

Local Market Updates

A free research tool from the Triangle Multiple Listing Service, Inc.



Johnston County

March

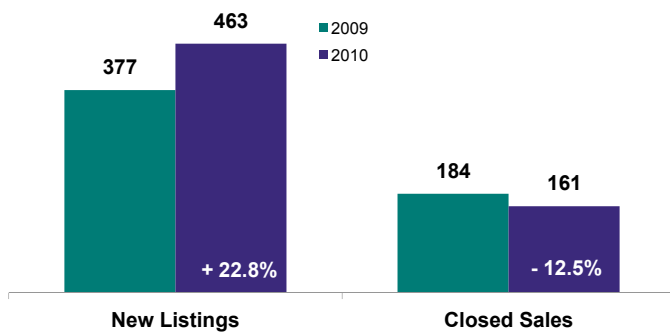
Year to Date

Johnston County, NC	2009	2010	Change	2009	2010	Change
New Listings	377	463	+ 22.8%	1,158	1,213	+ 4.7%
Closed Sales	184	161	- 12.5%	386	359	- 7.0%
Median Sales Price*	\$153,450	\$140,000	- 8.8%	\$154,500	\$138,900	- 10.1%
Average Sales Price*	\$166,605	\$149,679	- 10.2%	\$173,799	\$151,903	- 12.6%
Total Dollar Volume (in millions)*	\$30.7	\$24.1	- 21.4%	\$67.1	\$54.5	- 18.7%
Percent of Original List Price Received at Sale*	95.9%	97.0%	+ 1.1%	95.4%	96.3%	+ 0.9%
Average Days on Market Until Sale	117	106	- 10.0%	120	110	- 8.1%
Inventory of Homes for Sale	1,727	1,663	- 3.7%	--	--	--

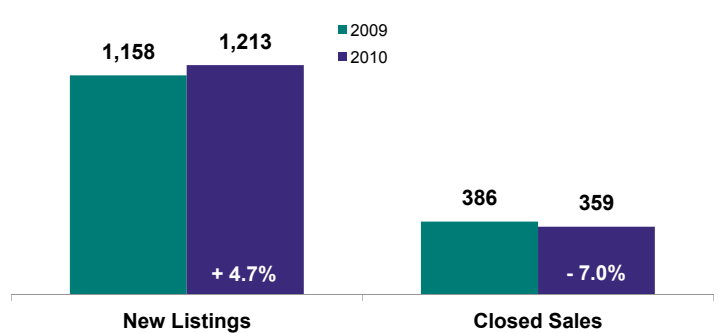
*Does not account for seller concessions.

Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to the small sample size involved.

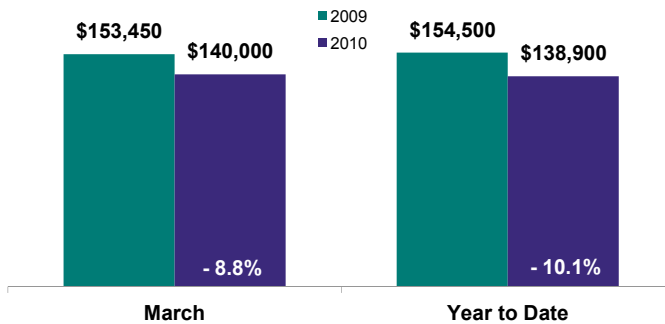
Activity—Most Recent Month



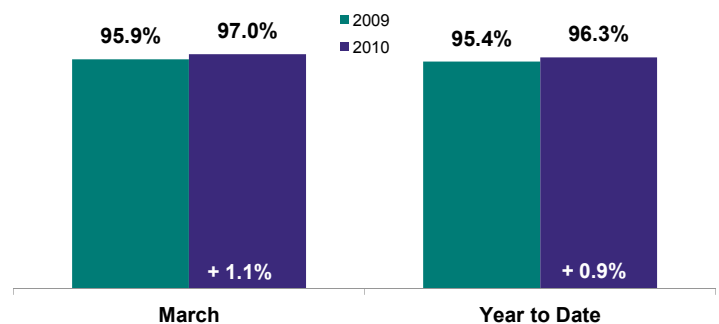
Activity—Year to Date



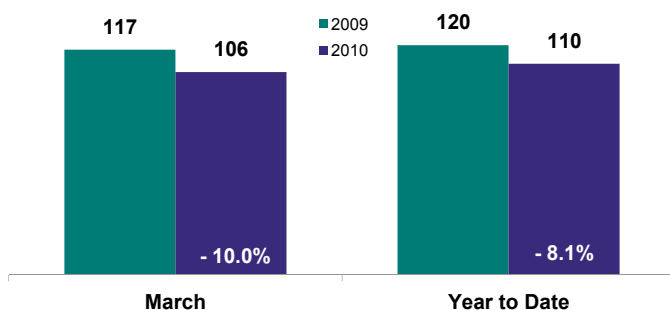
Median Sales Price



Percent of Original List Price Received at Sale



Days on Market Until Sale



March Inventory of Homes for Sale

