

## Entire Triangle Region

**- 2.0%**

Change in  
New Listings

**- 9.0%**

Change in  
Closed Sales

**+ 4.9%**

Change in  
Median Sales Price

	December			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	2,229	<b>2,185</b>	- 2.0%	47,649	<b>47,984</b>	+ 0.7%
Closed Sales	3,192	<b>2,904</b>	- 9.0%	39,520	<b>39,591</b>	+ 0.2%
Median Sales Price*	\$257,000	<b>\$269,500</b>	+ 4.9%	\$250,000	<b>\$266,000</b>	+ 6.4%
Average Sales Price*	\$294,018	<b>\$310,442</b>	+ 5.6%	\$288,012	<b>\$303,558</b>	+ 5.4%
Total Dollar Volume (in millions)*	\$938.2	<b>\$901.5</b>	- 3.9%	\$11,377.6	<b>\$12,013.0</b>	+ 5.6%
Percent of Original List Price Received*	97.4%	<b>97.6%</b>	+ 0.2%	98.0%	<b>98.4%</b>	+ 0.4%
Percent of List Price Received*	98.8%	<b>98.9%</b>	+ 0.1%	99.0%	<b>99.3%</b>	+ 0.3%
Days on Market Until Sale**	39	<b>34</b>	- 12.8%	35	<b>30</b>	- 14.3%
Inventory of Homes for Sale	7,509	<b>7,705</b>	+ 2.6%	--	--	--
Months Supply of Inventory	2.3	<b>2.3</b>	0.0%	--	--	--

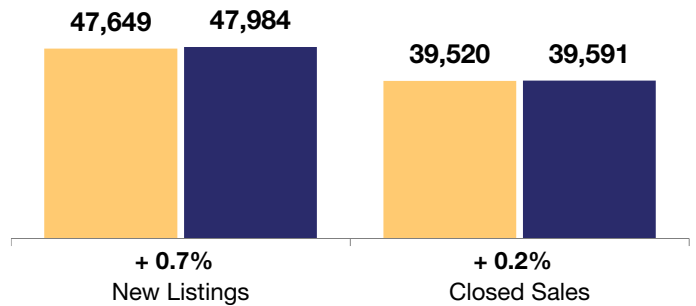
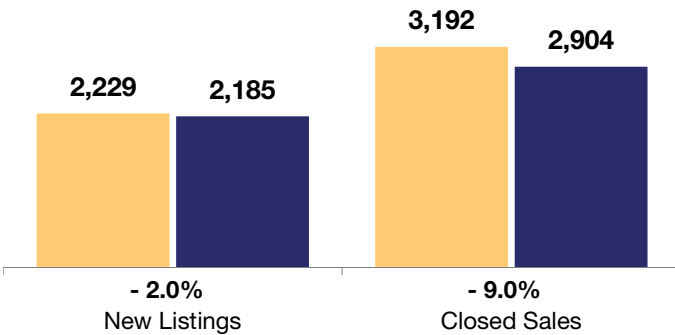
\* Does not account for seller concessions. | \*\* Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

### December

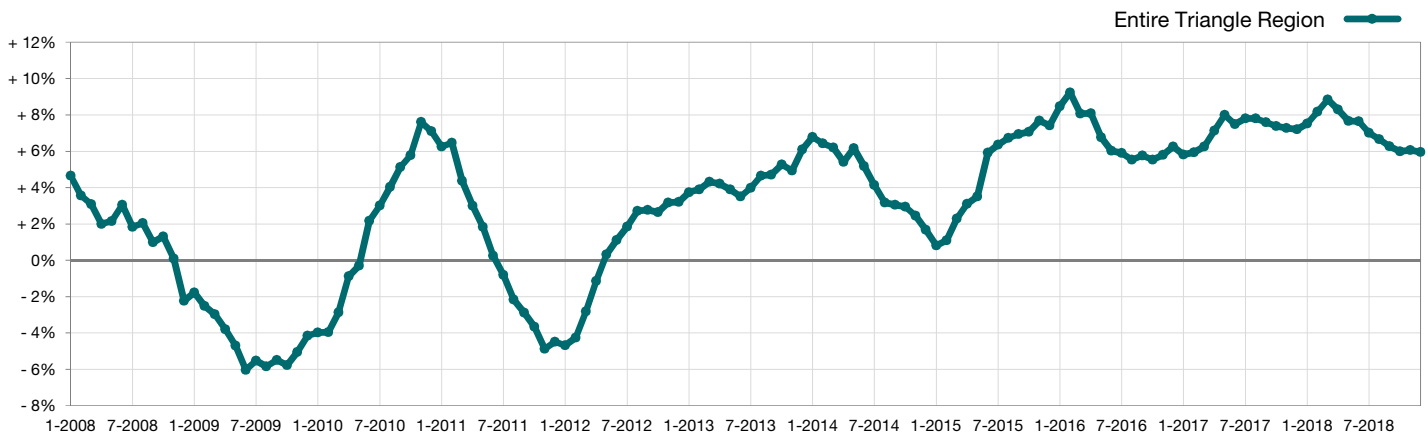
2017 2018

### Year to Date

2017 2018



### Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period