

Local Market Updates

A free research tool from the Triangle Multiple Listing Service, Inc.



Johnston County

July

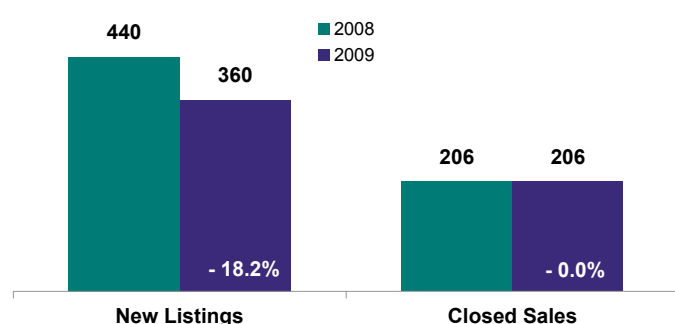
Year to Date

Johnston County, NC	2008	2009	Change	2008	2009	Change
New Listings	440	360	- 18.2%	3,314	2,625	- 20.8%
Closed Sales	206	206	- 0.0%	1,494	1,129	- 24.4%
Median Sales Price*	\$165,450	\$150,000	- 9.3%	\$164,900	\$151,000	- 8.4%
Average Sales Price*	\$176,348	\$171,921	- 2.5%	\$175,460	\$176,476	+ 0.6%
Total Dollar Volume (in millions)*	\$36.3	\$35.4	- 2.6%	\$270.7	\$188.4	- 30.4%
Percent of Original List Price Received at Sale*	98.0%	97.7%	- 0.2%	98.2%	96.6%	- 1.7%
Average Days on Market Until Sale	104	124	+ 19.0%	111	119	+ 7.2%
Inventory of Homes for Sale	2,074	1,617	- 22.0%	--	--	--

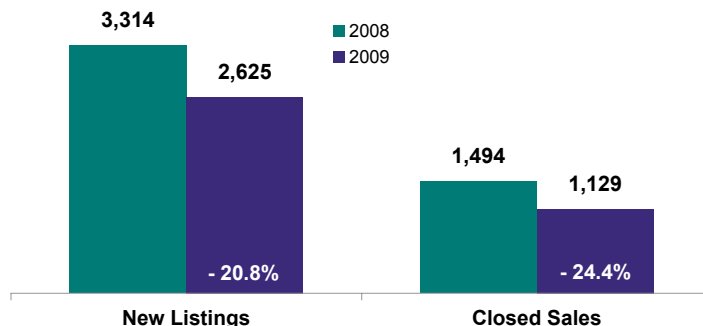
*Does not account for seller concessions.

Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to the small sample size involved.

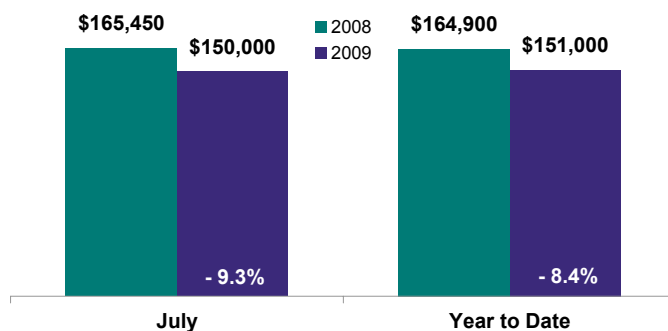
Activity—Most Recent Month



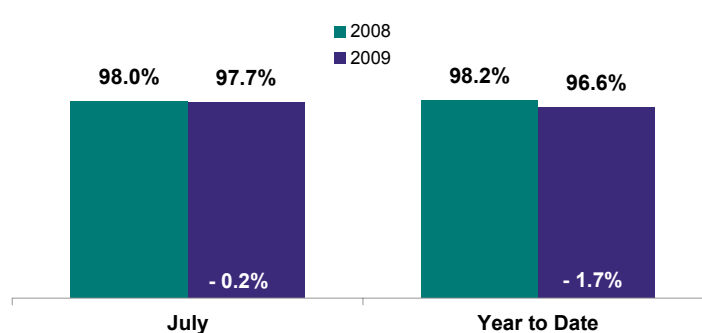
Activity—Year to Date



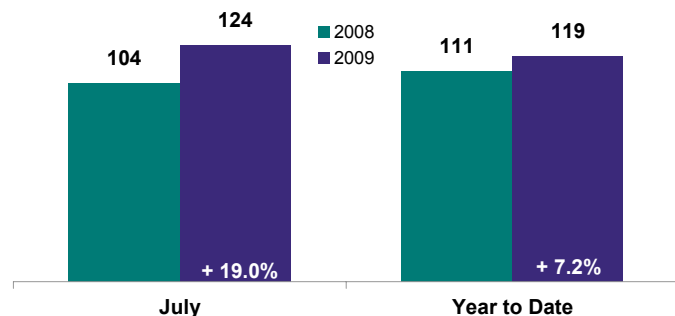
Median Sales Price



Percent of Original List Price Received at Sale



Days on Market Until Sale



July Inventory of Homes for Sale

