

## Wake County

**+ 12.9%**

Change in  
New Listings

**- 4.6%**

Change in  
Closed Sales

**+ 8.3%**

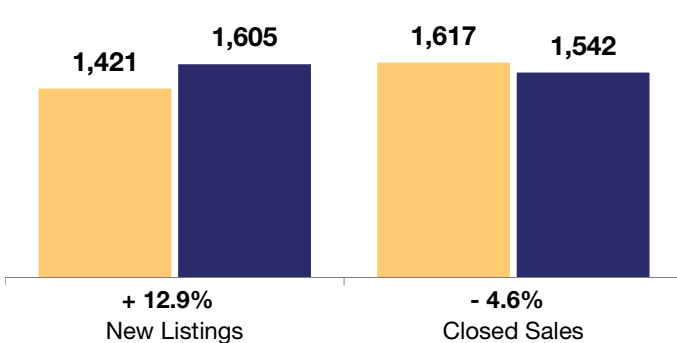
Change in  
Median Sales Price

	November			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	1,421	<b>1,605</b>	+ 12.9%	23,787	<b>23,232</b>	- 2.3%
Closed Sales	1,617	<b>1,542</b>	- 4.6%	19,343	<b>18,877</b>	- 2.4%
Median Sales Price*	\$291,638	<b>\$315,800</b>	+ 8.3%	\$285,000	<b>\$305,000</b>	+ 7.0%
Average Sales Price*	\$328,963	<b>\$357,805</b>	+ 8.8%	\$324,346	<b>\$343,567</b>	+ 5.9%
Total Dollar Volume (in millions)*	\$531.6	<b>\$551.7</b>	+ 3.8%	\$6,272.9	<b>\$6,484.8</b>	+ 3.4%
Percent of Original List Price Received*	98.2%	<b>98.3%</b>	+ 0.1%	98.6%	<b>98.8%</b>	+ 0.2%
Percent of List Price Received*	99.2%	<b>99.2%</b>	0.0%	99.5%	<b>99.6%</b>	+ 0.1%
Days on Market Until Sale**	27	<b>27</b>	0.0%	26	<b>24</b>	- 7.7%
Inventory of Homes for Sale	3,750	<b>3,803</b>	+ 1.4%	--	--	--
Months Supply of Inventory	2.2	<b>2.2</b>	0.0%	--	--	--

\* Does not account for seller concessions. | \*\* Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

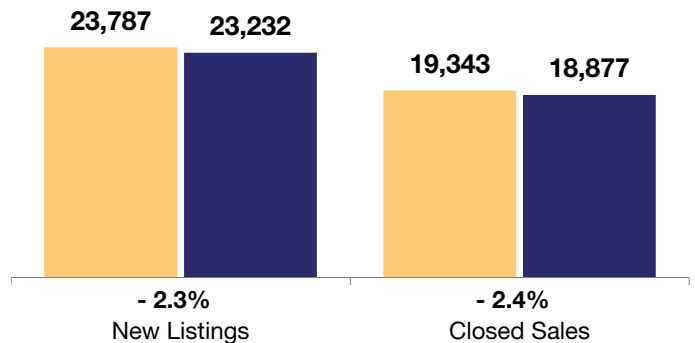
### November

2017 2018

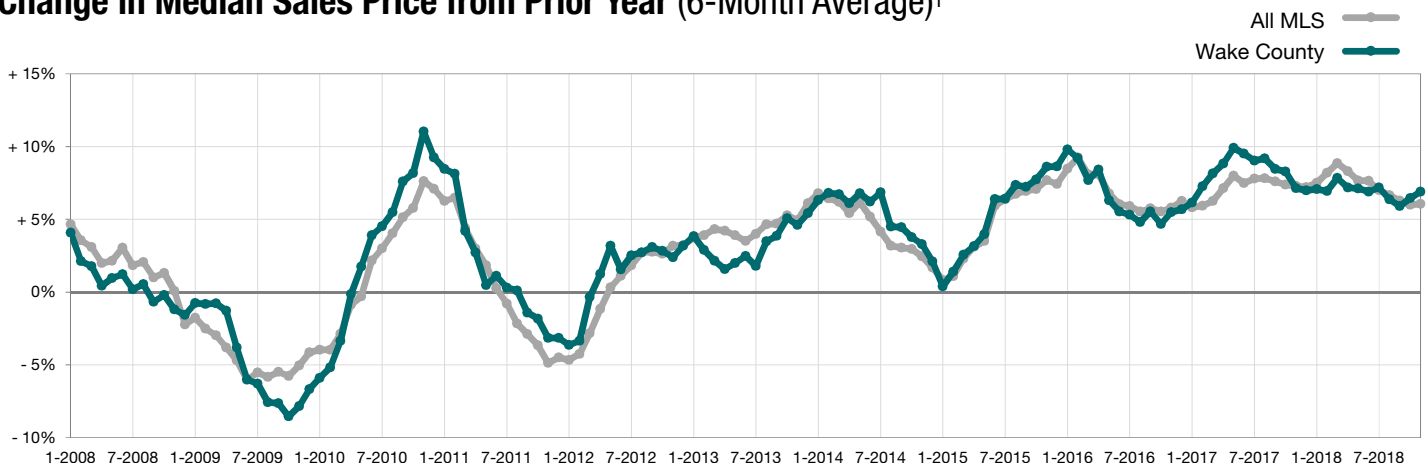


### Year to Date

2017 2018



### Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period