

## Johnston County

**- 0.9%**

Change in  
New Listings

**+ 20.0%**

Change in  
Closed Sales

**+ 10.3%**

Change in  
Median Sales Price

	October			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	440	<b>436</b>	- 0.9%	4,531	<b>4,850</b>	+ 7.0%
Closed Sales	340	<b>408</b>	+ 20.0%	3,501	<b>3,755</b>	+ 7.3%
Median Sales Price*	\$210,250	<b>\$232,000</b>	+ 10.3%	\$205,500	<b>\$229,000</b>	+ 11.4%
Average Sales Price*	\$220,810	<b>\$241,011</b>	+ 9.1%	\$216,587	<b>\$234,503</b>	+ 8.3%
Total Dollar Volume (in millions)*	\$75.1	<b>\$98.3</b>	+ 31.0%	\$758.3	<b>\$880.6</b>	+ 16.1%
Percent of Original List Price Received*	97.8%	<b>98.1%</b>	+ 0.3%	98.1%	<b>98.6%</b>	+ 0.5%
Percent of List Price Received*	98.7%	<b>99.2%</b>	+ 0.5%	99.0%	<b>99.4%</b>	+ 0.4%
Days on Market Until Sale**	37	<b>29</b>	- 21.6%	35	<b>30</b>	- 14.3%
Inventory of Homes for Sale	929	<b>1,081</b>	+ 16.4%	--	--	--
Months Supply of Inventory	2.7	<b>2.8</b>	+ 3.7%	--	--	--

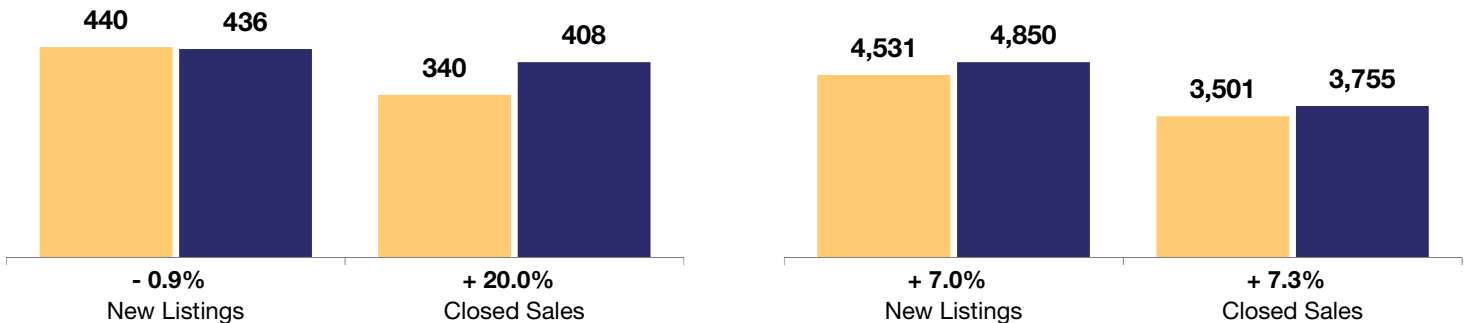
\* Does not account for seller concessions. | \*\* Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

### October

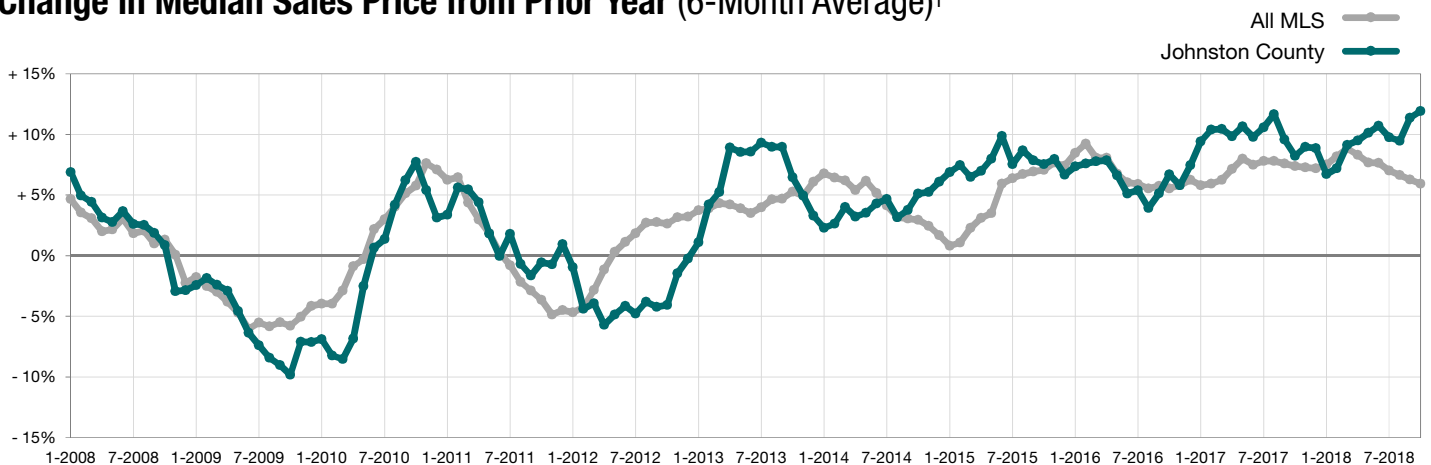
2017 2018

### Year to Date

2017 2018



### Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period