

Local Market Updates

A free research tool from the Triangle Multiple Listing Service, Inc.



Johnston County

November

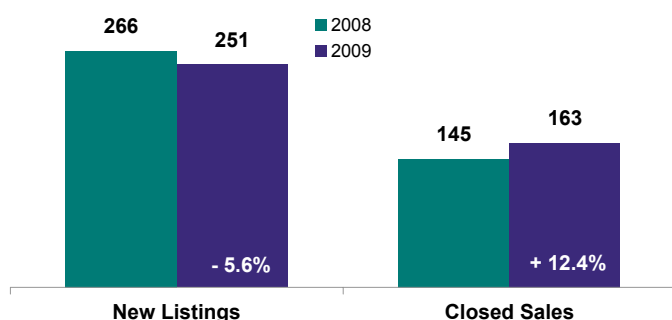
Year to Date

| Johnston County, NC | 2008 | 2009 | Change | 2008 | 2009 | Change |
|---|-----------|-----------|---------|-----------|-----------|---------|
| New Listings | 266 | 251 | - 5.6% | 4,846 | 3,887 | - 19.8% |
| Closed Sales | 145 | 163 | + 12.4% | 2,204 | 1,851 | - 16.0% |
| Median Sales Price* | \$147,000 | \$144,950 | - 1.4% | \$161,900 | \$150,000 | - 7.4% |
| Average Sales Price* | \$166,939 | \$167,726 | + 0.5% | \$179,686 | \$165,977 | - 7.6% |
| Total Dollar Volume (in millions)* | \$24.2 | \$27.2 | + 12.3% | \$396.3 | \$307.0 | - 22.5% |
| Percent of Original List Price Received at Sale* | 97.3% | 98.0% | + 0.7% | 98.0% | 96.9% | - 1.2% |
| Average Days on Market Until Sale | 95 | 117 | + 23.4% | 108 | 116 | + 7.1% |
| Inventory of Homes for Sale | 2,036 | 1,556 | - 23.6% | -- | -- | -- |

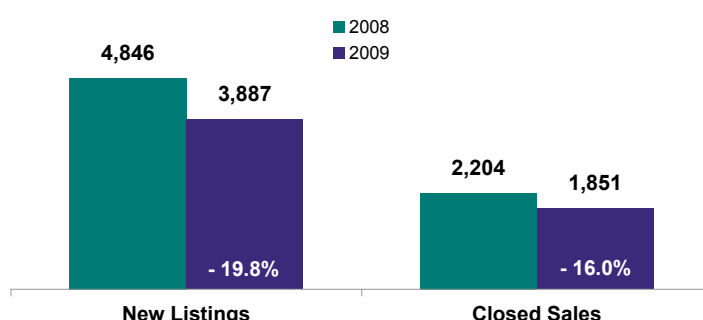
*Does not account for seller concessions.

Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to the small sample size involved.

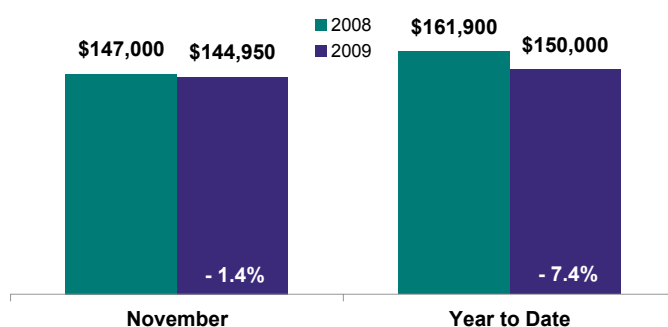
Activity—Most Recent Month



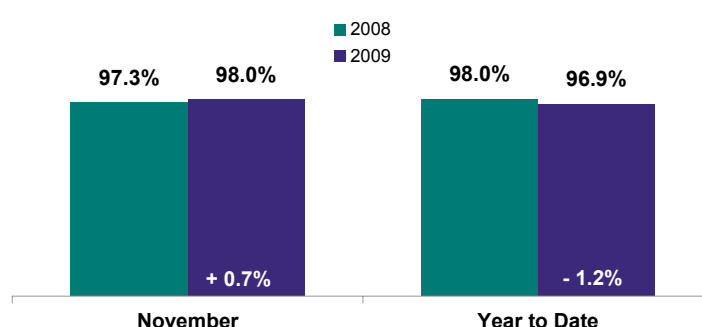
Activity—Year to Date



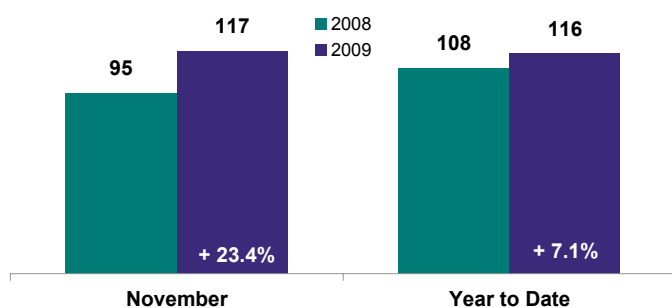
Median Sales Price



Percent of Original List Price Received at Sale



Days on Market Until Sale



November Inventory of Homes for Sale

