

## Wake County

**- 9.5%**

Change in  
New Listings

**- 6.1%**

Change in  
Closed Sales

**+ 5.1%**

Change in  
Median Sales Price

	June			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	2,514	<b>2,275</b>	- 9.5%	13,981	<b>13,672</b>	- 2.2%
Closed Sales	2,392	<b>2,245</b>	- 6.1%	10,346	<b>10,116</b>	- 2.2%
Median Sales Price*	\$294,900	<b>\$310,000</b>	+ 5.1%	\$283,000	<b>\$301,945</b>	+ 6.7%
Average Sales Price*	\$338,279	<b>\$354,519</b>	+ 4.8%	\$323,363	<b>\$341,518</b>	+ 5.6%
Total Dollar Volume (in millions)*	\$808.8	<b>\$795.5</b>	- 1.6%	\$3,344.9	<b>\$3,454.5</b>	+ 3.3%
Percent of Original List Price Received*	99.1%	<b>99.3%</b>	+ 0.2%	98.7%	<b>99.0%</b>	+ 0.3%
Percent of List Price Received*	99.7%	<b>99.8%</b>	+ 0.1%	99.5%	<b>99.6%</b>	+ 0.1%
Days on Market Until Sale**	22	<b>19</b>	- 13.6%	27	<b>24</b>	- 11.1%
Inventory of Homes for Sale	4,182	<b>3,778</b>	- 9.7%	--	--	--
Months Supply of Inventory	2.4	<b>2.2</b>	- 8.3%	--	--	--

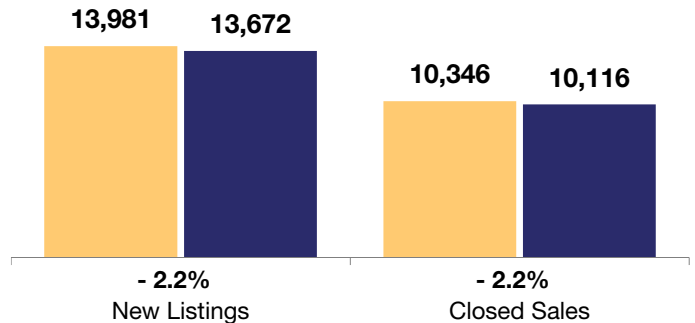
\* Does not account for seller concessions. | \*\* Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

### June

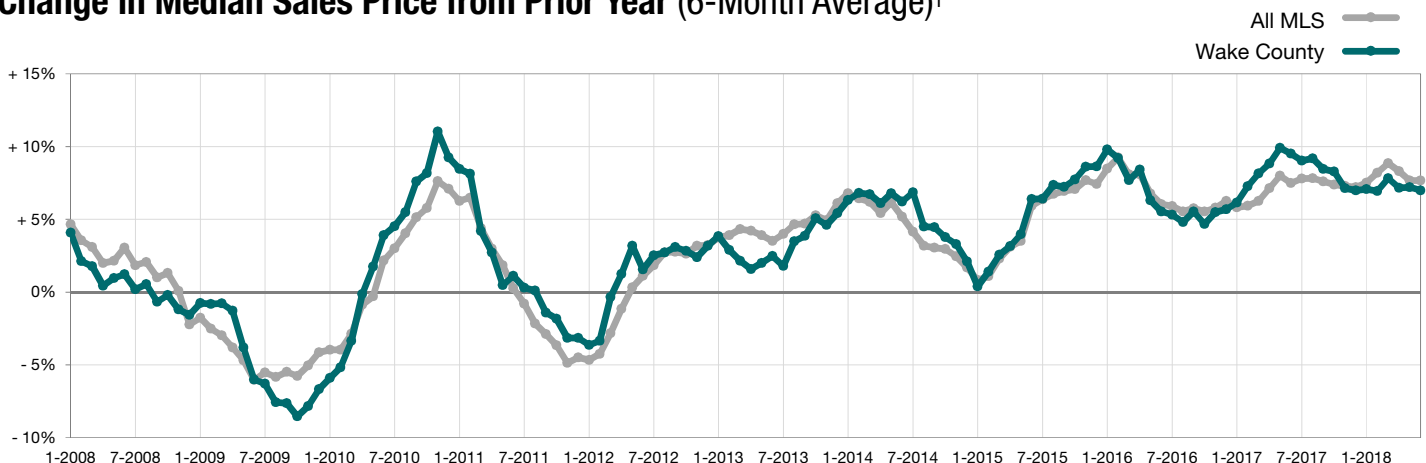
2017 2018

### Year to Date

2017 2018



### Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period