

Local Market Updates

A free research tool from the Triangle Multiple Listing Service, Inc.



Johnston County

December

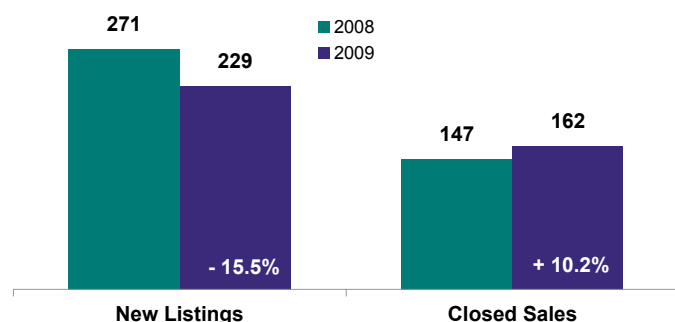
Year to Date

Johnston County, NC	2008	2009	Change	2008	2009	Change
New Listings	271	229	- 15.5%	5,116	4,121	- 19.4%
Closed Sales	147	162	+ 10.2%	2,351	2,021	- 14.0%
Median Sales Price*	\$159,000	\$148,750	- 6.4%	\$161,643	\$150,000	- 7.2%
Average Sales Price*	\$183,510	\$157,160	- 14.4%	\$179,924	\$165,106	- 8.2%
Total Dollar Volume (in millions)*	\$26.9	\$25.5	- 5.5%	\$423.2	\$333.5	- 21.2%
Percent of Original List Price Received at Sale*	96.4%	97.5%	+ 1.1%	97.9%	96.9%	- 1.0%
Average Days on Market Until Sale	108	109	+ 1.0%	108	115	+ 6.5%
Inventory of Homes for Sale	1,925	1,542	- 19.9%	--	--	--

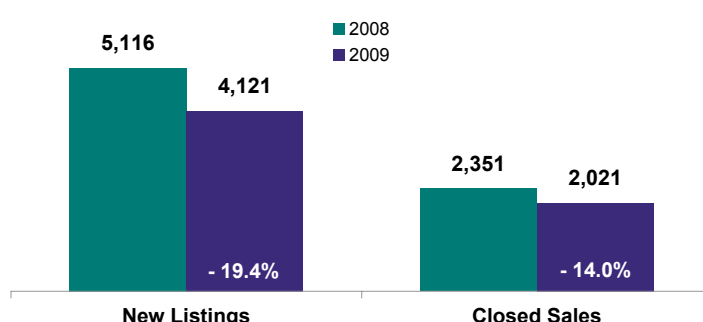
*Does not account for seller concessions.

Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to the small sample size involved.

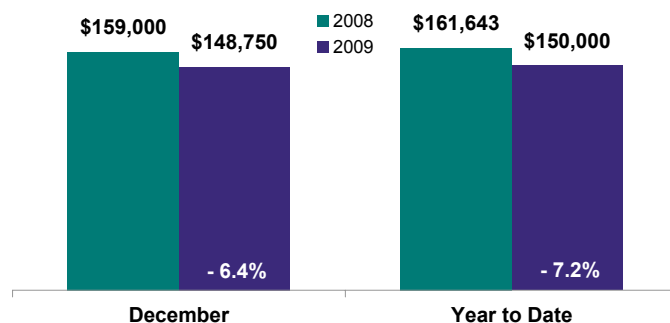
Activity—Most Recent Month



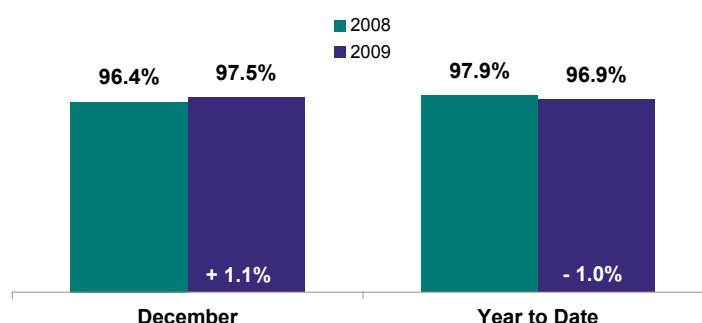
Activity—Year to Date



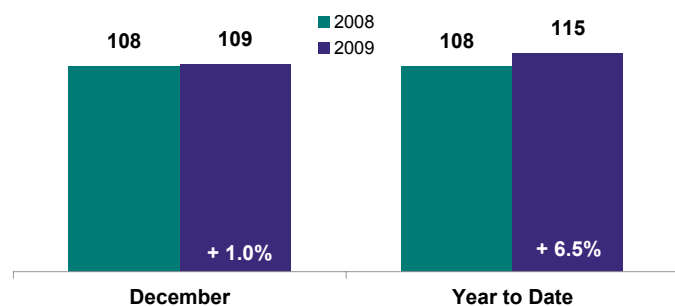
Median Sales Price



Percent of Original List Price Received at Sale



Days on Market Until Sale



December Inventory of Homes for Sale

