

Johnston County

+ 5.4%

Change in
New Listings

+ 14.3%

Change in
Closed Sales

+ 10.3%

Change in
Median Sales Price

	June			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	483	509	+ 5.4%	2,726	3,016	+ 10.6%
Closed Sales	406	464	+ 14.3%	1,984	2,110	+ 6.4%
Median Sales Price*	\$215,000	\$237,200	+ 10.3%	\$205,000	\$225,000	+ 9.8%
Average Sales Price*	\$225,371	\$235,780	+ 4.6%	\$214,883	\$231,768	+ 7.9%
Total Dollar Volume (in millions)*	\$91.5	\$109.4	+ 19.6%	\$426.3	\$489.0	+ 14.7%
Percent of Original List Price Received*	98.8%	99.1%	+ 0.3%	98.1%	98.7%	+ 0.6%
Percent of List Price Received*	99.3%	99.6%	+ 0.3%	99.0%	99.4%	+ 0.4%
Days on Market Until Sale**	33	26	- 21.2%	38	32	- 15.8%
Inventory of Homes for Sale	926	957	+ 3.3%	--	--	--
Months Supply of Inventory	2.8	2.5	- 10.7%	--	--	--

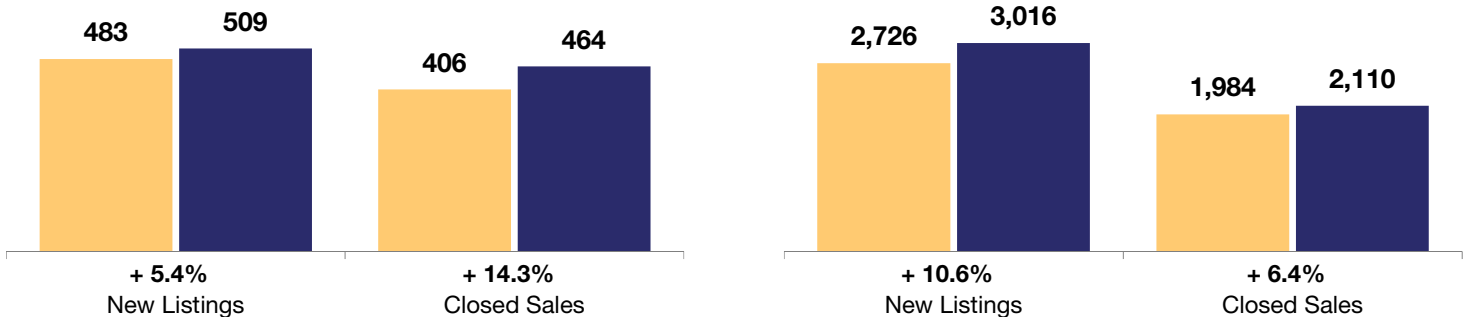
* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

June

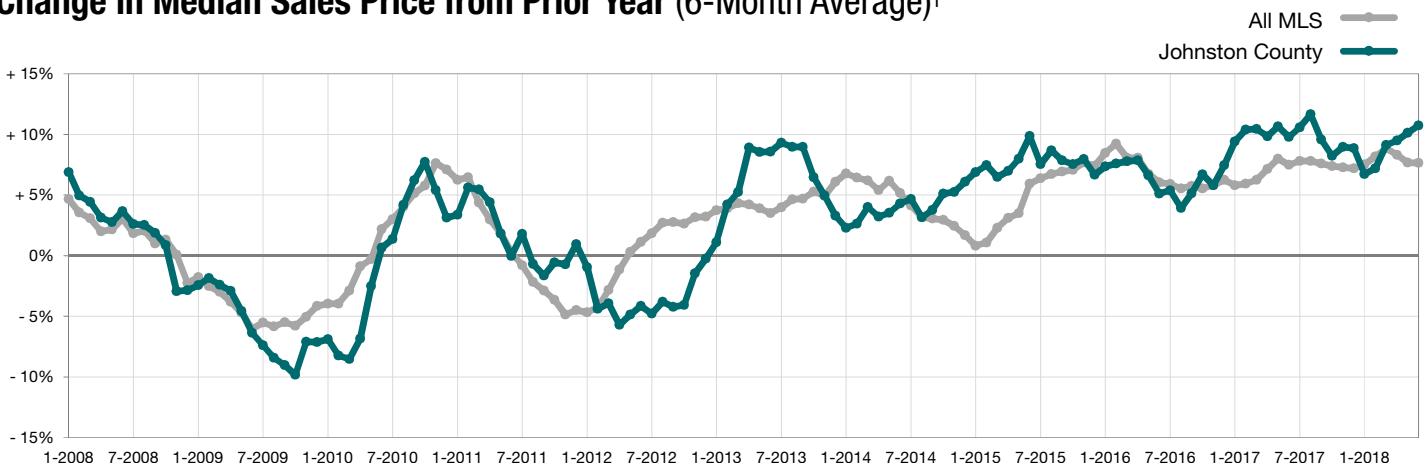
2017 2018

Year to Date

2017 2018



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period