

# Local Market Updates

A free research tool from the **Triangle Multiple Listing Service, Inc.**



## Johnston County

## May

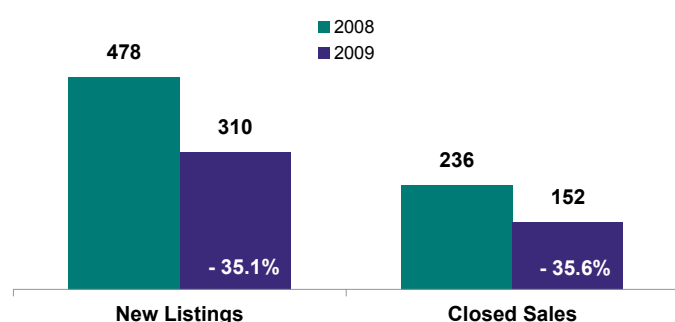
## Year to Date

Johnston County, NC	2008	2009	Change	2008	2009	Change
<b>New Listings</b>	478	310	- 35.1%	2,376	1,790	- 24.7%
<b>Closed Sales</b>	236	152	- 35.6%	1,072	716	- 33.2%
<b>Median Sales Price*</b>	\$175,500	\$140,950	- 19.7%	\$164,066	\$151,000	- 8.0%
<b>Average Sales Price*</b>	\$190,740	\$159,120	- 16.6%	\$180,473	\$166,573	- 7.7%
<b>Total Dollar Volume (in millions)*</b>	\$45.0	\$24.2	- 46.3%	\$193.5	\$119.1	- 38.4%
<b>Percent of Original List Price Received at Sale*</b>	98.0%	96.6%	- 1.4%	98.2%	95.9%	- 2.3%
<b>Average Days on Market Until Sale</b>	112	131	+ 16.6%	111	120	+ 8.1%
<b>Inventory of Homes for Sale</b>	2,294	1,877	- 18.2%	--	--	--

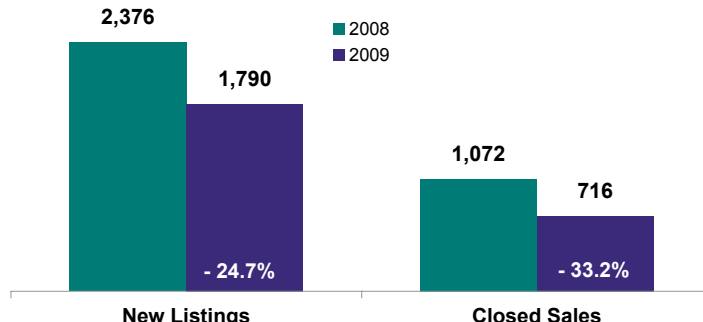
\*Does not account for seller concessions.

Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to the small sample size involved.

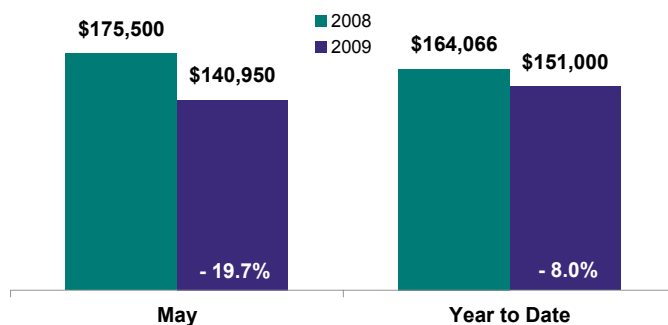
### Activity—Most Recent Month



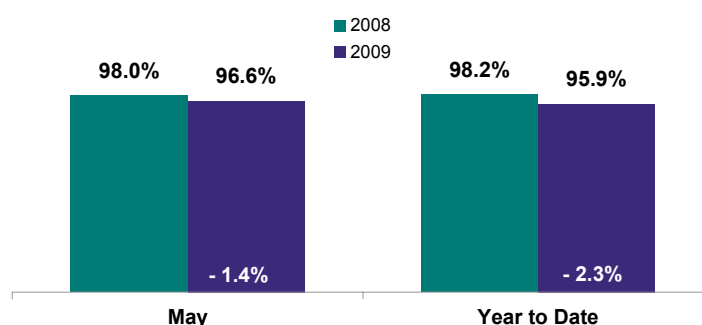
### Activity—Year to Date



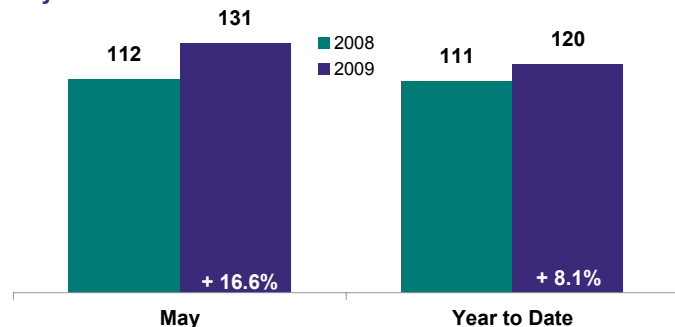
### Median Sales Price



### Percent of Original List Price Received at Sale



### Days on Market Until Sale



### May Inventory of Homes for Sale

