

Entire Triangle Region

+ 7.9%

Change in
New Listings

- 0.7%

Change in
Closed Sales

+ 5.9%

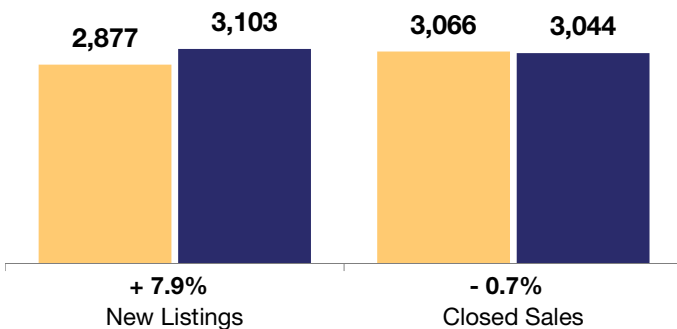
Change in
Median Sales Price

	November			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	2,877	3,103	+ 7.9%	45,419	45,735	+ 0.7%
Closed Sales	3,066	3,044	- 0.7%	36,328	36,655	+ 0.9%
Median Sales Price*	\$254,900	\$269,900	+ 5.9%	\$249,900	\$265,975	+ 6.4%
Average Sales Price*	\$294,009	\$309,205	+ 5.2%	\$287,485	\$303,055	+ 5.4%
Total Dollar Volume (in millions)*	\$900.8	\$940.9	+ 4.4%	\$10,439.1	\$11,103.3	+ 6.4%
Percent of Original List Price Received*	97.6%	97.9%	+ 0.3%	98.0%	98.4%	+ 0.4%
Percent of List Price Received*	98.8%	98.9%	+ 0.1%	99.0%	99.3%	+ 0.3%
Days on Market Until Sale**	35	33	- 5.7%	34	30	- 11.8%
Inventory of Homes for Sale	8,340	8,352	+ 0.1%	--	--	--
Months Supply of Inventory	2.5	2.5	0.0%	--	--	--

* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

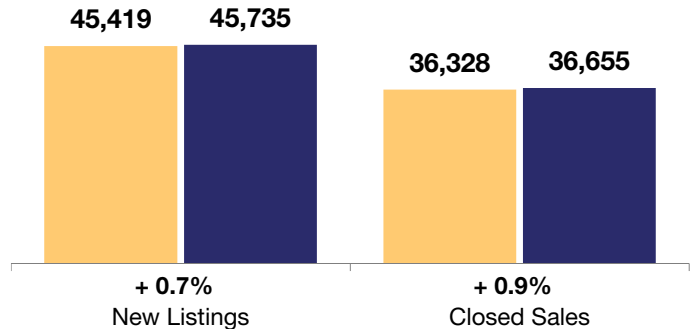
November

■ 2017 ■ 2018

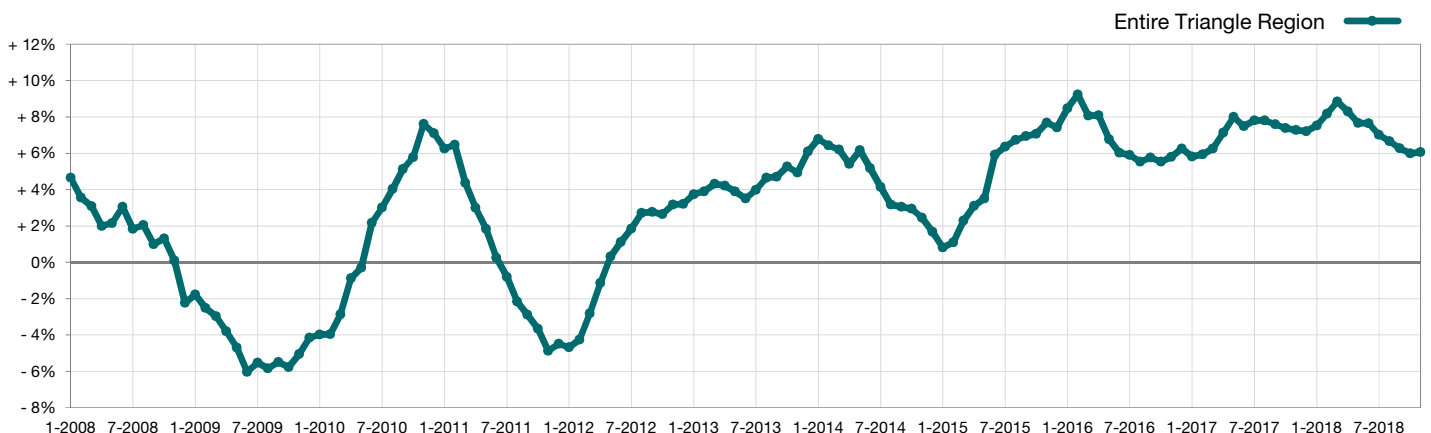


Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period