

Wake County

- 0.3%

Change in
New Listings

- 17.0%

Change in
Closed Sales

+ 6.5%

Change in
Median Sales Price

	December			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	1,087	1,084	- 0.3%	24,874	24,350	- 2.1%
Closed Sales	1,721	1,428	- 17.0%	21,064	20,316	- 3.6%
Median Sales Price*	\$291,000	\$309,913	+ 6.5%	\$285,000	\$305,000	+ 7.0%
Average Sales Price*	\$330,252	\$354,377	+ 7.3%	\$324,829	\$344,285	+ 6.0%
Total Dollar Volume (in millions)*	\$568.4	\$506.1	- 11.0%	\$6,841.2	\$6,993.8	+ 2.2%
Percent of Original List Price Received*	97.6%	97.9%	+ 0.3%	98.6%	98.8%	+ 0.2%
Percent of List Price Received*	99.0%	99.2%	+ 0.2%	99.4%	99.5%	+ 0.1%
Days on Market Until Sale**	32	27	- 15.6%	26	24	- 7.7%
Inventory of Homes for Sale	3,262	3,475	+ 6.5%	--	--	--
Months Supply of Inventory	1.9	2.0	+ 5.3%	--	--	--

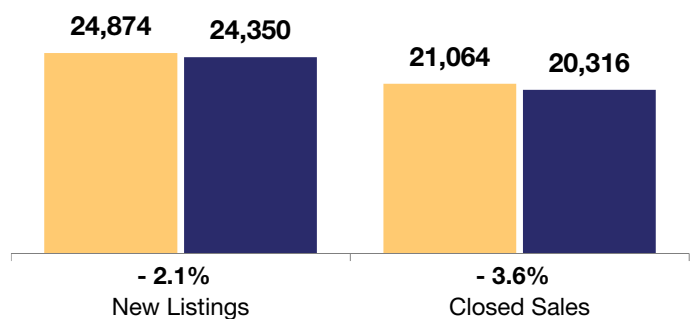
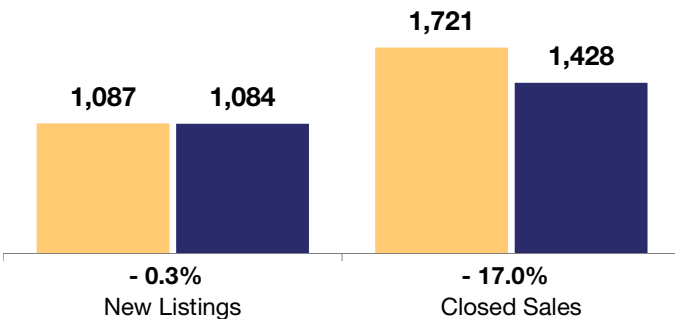
* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

December

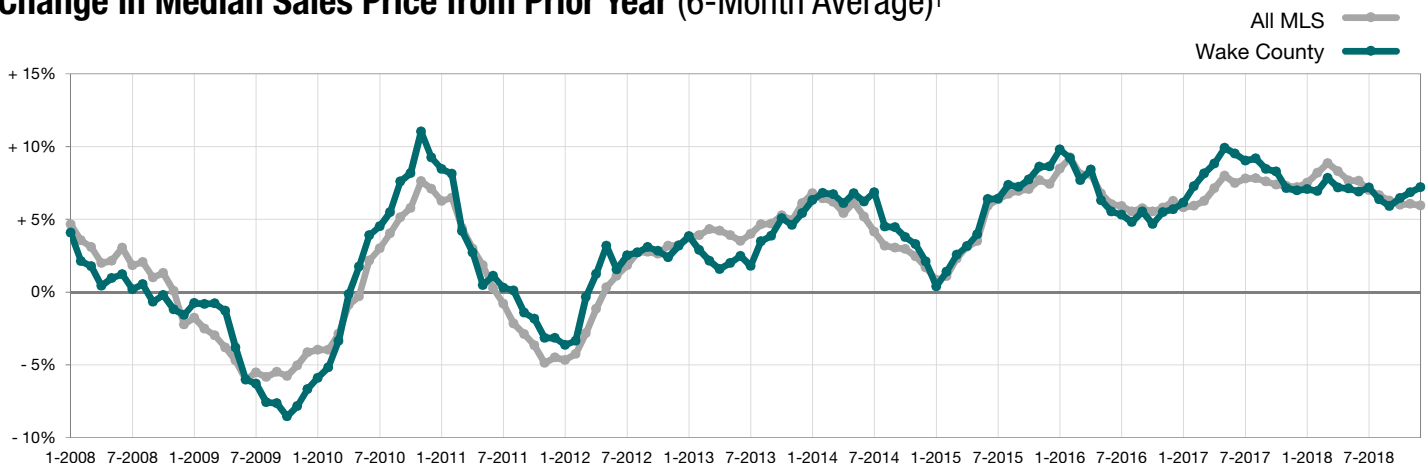
2017 2018

Year to Date

2017 2018



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period