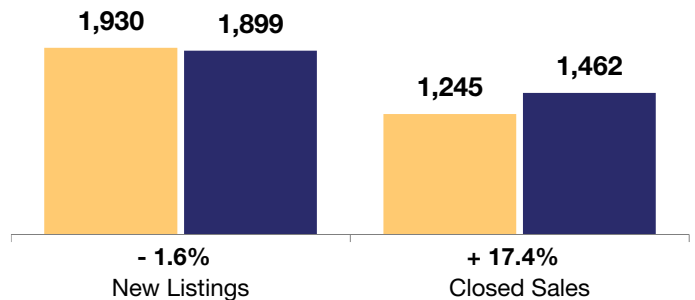
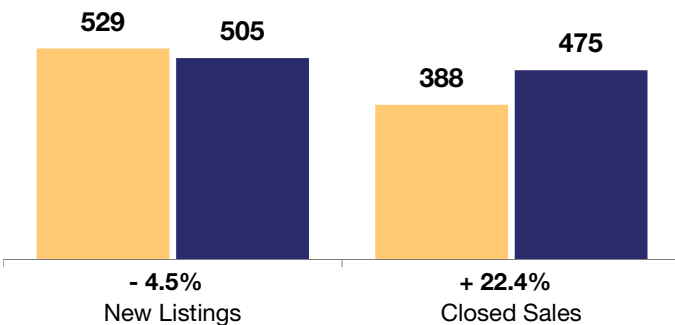
* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

April

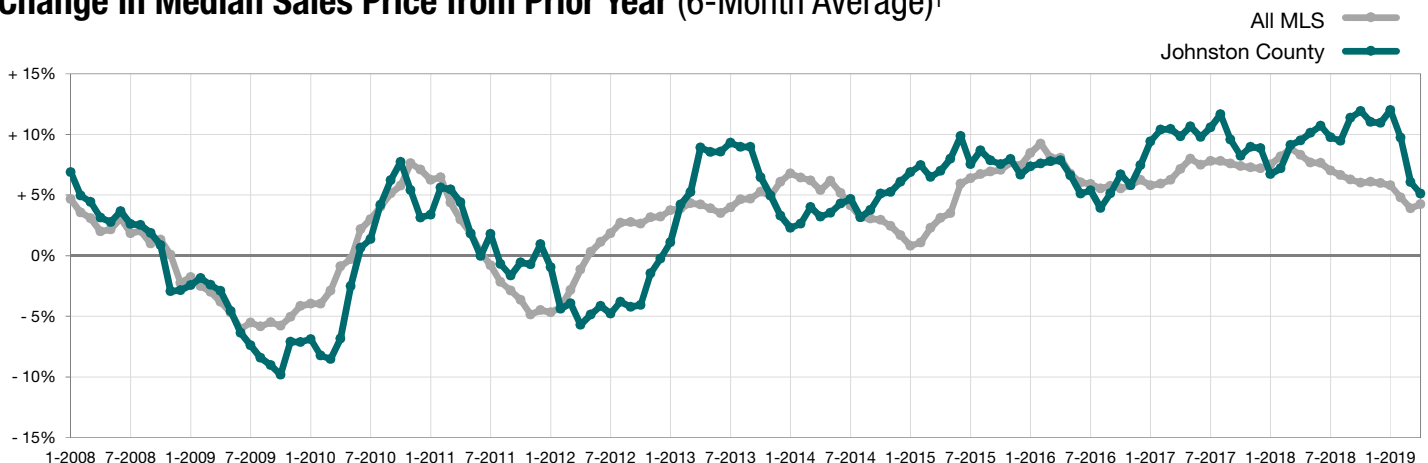
2018 2019

Year to Date

2018 2019



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period