

Entire Triangle Region

- 2.7%

+ 10.3%

+ 5.9%

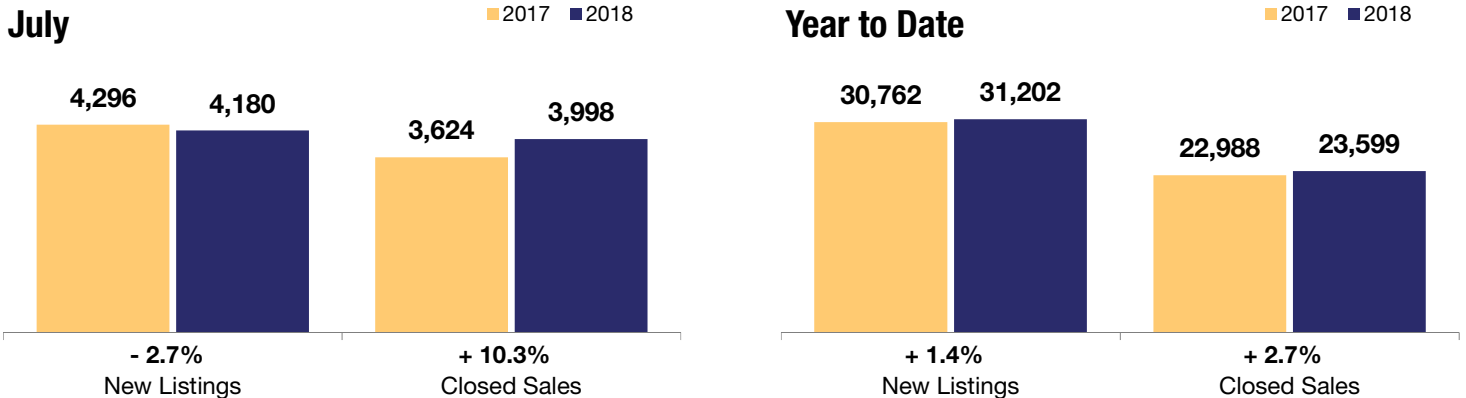
Change in
New Listings

Change in
Closed Sales

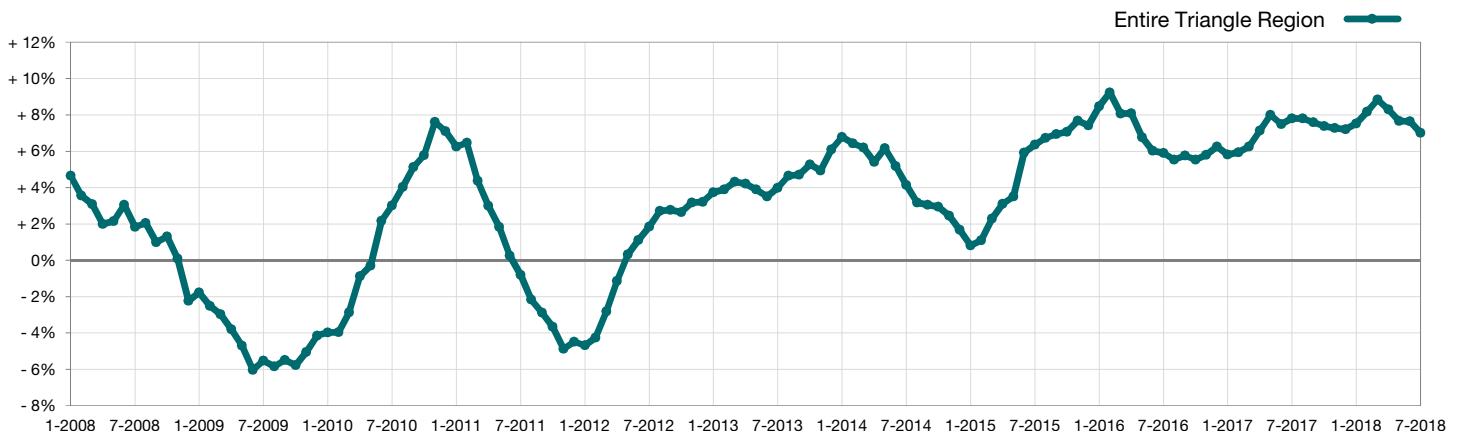
Change in
Median Sales Price

	July			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	4,296	4,180	- 2.7%	30,762	31,202	+ 1.4%
Closed Sales	3,624	3,998	+ 10.3%	22,988	23,599	+ 2.7%
Median Sales Price*	\$255,000	\$270,000	+ 5.9%	\$249,000	\$266,000	+ 6.8%
Average Sales Price*	\$294,478	\$306,858	+ 4.2%	\$286,841	\$303,720	+ 5.9%
Total Dollar Volume (in millions)*	\$1,066.9	\$1,226.5	+ 15.0%	\$6,590.2	\$7,163.5	+ 8.7%
Percent of Original List Price Received*	98.4%	98.8%	+ 0.4%	98.1%	98.6%	+ 0.5%
Percent of List Price Received*	99.2%	99.6%	+ 0.4%	99.0%	99.4%	+ 0.4%
Days on Market Until Sale**	29	25	- 13.8%	35	30	- 14.3%
Inventory of Homes for Sale	8,942	8,244	- 7.8%	--	--	--
Months Supply of Inventory	2.8	2.4	- 14.3%	--	--	--

* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period