

## Wake County

**- 0.5%**

Change in  
New Listings

**- 6.2%**

Change in  
Closed Sales

**+ 7.8%**

Change in  
Median Sales Price

	October			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	1,866	<b>1,856</b>	- 0.5%	22,365	<b>21,587</b>	- 3.5%
Closed Sales	1,657	<b>1,554</b>	- 6.2%	17,726	<b>17,318</b>	- 2.3%
Median Sales Price*	\$283,000	<b>\$305,000</b>	+ 7.8%	\$284,000	<b>\$303,000</b>	+ 6.7%
Average Sales Price*	\$322,395	<b>\$342,614</b>	+ 6.3%	\$323,925	<b>\$342,192</b>	+ 5.6%
Total Dollar Volume (in millions)*	\$534.2	<b>\$532.1</b>	- 0.4%	\$5,741.2	<b>\$5,925.4</b>	+ 3.2%
Percent of Original List Price Received*	98.3%	<b>98.2%</b>	- 0.1%	98.7%	<b>98.9%</b>	+ 0.2%
Percent of List Price Received*	99.3%	<b>99.2%</b>	- 0.1%	99.5%	<b>99.6%</b>	+ 0.1%
Days on Market Until Sale**	27	<b>27</b>	0.0%	26	<b>24</b>	- 7.7%
Inventory of Homes for Sale	4,148	<b>3,908</b>	- 5.8%	--	--	--
Months Supply of Inventory	2.4	<b>2.3</b>	- 4.2%	--	--	--

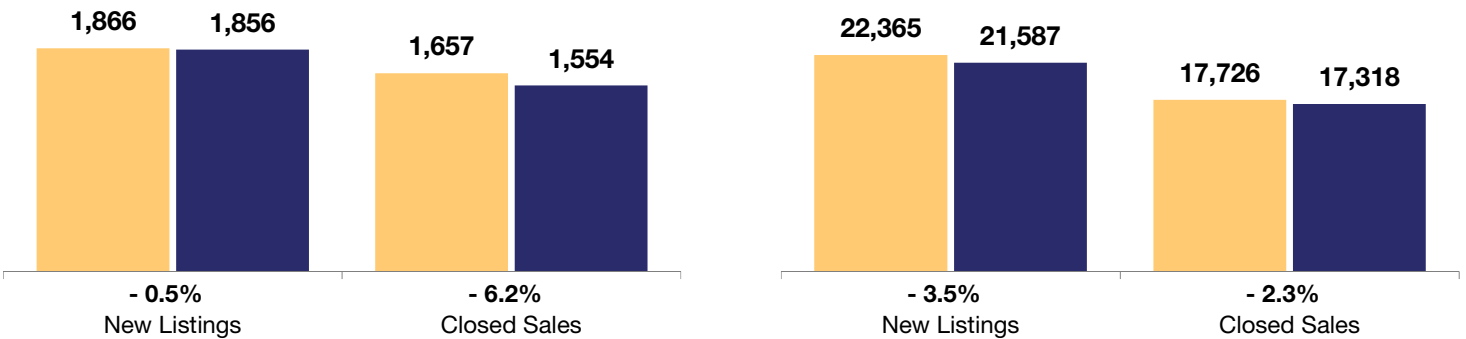
\* Does not account for seller concessions. | \*\* Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

### October

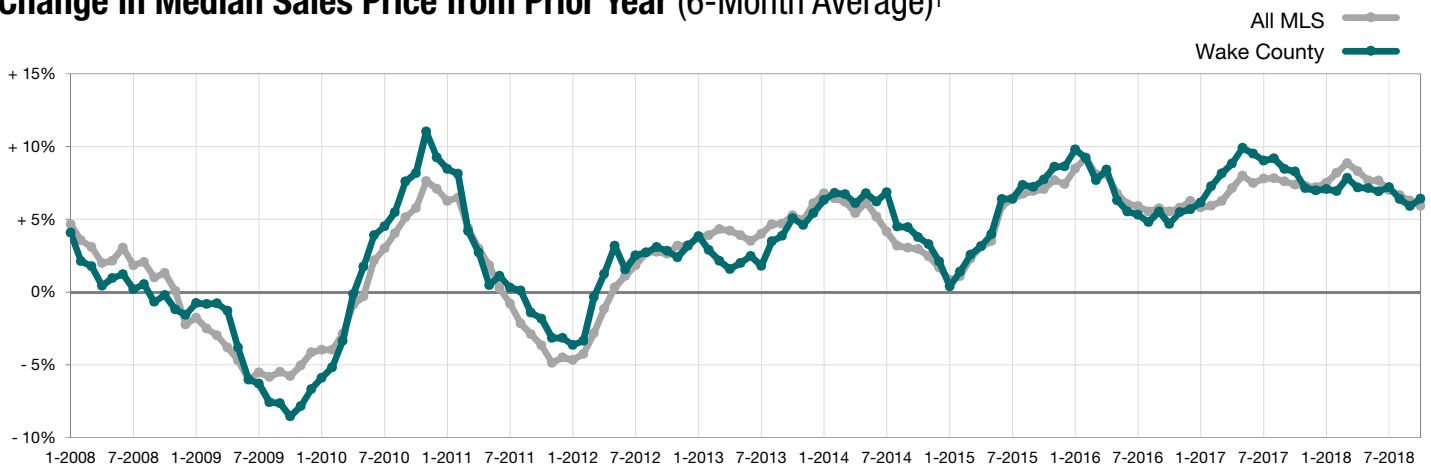
2017 2018

### Year to Date

2017 2018



### Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period